

GUAM VISITORS BUREAU Japan Visitor Tracker Exit Profile FY2016 JULY 2016



Prepared by: QMark Research

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Background & Methodology

• All surveys were partially interviewer administered, as well as selfadministered. Upon completion of the surveys, QMark's professional Japanese speaking interviewers double-checked each questionnaire for consistency and completeness, while the respondent is present.

• A total of **351** departing Japanese visitors were randomly interviewed at the Guam A.B. Wonpat International Airport's departure and waiting areas.

• The margin of error for a sample of **351** is \pm -5.23 percentage points with a 95% confidence level. That is, if all Japanese visitors who traveled to Guam in the same time period were asked these questions, we can be 95% certain that their responses would not differ by \pm -5.23 percentage points.



OBJECTIVES

• To monitor the effectiveness of the Japan seasonal campaigns in attracting Japanese visitors, refresh certain baseline data, to better understand the nature, and economic value or impact of each of the targeted segments in the Japan marketing plan.

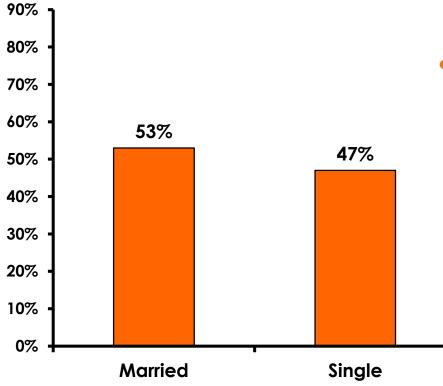
• Identify significant determinants of visitor satisfaction, expenditures and the desire to return to Guam.



<u>SECTION 1</u> PROFILE OF RESPONDENTS



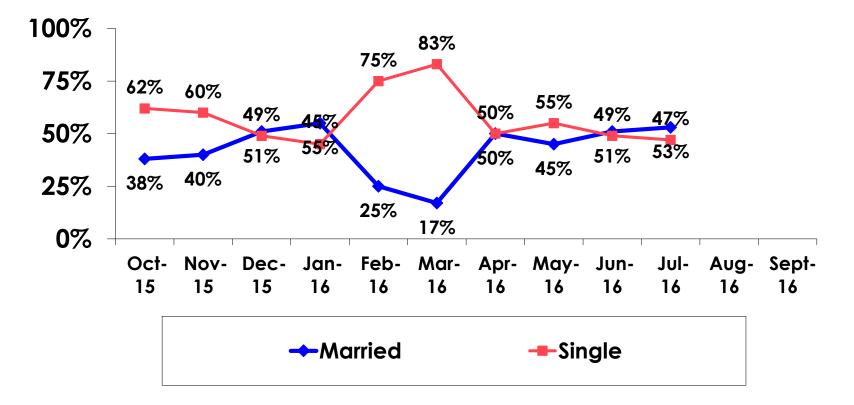
Marital Status - Overall



• 64% of repeat visitors this month were married.

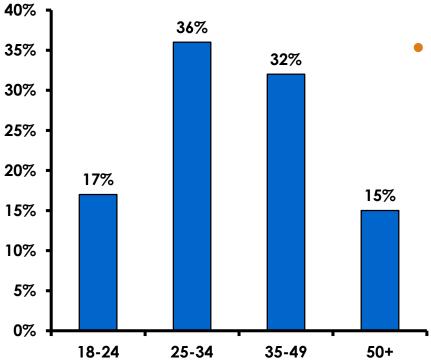


MARITAL STATUS





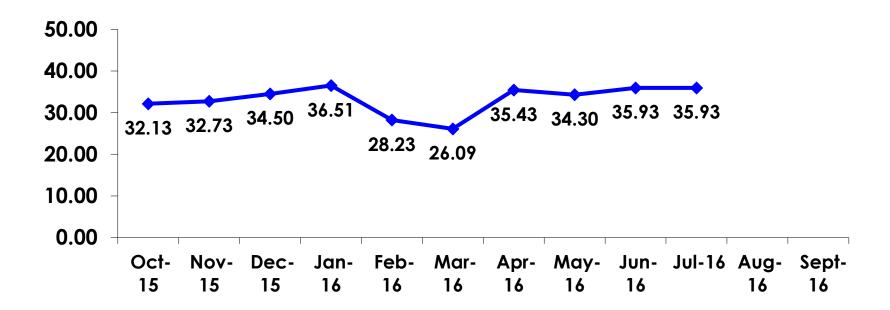
Age - Overall



• The average age of the respondents is 35.93 years of age.

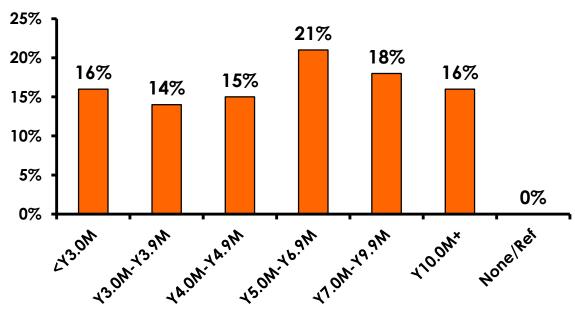


AVERAGE - AGE





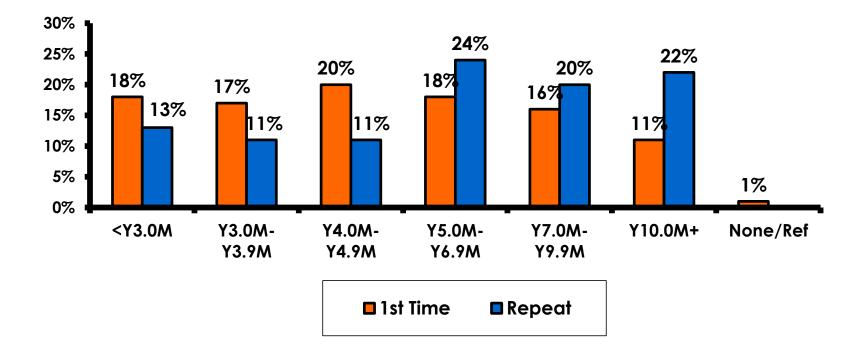
Personal Income



• ¥103.94=\$1



Personal Income – 1st time vs. repeat



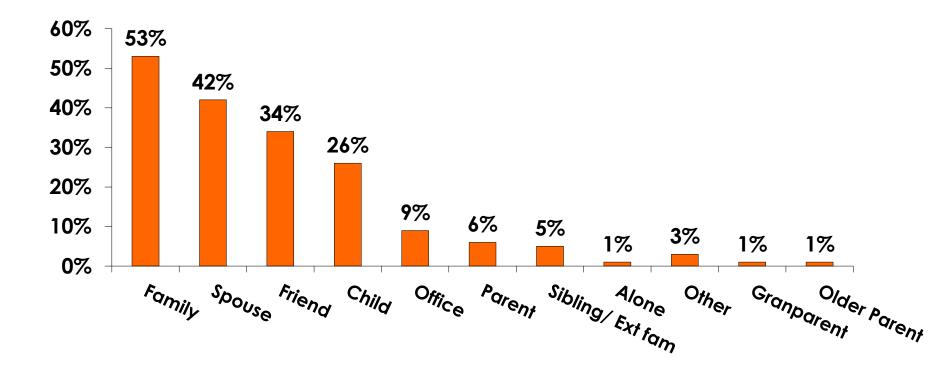


Personal Income by Gender & Age

			TOTAL	GEN	DER				
			-	Male	Female	18-24	25-34	35-49	50+
Q26	<y2.0 million<="" td=""><td>Count</td><td>18</td><td>5</td><td>13</td><td>9</td><td>4</td><td></td><td>5</td></y2.0>	Count	18	5	13	9	4		5
		Column N %	6%	3%	8%	18%	3%		10%
	Y2.0M-Y3.0M	Count	32	8	24	15	9	1	7
		Column N %	10%	5%	15%	31%	8%	1%	14%
	Y3.0M-Y4.0M	Count	43	16	27	5	27	5	6
		Column N %	14%	10%	17%	10%	23%	5%	12%
	Y4.0M-Y5.0M	Count	48	17	31	10	21	12	5
		Column N %	15%	10%	20%	20%	18%	12%	10%
	Y5.0M-Y7.0M	Count	66	40	26	2	25	28	11
		Column N %	21%	25%	17%	4%	22%	27%	22%
	Y7.0M-Y10.0M	Count	58	46	12	4	12	35	7
		Column N %	18%	28%	8%	8%	10%	34%	14%
	Y10.0M+	Count	52	30	22	4	18	22	8
		Column N %	16%	19%	14%	8%	16%	21%	16%
	No Income	Count	1		1				1
		Column N %	0%		1%				2%
	Total	Count	318	162	156	49	116	103	50



Travel Companions

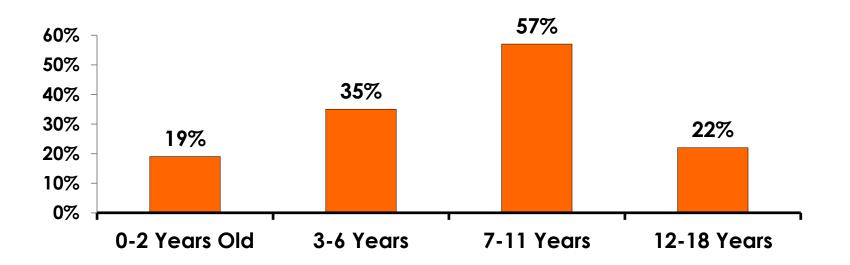




Number of Children Travel Party

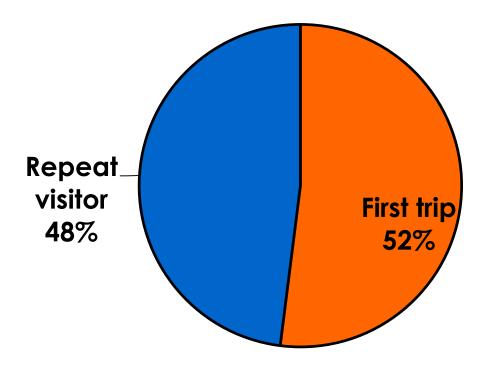
N=91 total respondents traveling with children.

(Of those N=91 respondents, there is a total of 145 children 18 years or younger)



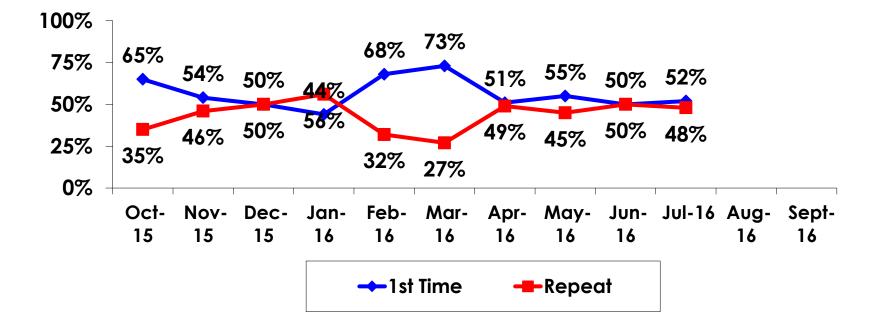


Prior Trips to Guam





PRIOR TRIPS TO GUAM





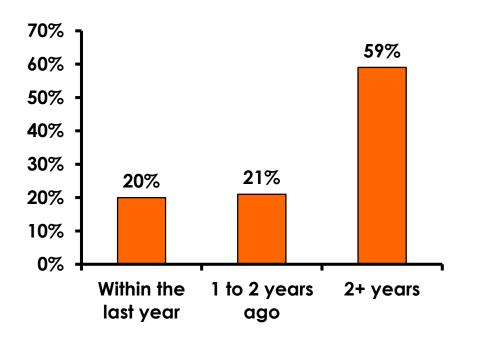
Trips to Guam by Age & Gender

			TOTAL	TRIPS T	O GUAM
			-	1st	Repeat
GENDER	Male	Count	173	76	97
		Column N %	49%	42%	57%
	Female	Count	178	106	72
		Column N %	51%	58%	43%
	Total	Count	351	182	169
AGE	18-24	Count	60	45	15
		Column N %	17%	25%	9%
	25-34	Count	125	75	50
		Column N %	36%	41%	30%
	35-49	Count	112	34	78
		Column N %	32%	19%	46%
	50+	Count	53	27	26
		Column N %	15%	15%	15%
	Total	Count	350	181	169

 First-time visitors are younger than repeat visitors to Guam.



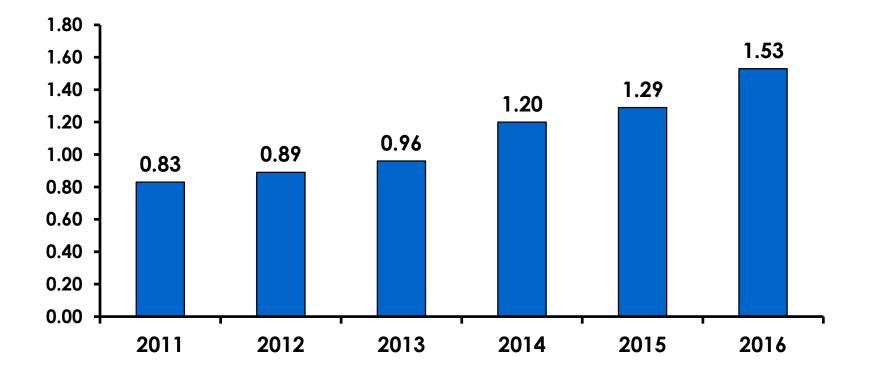
Repeat Visitors Last Trip n = 167



• The average repeat visitor has been to Guam 2.99 times.



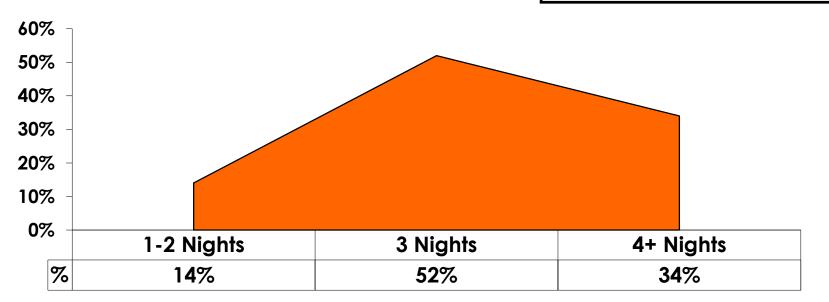
Average Number Overnight Trips (2011-2016) (2 nights or more)





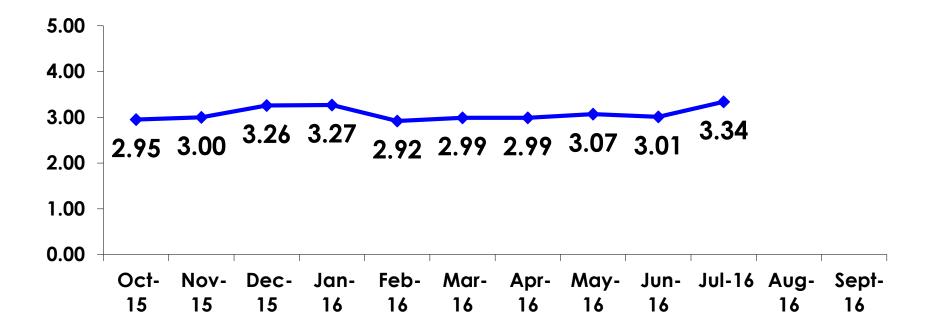
Length of Stay

Mean = 3.34 Days Median = 3.0 Days





AVG LENGTH OF STAY





Occupation by Income

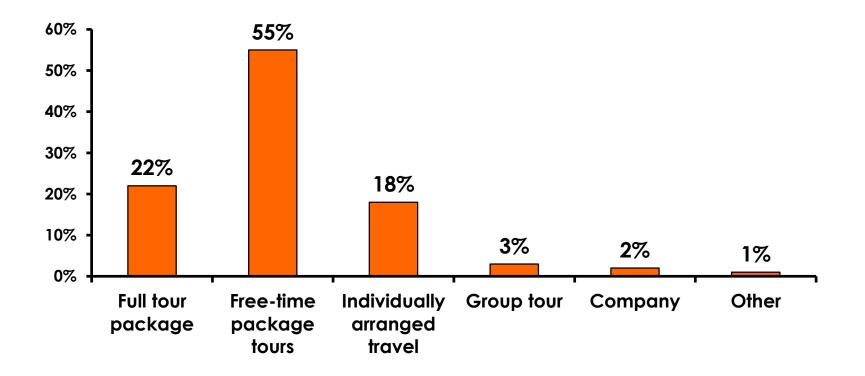
			TOTAL				Q26				
			-	<y2.0 million<="" th=""><th>Y2.0M-Y3.0M</th><th>Y3.0M-Y4.0M</th><th>Y4.0M-Y5.0M</th><th>Y5.0M-Y7.0M</th><th>Y7.0M-Y10.0M</th><th>Y10.0M+</th><th>No Income</th></y2.0>	Y2.0M-Y3.0M	Y3.0M-Y4.0M	Y4.0M-Y5.0M	Y5.0M-Y7.0M	Y7.0M-Y10.0M	Y10.0M+	No Income
Q25	Office worker non-mgr		22%	17%	41%	37%	29%	12%	12%	21%	
	Engineer		17%	6%	22%	14%	13%	23%	18%	12%	
	Salesperson		14%	6%	13%	12%	17%	20%	25%	8%	
	Self-employed		7%	11%				9%	7%	13%	
	Homemaker		6%		6%		15%	6%	4%	8%	100%
	Professional/ Specialist		5%		6%	2%	6%	6%		12%	
	Manager		5%			5%	2%	5%	11%	8%	
	Govt- office worker non- mgr		4%			7%	6%	6%	2%	4%	
	Student		3%	11%	3%		2%		4%	4%	
	Govt- Manager		3%		3%	5%		5%	7%		
	Teacher		3%	6%			2%	2%	2%	6%	
	Other		2%	6%		7%	2%	3%	2%		
	Freeter		2%	17%	3%				2%		
	Skilled worker		2%	6%		2%	4%	2%	2%		
	Executive (30+ employees)		2%			2%	2%	2%	2%	4%	
	Retired		1%	11%		5%		2%			
	Unemployed		1%	6%		2%				2%	
	Free-lancer		1%						4%		
	Govt- Executive		1%		3%						
	Total	Count	345	18	32	43	48	66	57	52	1



<u>SECTION 2</u> TRAVEL PLANNING



Travel Planning - Overall



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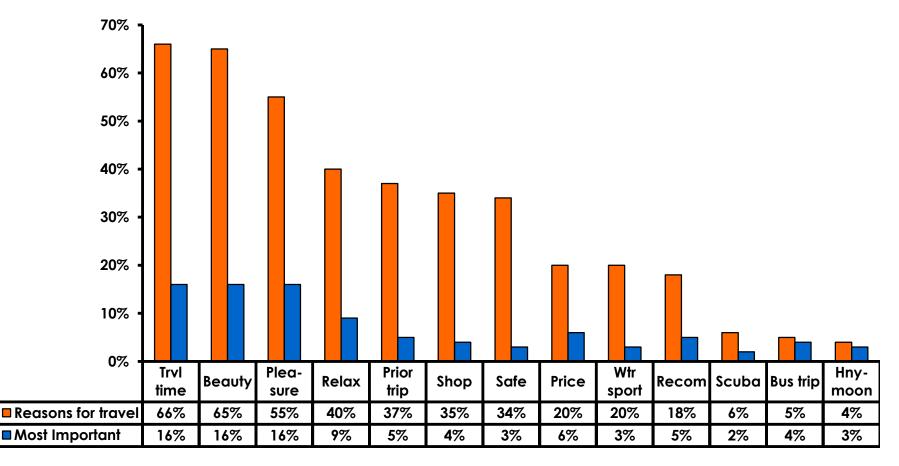
Accommodation by Income

Average length of stay: 3.34 days

			TOTAL				Q26				
			-	<y2.0 million<="" th=""><th>Y2.0M-Y3.0M</th><th>Y3.0M-Y4.0M</th><th>Y4.0M-Y5.0M</th><th>Y5.0M-Y7.0M</th><th>Y7.0M-Y10.0M</th><th>Y10.0M+</th><th>No Income</th></y2.0>	Y2.0M-Y3.0M	Y3.0M-Y4.0M	Y4.0M-Y5.0M	Y5.0M-Y7.0M	Y7.0M-Y10.0M	Y10.0M+	No Income
Q9	Outrigger Guam Resort		15%	11%	19%	21%	21%	11%	17%	10%	
	Guam Plaza Hotel		11%	11%	16%	21%	10%	6%	5%	12%	
	PIC Club		10%	11%	3%	2%	15%	15%	14%	10%	
	Guam Reef & Olive Spa		8%	6%	6%	16%	8%	5%	3%	2%	100%
	Westin Resort Guam		7%	17%	13%	14%	4%	8%	3%	6%	
	Onward Beach Resort		7%			2%		6%	14%	21%	
	Grand Plaza Hotel		5%	6%	9%	2%	6%	3%	2%	6%	
	Hotel Nikko Guam		5%		6%		2%	9%	5%	10%	
	Hilton Guam Resort		4%	6%	3%	2%		9%	9%	2%	
	Sheraton Laguna Guam		3%				6%	5%	3%	4%	
	Royal Orchid Guam		3%	6%	6%	5%	6%	2%		6%	
	Fiesta Resort Guam		3%	11%		5%	2%	5%	2%	2%	
	Hyatt Regency Guam		2%				8%	2%		2%	
	Holiday Resort Guam		2%	11%	3%		2%	2%	3%	2%	
	Pacific Star Resort & Spa		2%	6%		2%	2%	5%	2%	2%	
	Leo Palace Resort		2%		3%		2%	5%	3%		
	Dusit Thani Guam		2%		6%				3%	4%	
	Other		2%		6%	2%	2%	3%			
	Hotel Santa Fe		1%			2%		2%	3%		
	Pacific Bay Hotel		1%								
	Aqua Suites		1%					2%		2%	
	Condo		1%			2%	2%				
	Oceanview Hotel		1%						3%		
	Lotte Hotel Guam		1%						3%		
	Total	Count	350	18	32	43	48	66	58	52	1



Travel Motivation - Top Responses





Most Important Reason for Choosing Guam

- Guam's natural beauty/ beaches,
- Short travel distance, and
- Pleasure

were the primary reasons for visiting during this period.



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Motivation by Age & Gender

			TOTAL		AG	ε		GENDER		
			-	18-24	25-34	35-49	50+	Male	Female	
Q5A	Short travel time		66%	60%	70%	68%	57%	67%	65%	
	Natural beauty		65%	73%	68%	63%	55%	63%	67%	
	Pleasure		55%	65%	58%	49%	49%	51%	58%	
	Relax		40%	38%	47%	40%	28%	40%	40%	
	Previous trip		37%	18%	35%	50%	34%	42%	31%	
	Shopping		35%	50%	41%	20%	36%	25%	44%	
	Safe		34%	30%	36%	38%	28%	38%	30%	
	Price		20%	23%	24%	17%	15%	14%	26%	
	Water sports		20%	23%	19%	22%	11%	18%	21%	
	Recomm- friend/family/trvl agnt		18%	18%	22%	10%	25%	14%	21%	
	Scuba		6%	5%	8%	2%	9%	5%	7%	
	Company/ Business Trip		5%	5%	5%	7%	2%	2%	8%	
	Honeymoon		4%	5%	6%	4%	2%	7%	2%	
	Married/ Attn wedding		4%	5%	4%	4%	6%	9%		
	Other		2%	2%	4%		2%	2%	2%	
	Organized sports		2%	2%	1%	3%	4%	3%	1%	
	Golf		2%		2%	2%	4%	3%	1%	
	Visit friends/ Relatives		2%	2%	2%		6%	2%	1%	
	Company Sponsored		1%	2%	1%	2%		2%	1%	
	Career Cert/ Testing		0%		1%			1%		
	Convention/ Trade/ Conference		0%		1%			1%		
	Total	Count	351	60	125	112	53	173	178	



Motivation by Income

			TOTAL	Q26							
			-	<y2.0 million<="" th=""><th>Y2.0M-Y3.0M</th><th>Y3.0M-Y4.0M</th><th>Y4.0M-Y5.0M</th><th>Y5.0M-Y7.0M</th><th>Y7.0M-Y10.0M</th><th>Y10.0M+</th><th>No Income</th></y2.0>	Y2.0M-Y3.0M	Y3.0M-Y4.0M	Y4.0M-Y5.0M	Y5.0M-Y7.0M	Y7.0M-Y10.0M	Y10.0M+	No Income
Q5A	Short travel time		66%	44%	56%	53%	60%	68%	86%	77%	
	Natural beauty		65%	61%	56%	56%	65%	68%	76%	63%	
	Pleasure		55%	39%	53%	60%	56%	53%	60%	54%	100%
	Relax		40%	28%	38%	51%	31%	42%	38%	46%	
	Previous trip		37%	39%	28%	35%	27%	48%	40%	50%	
	Shopping		35%	33%	41%	40%	44%	35%	28%	29%	100%
	Safe		34%	17%	38%	26%	27%	36%	50%	33%	
	Price		20%	11%	25%	23%	17%	18%	26%	17%	
	Water sports		20%	11%	16%	28%	6%	20%	28%	27%	
	Recomm- friend/family/trvl agnt		18%	11%	22%	23%	23%	12%	12%	21%	
	Scuba		6%		6%	9%	8%	8%	3%	6%	
	Company/ Business Trip		5%	6%	13%	7%	8%	6%		2%	
	Honeymoon		4%			5%	10%	6%	3%		
	Married/ Attn wedding		4%	11%		7%	2%	5%	5%	6%	
	Other		2%		3%	2%	4%	3%	2%		
	Organized sports		2%		3%		2%	2%	3%	2%	
	Golf		2%					2%	3%	6%	
	Visit friends/ Relatives		2%	11%		2%				4%	
	Company Sponsored		1%			5%			3%		
	Career Cert/ Testing		0%							2%	
	Convention/ Trade/ Conference		0%					2%			
	Total	Count	351	18	32	43	48	66	58	52	1



<u>SECTION 3</u> EXPENDITURES

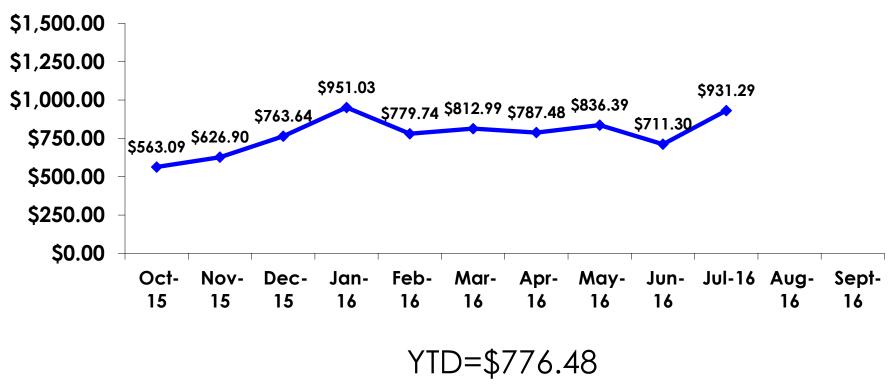


Prepaid Expenditures ¥103.94/US\$1

- \$1,944.00 = overall mean average prepaid expense (for entire travel party size) by respondent
- $\$0 = \min(1 \text{ minimum (lowest amount recorded for the entire sample)})$
- \$9,621 = maximum (highest amount recorded for the entire sample)
- \$931.29 = overall mean average <u>per person</u> prepaid expenditures



PREPAID EXPENDITURES Per Person





Breakdown of Prepaid Expenditures ¥106.34=\$1

(Filter: Only those who responded/ Per Travel Party)

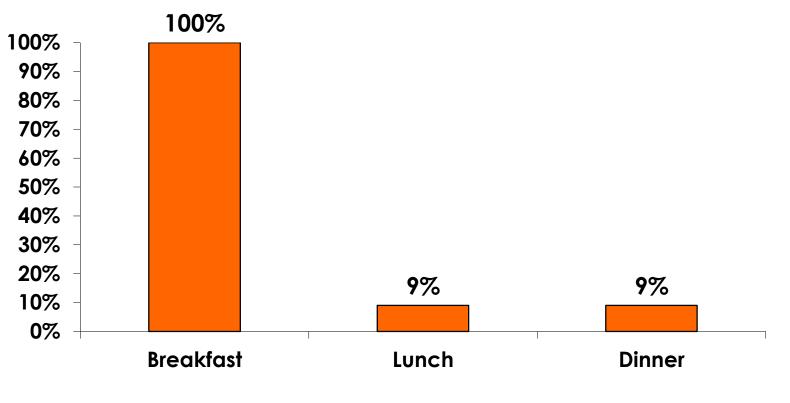
	MEAN \$
Air & Accommodation package only	\$2,071.38
Air & Accommodation w/ daily meal package	\$2,795.09
Air only	\$1,387.22
Accommodation only	\$822.78
Accommodation w/ daily meal only	\$1,106.41
Food & Beverages in Hotel	\$206.85
Ground transportation – Japan	\$167.53
Ground transportation – Guam	\$64.89
Optional tours/ activities	\$302.02
Other expenses	\$364.32
Total Prepaid	\$1,944.00 32



PREPAID MEAL BREAKDOWN

Air/ Accommodations with Daily Meal Pkg.

n=11



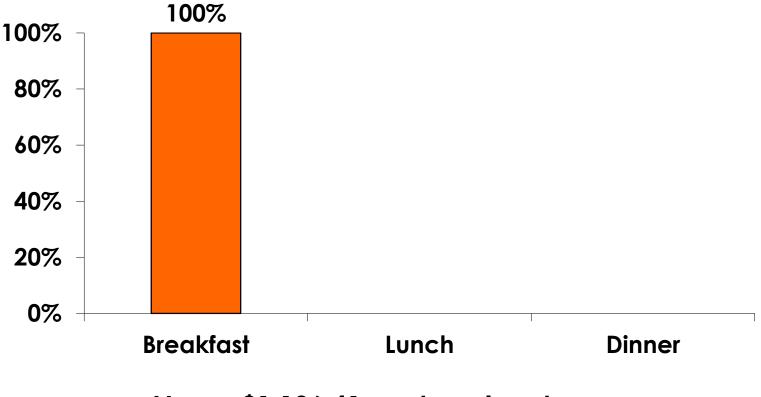
Mean=\$2,795.09 per travel party



PREPAID MEAL BREAKDOWN

Accommodations with Daily Meal Pkg.

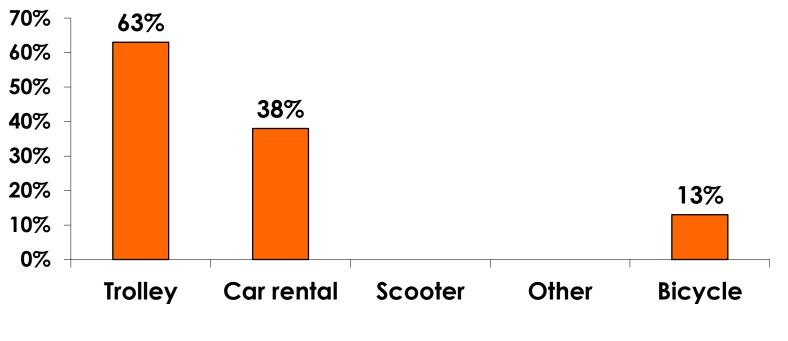
n=2



Mean=\$1,106.41 per travel party



PREPAID GROUND TRANSPORTATION n=8



Mean=\$64.89 per travel party

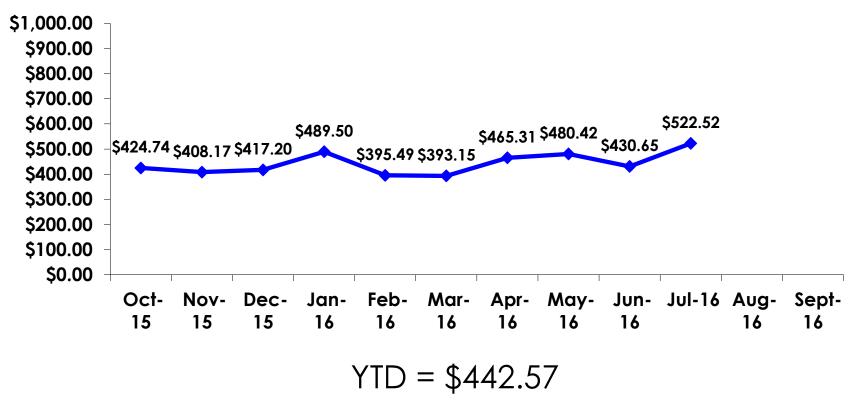


On-Island Expenditures

- \$913.71 = overall mean average on-island expense (for entire travel party size) by respondent
- \$0 = Minimum (lowest amount recorded for the entire sample)
- \$11,640 = Maximum (highest amount recorded for the entire sample)
- \$522.52 = overall mean average <u>per person</u> onisland expenditure



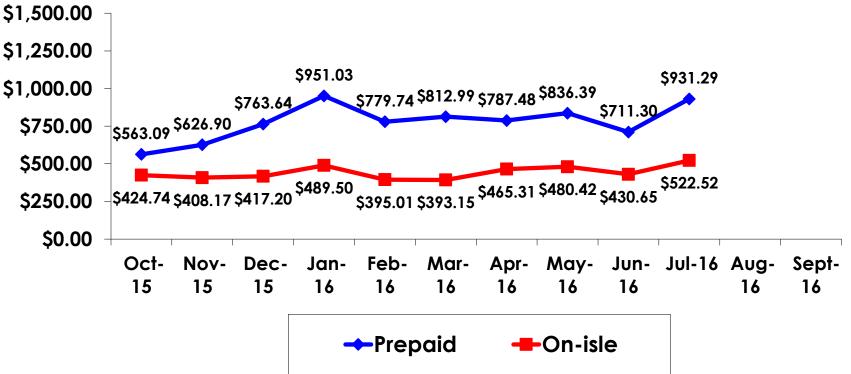
ON-ISLAND EXPENDITURES Per Person





PREPAID/ ON-ISLE EXPENDITURES – Per Person

Prepaid YTD = \$776.48 On-Isle YTD = \$442.57





Total On-Island Expenditure by Gender & Age

TOTAL GENDER					GENDER								
						Ма	le		Female				
					AGE				AGE				
		-	Male	Female	18-24 25-34 35-49 50+				18-24	25-34	35-49	50+	
PER PERSON	Mean	\$522.52	\$444.47	\$598.38	\$374.36	\$539.30	\$403.23	\$435.42	\$577.06	\$648.05	\$459.62	\$660.53	
	Median	\$380	\$300	\$494	\$300	\$350	\$267	\$338	\$500	\$500	\$400	\$400	
	Minimum	\$0	\$0	\$0	\$100	\$0	\$0	\$0	\$0	\$0	\$0	\$6	
	Maximum	\$5,820	\$5,820	\$3,500	\$700	\$5,820	\$2,000	\$2,000	\$3,000	\$3,500	\$2,000	\$3,300	



On-Island Expenditure Categories by Gender & Age

		TOTAL	GENE	DER	AGE				
		-	Male	Female	18-24	25-34	35-49	50+	
F&B HOTEL	Mean	\$58.30	\$84.46	\$32.87	\$13.42	\$36.91	\$93.14	\$87.00	
	Median	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
F&B FF/STORE	Mean	\$40.97	\$39.34	\$42.55	\$36.50	\$40.79	\$44.33	\$40.11	
	Median	\$10	\$10	\$10	\$10	\$10	\$3	\$0	
F&B RESTRNT	Mean	\$118.15	\$158.50	\$78.94	\$71.67	\$115.06	\$160.36	\$91.09	
	Median	\$50	\$100	\$23	\$45	\$50	\$100	\$15	
OPT TOUR	Mean	\$60.09	\$75.49	\$45.12	\$36.90	\$51.73	\$88.44	\$47.26	
	Median	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
GIFT- SELF	Mean	\$252.26	\$248.72	\$255.70	\$146.00	\$340.22	\$243.13	\$189.15	
	Median	\$50	\$30	\$50	\$45	\$50	\$50	\$0	
GIFT- OTHER	Mean	\$134.36	\$137.57	\$131.24	\$111.62	\$113.01	\$127.60	\$227.26	
	Median	\$60	\$60	\$55	\$65	\$60	\$60	\$60	
TRANS	Mean	\$13.96	\$20.14	\$7.96	\$6.25	\$12.42	\$21.49	\$10.68	
	Median	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
OTHER	Mean	\$234.98	\$236.20	\$233.79	\$217.18	\$187.53	\$246.31	\$347.53	
	Median	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
TOTAL	Mean	\$913.71	\$1,001.46	\$828.43	\$639.53	\$899.51	\$1,024.79	\$1,040.09	
	Median	\$600	\$700	\$516	\$500	\$510	\$800	\$800	



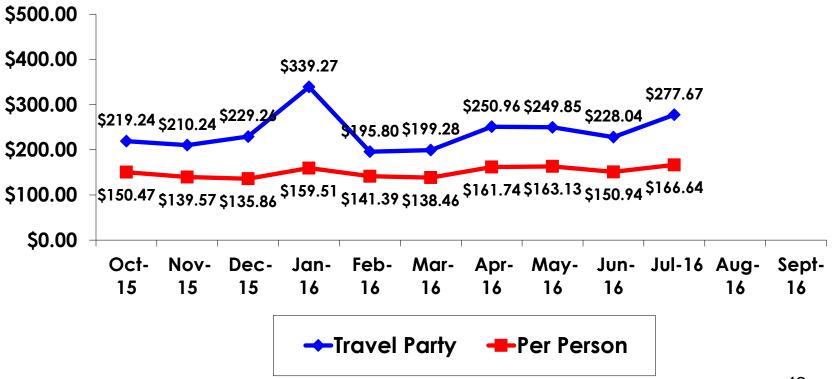
On-Island Expenditures First Timers & Repeaters

		TOTAL	TRIPS T	O GUAM
		-	1st	Repeat
F&B HOTEL	Mean	\$58.30	\$33.58	\$84.92
	Median	\$0	\$0	\$0
F&B FF/STORE	Mean	\$40.97	\$33.08	\$49.46
	Median	\$10	\$10	\$10
F&B RESTRNT	Mean	\$118.15	\$79.37	\$159.91
	Median	\$50	\$23	\$100
OPT TOUR	Mean	\$60.09	\$52.79	\$67.94
	Median	\$0	\$0	\$0
GIFT- SELF	Mean	\$252.26	\$184.48	\$325.25
	Median	\$50	\$40	\$50
GIFT- OTHER	Mean	\$134.36	\$110.26	\$160.30
	Median	\$60	\$50	\$100
TRANS	Mean	\$13.96	\$10.20	\$18.02
	Median	\$0	\$0	\$0
OTHER	Mean	\$234.98	\$256.61	\$211.69
	Median	\$0	\$0	\$0
TOTAL	Mean	\$913.71	\$761.36	\$1,077.78
	Median	\$600	\$500	\$800



ON-ISLE EXPENDITURES – Per Day

Travel Party YTD = \$239.88 Per Person YTD = \$150.70



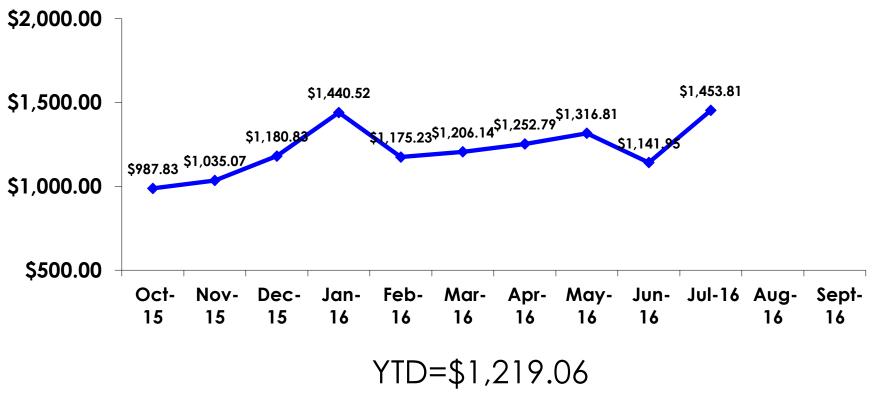


Total Expenditures Per Person (Prepaid & On-Island)

- \$1,453.81 = overall average
- \$0 = Minimum (lowest amount recorded for the entire sample)
- \$6,943 = Maximum (highest amount recorded for the entire sample)



TOTAL EXPENDITURES Per Person



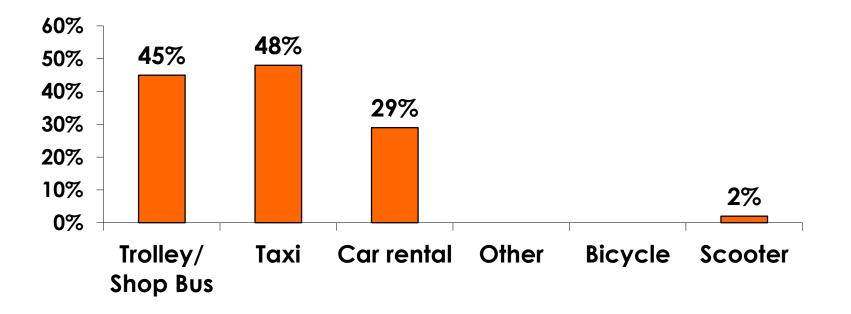


Breakdown of On-Island Expenditures

	MEAN \$
Food & beverage in a hotel	\$58.30
Food & beverage in fast food restaurant/convenience store	\$40.97
Food & beverage at restaurants or drinking establishments outside a hotel	\$118.15
Optional tours and activities	\$60.09
Gifts/ souvenirs for yourself/companions	\$252.26
Gifts/ souvenirs for friends/family at home	\$134.36
Local transportation	\$13.96
Other expenses not covered	\$234.98
Average Total	\$913.71



Local Transportation n=62



Mean=\$13.96 per travel party



Guam Airport Expenditures

- \$33.30 = Mean
- \$10 = Median
- \$0 = Minimum (lowest amount recorded for the entire sample)
- \$550 = Maximum (highest amount recorded for the entire sample)



Breakdown of Airport Expenditures

	MEAN \$
Food & Beverages	\$11.04
Gifts/Souvenirs Self	\$11.55
Gifts/Souvenirs Others	\$10.72
Total	\$33.30



<u>SECTION 4</u> VISITOR SATISFACTION

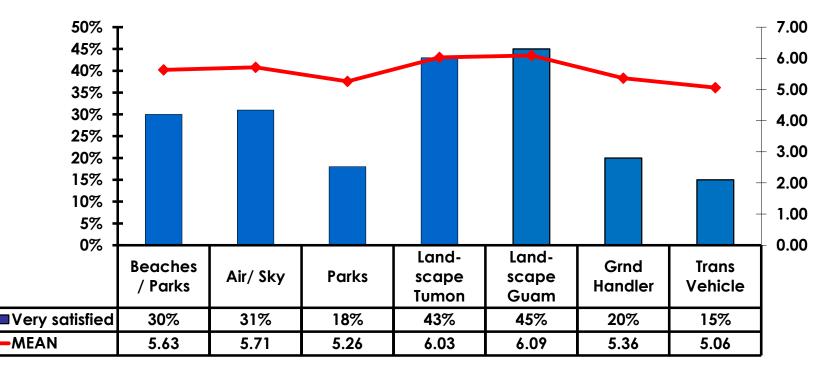


Satisfaction Scores Overall 7pt Rating Scale 7=Very Satisfied/1=Very Dissatisfied



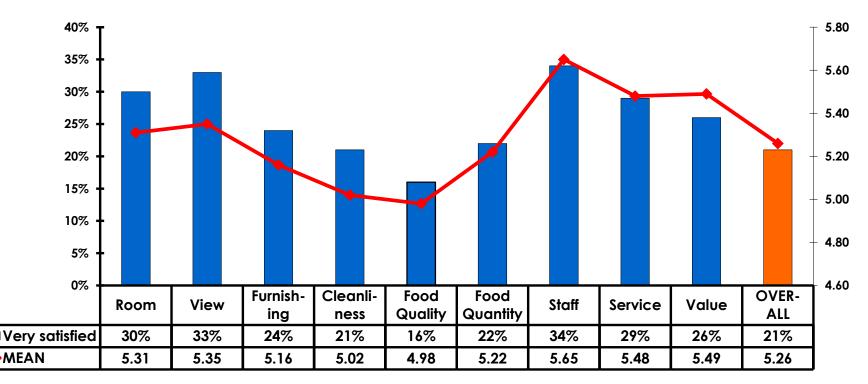


Satisfaction Quality/ Cleanliness 7pt Rating Scale 7=Very Satisfied/1=Very Dissatisfied



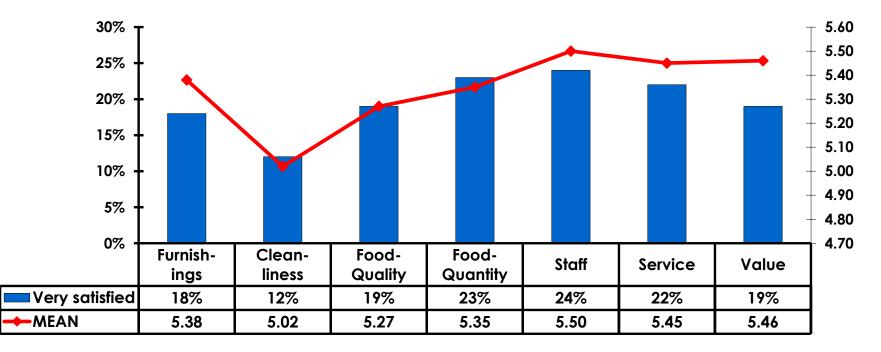


Quality of Accommodations 7pt Rating Scale 7=Very Satisfied/1=Very Dissatisfied



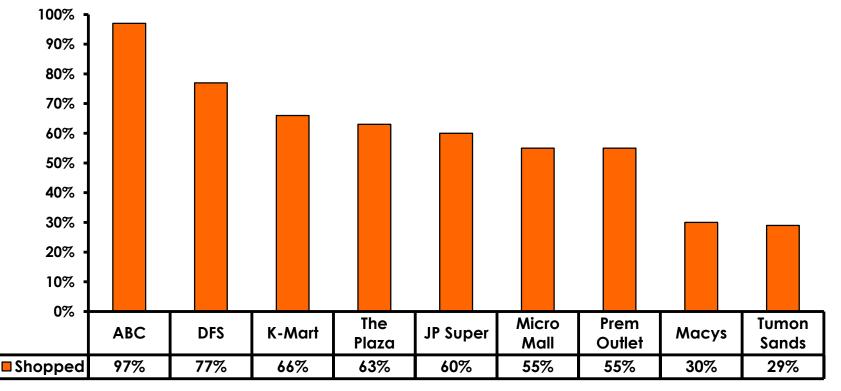


Quality of Dining Experience 7pt Rating Scale 7=Very Satisfied/1=Very Dissatisfied





Visits to Shopping Centers/Malls on Guam Top responses



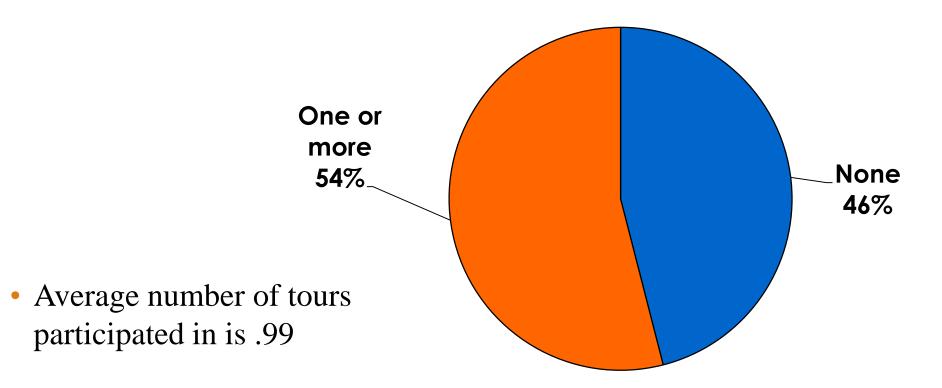


Satisfaction with Shopping 7pt Rating Scale 7=Very Satisfied/ 1=Very Dissatisfied

Quality of Shopping	Variety of Shopping
Score of 6 to 7 = 53%	Score of 6 to 7 = 50%
Score of 4 to 5 = 43%	Score of 4 to 5 = 44%
Score 1 to 3 = 4%	Score 1 to 3 = 7%
MEAN = 5.43	MEAN = 5.31



Optional Tour Participation





Optional Tours Participation & Satisfaction 20% 7.00 6.00 15% 5.00 4.00 10% 3.00 2.00 5% 1.00 0% 0.00 Und-Sky-dive Sing-shot Flt Sch Gef Alu Fish Cult Park Flea Mkt At-Cham Coco Cop-Sand-Eng Ta-Sea-Snub Coco Fai Jet wtr Wld BIG Spa Club Zorb Duck Other Club NM Lang Fai lan-tis pang s Isle Eye Pago ter cstl gada walk Palm a Participated 5% 9% 4% 7% 5% 1% 1% 5% 5% 1% 1% 1% 1% 0% 1% 1% 0% 4% 0% 1% 1% 3% 2% 4% 4% 1% 7% 4.00 4.50 5.47 5.85 5.67 4.50 6.08 5.00 6.07 MEAN Satis 5.67 5.38 6.28 4.00 5.41 6.00 5.33 5.75 4.00 6.00 4.00 5.25 4.00 5.33 6.55 6.29 5.47 6.39



Day Tours Satisfaction 7pt Rating Scale 7=Very Satisfied/ 1=Very Dissatisfied

Quality of Day Tour	Variety of Day Tour
Score of 6 to 7 = 54%	Score of 6 to 7 = 52%
Score of 4 to 5 = 35%	Score of 4 to 5 = 47%
Score 1 to 3 = 1%	Score 1 to 3 = 1%
MEAN = 5.44	MEAN = 5.37

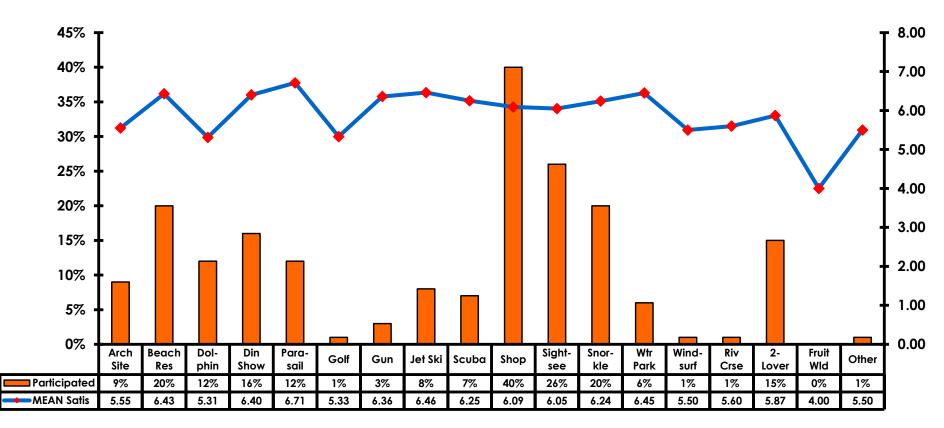


Night Tours Satisfaction 7pt Rating Scale 7=Very Satisfied/ 1=Very Dissatisfied

Quality of Night Tour	Variety of Night Tour
Score of 6 to 7 = 30%	Score of 6 to 7 = 30%
Score of 4 to 5 = 68%	Score of 4 to 5 = 68%
Score 1 to 3 = 1%	Score 1 to 3 = 1%
MEAN = 4.80	MEAN = 4.79

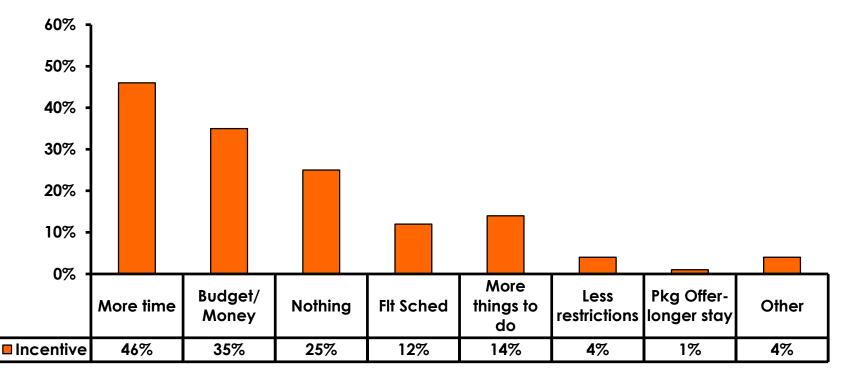


Satisfaction with Other Activities



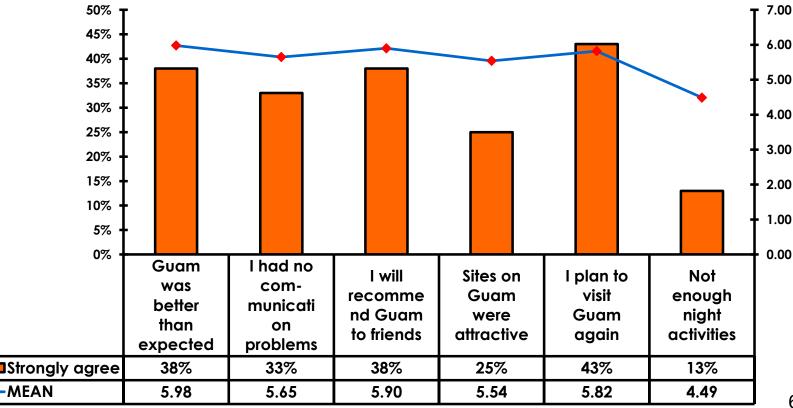


What would it take to make you want to stay an extra day in Guam?





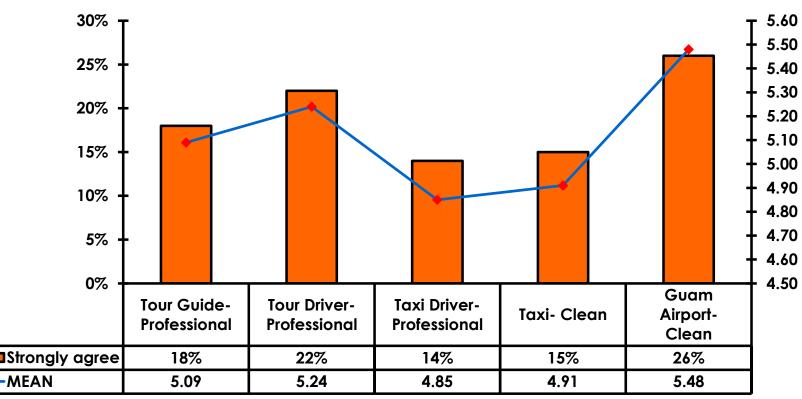
On-Island Perceptions 7pt Rating Scale 7=Very Satisfied/ 1=Very Dissatisfied



62



On-Island Perceptions 7pt Rating Scale 7=Very Satisfied/ 1=Very Dissatisfied



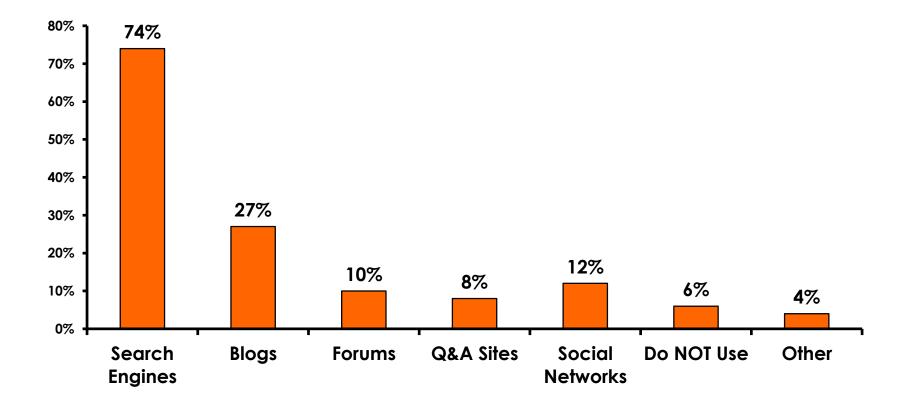
63



<u>SECTION 5</u> PROMOTIONS

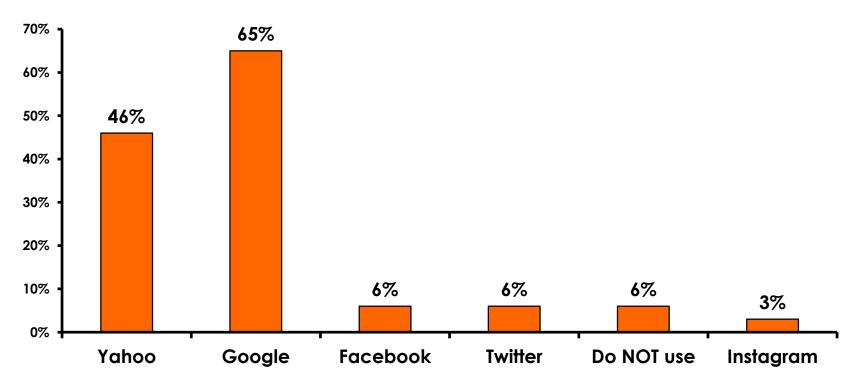


Internet- Guam Sources of Info



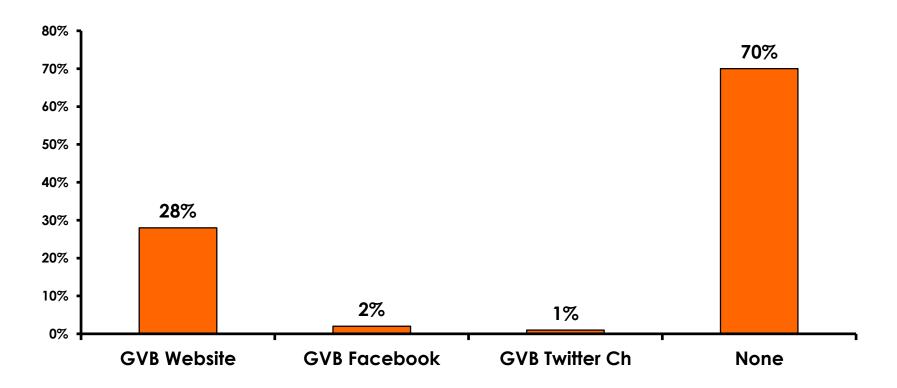


Internet- Things To Do Sources of Info



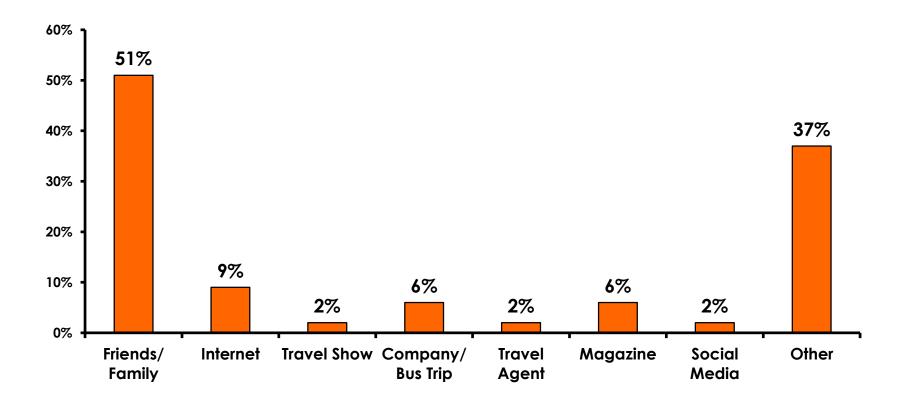


Internet- GVB Sources



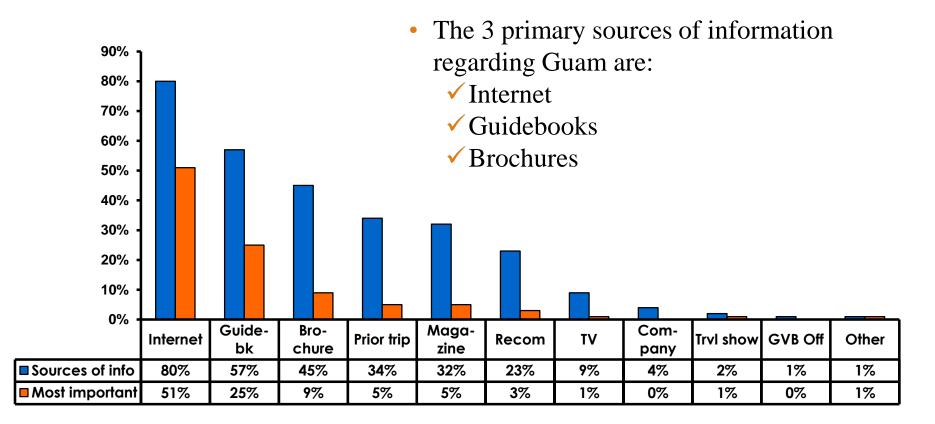


Travel Motivation- Info Sources



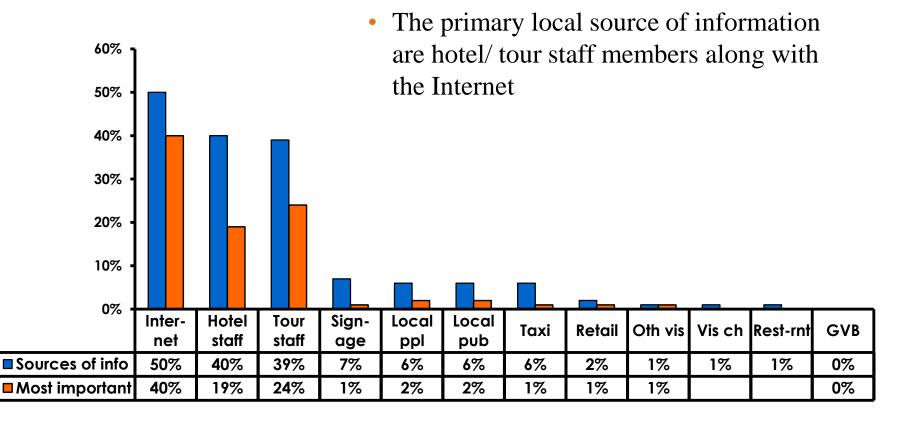


Sources of Information Pre-arrival



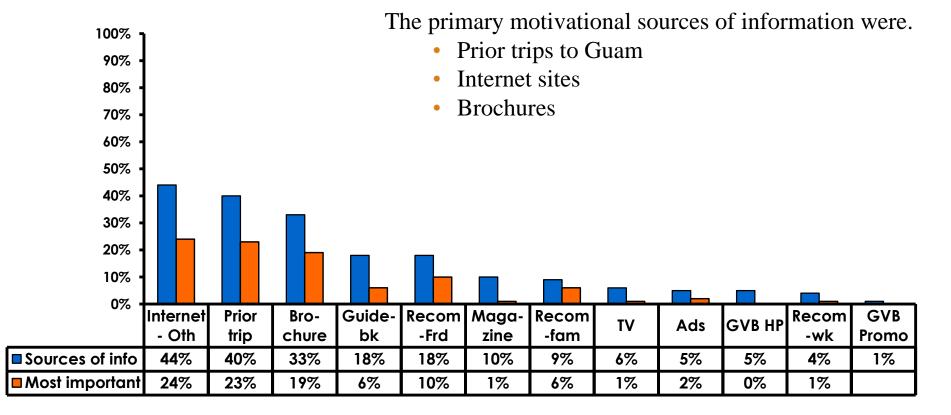


Sources of Information Post-arrival





Sources of Information - Motivation

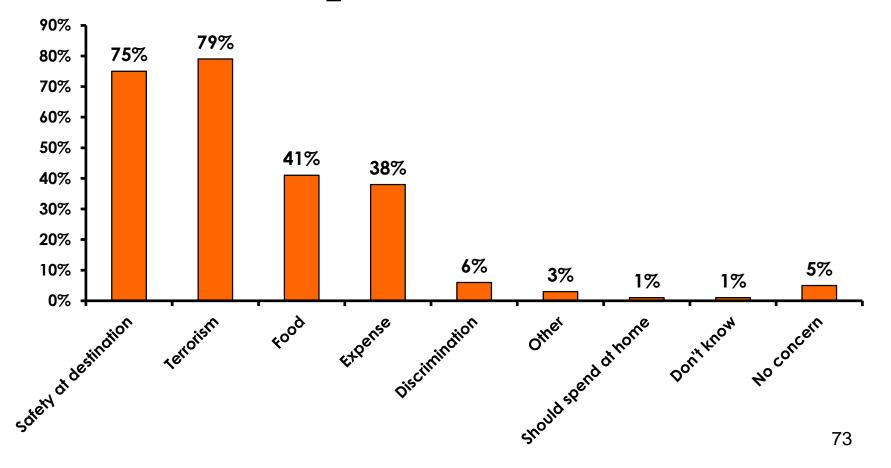




<u>SECTION 6</u> OTHER ISSUES



Concerns about travel outside of Japan - Overall



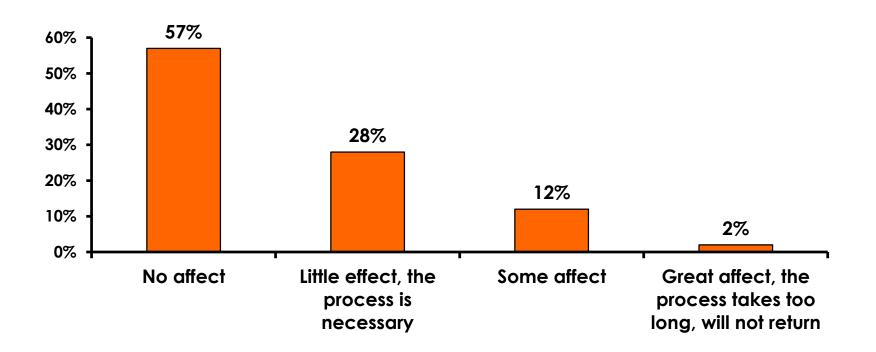


Concerns about travel outside of Japan - By Age & Income

		TOTAL		AC	θE					Q26				
		-	18-24	25-34	35-49	50+	<y2.0 million<="" td=""><td>Y2.0M-Y3.0M</td><td>Y3.0M-Y4.0M</td><td>Y4.0M-Y5.0M</td><td>Y5.0M-Y7.0M</td><td>Y7.0M-Y10.0M</td><td>Y10.0M+</td><td>No Income</td></y2.0>	Y2.0M-Y3.0M	Y3.0M-Y4.0M	Y4.0M-Y5.0M	Y5.0M-Y7.0M	Y7.0M-Y10.0M	Y10.0M+	No Income
Q21	Terrorism	79%	73%	82%	77%	83%	72%	81%	79%	83%	82%	74%	81%	100%
	Safety	75%	68%	77%	71%	83%	50%	91%	79%	68%	74%	72%	79%	100%
	Food	41%	32%	44%	43%	42%	28%	56%	47%	49%	38%	41%	42%	100%
	Expense	38%	35%	46%	37%	21%	22%	41%	44%	36%	33%	52%	38%	
	Discrimination against Japanese	6%	7%	7%	7%	2%		3%	16%	9%	2%	10%	6%	
	No concerns	5%	7%	5%	5%		11%		2%	2%	6%	7%	4%	
	Other	3%	2%	5%	3%	2%			2%	2%	5%	3%	4%	
	Don't know	1%	3%		2%								2%	
	Should spend at home	1%		2%				3%	2%			2%		
	Total Co	unt 350	60	125	112	52	18	32	43	47	66	58	52	1



Security Screening/ Immigration Process at Guam International Airport





Airport Screening 7pt Rating Scale

7=Strongly Agree/ 1=Strongly Disagree

