

# **INDUSTRY REPORT**

OCTOBER 25, 2024



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# DESTINATION **UPDATES**



### **UPCOMING EVENTS**





### 4TH PINOY TRIVIA KATUWAAN LANG EVENT

The University of the Philippines Alumni – Guam (UPAG) is hosting its annual Pinoy Trivia event which aims to promote cultural, historical and other socio-educational information about the Philippines and Guam. It is a fun-filled event attended by teams from various groups, schools, companies, and associations.

Local Filipinos and Chamorros are more than welcome to participate in or attend the event. Participants can win raffle prizes such as a 65" TV, \$500 cash prize and many more!

- Date/Time: November 16, 2024 from 1:00 5:00 PM
- Location: St. Paul Christian School Gymnasium

as of 25 October 2024

### **GUAM-CNMI ETA**



# LESS PAPERWORK REQUIRED FOR TRAVEL TO GUAM OR CNMI UNDER VISA WAIVER PROGRAM

If you're eligible under the **Guam-CNMI Visa Waiver Program**, here's what you need to do:

- 1. Apply for a **G-CNMI Electronic Travel Authorization (eTA)**, or
- Complete Form I-736 before traveling.

### Benefits of the eTA:

- Faster entry: No paperwork upon entry to Guam-CNMI.
- Support available: Email and online help are available from U.S. Customs and Border Protection (CBP).
- Increased security: CBP can pre-screen travelers prior to their arrival.

### When to Apply:

Recommended to apply at least 5 days before departure.

### eTA Validity:

- Valid for 2 years or until the passport expires.
- A new eTA is needed if you get a new passport or change your name, gender, or nationality.
- Passports expiring in less than 6 months are not eligible for an eTA.

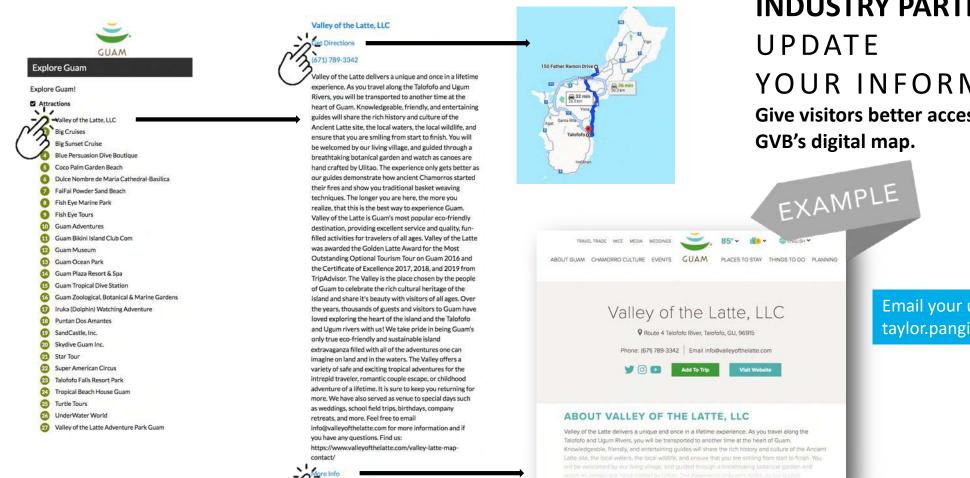
# HARDCOPIES OF THE i-736 FORM WILL <u>NOT BE</u> <u>AVAILABLE OR ACCEPTED</u> AFTER NOVEMBER 30, 2024



https://g-cnmi-eta.cbp.dhs.gov/

### **EXPLORE GUAM - MAP**





INDUSTRY PARTNERS: PLEASE
UPDATE
YOUR INFORMATION
Give visitors better access to your business, with

Email your updated info to: taylor.pangilinan@visitguam.com

as of 25 October 2024

### CALLOUT FOR TOUR GUIDES



# CONNECT WITH OUR VISITORS: BECOME AN ENGLISH OR TAGALOG SPEAKING TOUR GUIDE

- Participate in the Tour Guide Certification Program (TGC)
- GUAM COMMUNITY COLLEGE conducts the instructional portion of the program, while GVB issues identification badges and handles compliance activities



If interested, please click link for more info

https://www.guamvisitorsbureau.com/destination/visit or-safety-satisfaction/tour-guide-certification/gvb-tour-guide-certification

### MEMBERSHIP BENEFIT



### CALLOUT FOR BROCHURES

GVB will display and distribute your company brochures to visitors at the Bureau's front office and concierge service desks located at the Guam International Airport and the Guam Premium Outlets.

If interested, please provide at least 500 brochures (each language).

Download our membership application from our GVB website.



https://www.visitguam.com/membership-application/

as of 25 October 2024



# **MARKET INTELLIGENCE REPORT**

As of October 25, 2024 and may be subject to change.



# MARKETS AT-A-GLANCE



### MARKETS AT-A-GLANCE



### **JAPAN**

- Total outbound seat capacity for October remains at 47,970; November at 39,668; and December at 46,017.
- Japan Airlines 2024 flight schedule shown in appendix
- Shown in appendix are: marketing activities, SNS performance summary and highlights; and Weekly Guam digital PR articles

### SOUTH KOREA

- Total outbound seat capacity for October remains at 38,072; November at 30,552; and December at 34,426.
- Shown in appendix are: media monitoring of press releases; and SNS weekly activity

### TAIWAN

- Immersive tourism exhibition in Paris focuses on Taiwan's landscapes, cultural events
- Australia, New Zealand tourists to Taiwan near pre-pandemic levels
- Shown in appendix are: airline updates; marketing activities; etc.

### **PHILIPPINES**

- To cover price hikes, airlines to slap new fee
- Philippines to boost tourism promotions
- United Airlines and Philippine Airlines continue to fly daily in October 2024 and are offering specials
- Shown in appendix: marketing activities and social media insights

DETAILS ARE FOUND IN THE APPENDIX



# **APPENDIX**

As of October 25, 2024 and may be subject to change.









# JAL TO REDUCE FUEL SURCHARGES FOR TICKETS ISSUED BETWEEN DECEMBER 2024 - JANUARY 2025

Japan Airlines (JAL) will reduce the fuel surcharge for international flights for tickets issued between December 2024 and January 2025. The fuel surcharge will be calculated based on the average market price of Singapore kerosene over a two-month period and converted into yen using the average exchange rate. From August to September, the average market price of Singapore kerosene was US \$88.69 per barrel with the exchange rate of 144.88 yen to 1 USD, equivalent to 12,849 yen.



# Fuel Surcharge Amount (for travel departing from Japan, one-way, December 2024 to January 2025)

Destination	Fuel Surcharge (JPY)	USD(1USD = 148 JPY)
South Korea, Far Eastern Russia	¥2,500	\$16.89
East Asia (excluding South Korea and Mongolia)	¥6,200	\$41.89
Guam, Palau, Philippines, Vietnam, Mongolia, Russia (Irkutsk)	¥8,000	\$54.05
Thailand, Malaysia, Singapore, Brunei, Russia (Novosibirsk)	¥13,000	\$87.84
Hawaii, Indonesia, India, Sri Lanka	¥16,000	\$ 10 8 .11
North America (excluding Hawaii), Europe, Middle East, Oceania	¥25,000	\$168.92



### AIRLINE OPERATION - OCTOBER

### Interviews with various companies

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY
UNITED AIRLINES	Available	UA827	NRT	11:50 / 16:00	Daily	5,146
2201	Available	UA 197	NRT	17:00/21:45	Daily	5,146
	Susp end ed	UA 874	NRT	21:05/1:50+1	Daily	0
	Suspended until Oct 26, 2024.	UA865	NRT	17:25/ 22:10	Daily	4,648
	Available	UA841	NRT	17:55/ 22:40	Mon, Wed, Fri, Sat	2,490
	Available	UA848	HND	23:55/ 4:45+1	Daily	5,146
	Available	UA 136	NGO	11:40 / 16:15	Daily	4,814
	Available	UA 172	NGO	20:50/1:20+1	Daily	5,146
	Available	UA 150	KIX	11:00/15:45	Daily	5,146
	Available	UA 178	KIX	20:45/ 1:20+1	Tue, Thu, Sat	1,992
	Available	UA 166	FUK	11:0 5/ 16:15	Daily	4,316
					TTL	43,990

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY	
<b>W</b> JAL	Available	JL941	NRT	9:30 / 14:15	Tue, Wed. Thu, Sat, Sun	3,980	
t'way	Suspended	TW 311	KIX	10:45 / 15:10	Daily	-	
JEJUair	Suspended	7C1182	NRT	10:05/15:00	Daily	-	
	Suspended	7C3174	KIX	10:10 / 14:50	Daily	-	
	Suspended Suspended	7C3184	KIX	10:10 / 14:50	Tue	-	
	TTL						

OCTOBER TOTAL OUTBOUND SEAT CAPACITY: 47,970



### AIRLINE OPERATION - NOVEMBER

Interviews with various companies

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY	
UNITED AIRLINES	Available	UA827	NRT	11:50 / 16:00	Daily	4,980	
2204	Available	UA 197	NRT	17:00/21:45	Daily	4,980	
	Suspended	UA874	NRT	21:05/1:50+1	Daily	0	
	Available	UA865	NRT	17:25/22:10	Mon, Wed, Fri, Sat	2,988	
	Suspended	UA841	NRT	17:55/ 22:40	Daily	0	
	A vailable from May 1, 2024	UA848	HND	23:55/ 4:45+1	Daily	4,980	
	Available	UA 136	NGO	11:40 / 16:15	Daily	4,482	
	Available	UA 172	NGO	20:50/1:20+1	Daily	4,980	
	Available	UA 150	KIX	11:00/15:45	Daily	4,980	
	Available	UA 178	KIX	20:45/ 1:20+1	Tue, Thu, Sat	1,328	
	Route Discontinued After Oct 26, 2024	UA 166	FUK	11:0 5/ 16:15	Daily	0	
	TTL						

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY	
<b>W</b> JAL	Available	JL941	NRT	9:30 / 14:15	Daily	5,970	
t'way	Suspended Suspended	TW 311	KIX	10:45 / 15:10	Daily	-	
JEJUair	Suspended	7C1182	NRT	10:05 / 15:00	Daily	-	
	Suspended Suspended	7C3174	KIX	10:10 / 14:50	Daily	-	
	Suspended Suspended	7C3184	KIX	10:10 / 14:50	Tue	-	
	TTL						



### AIRLINE OPERATION - DECEMBER

Interviews with various companies

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY
UNITED AIRLINES	A vailable	UA827	NRT	11:00/15:45	Daily	5,146
5304	Available	UA 197	NRT	17:00/21:45	Daily	5,146
	A vailable from Dec 9, 2024	UA874	NRT	21:20 / 2:0 5+1	Daily	3,818
	A vailable	UA865	NRT	17:25/ 22:10	Mon, Wed, Fri, Sat	2,822
	Suspended	UA 841	NRT	17:55/ 22:40	Daily	0
	A vailable from May 1, 2024	UA848	HND	23:55/ 4:45+1	Daily	5,146
	Available	UA 136	NGO	11:40 / 16:15	Daily	5,146
	Available	UA 172	NGO	20:50/1:20+1	Daily	5,146
	A vailable	UA 150	KIX	11:00/15:45	Daily	5,146
	Available	UA 178	KIX	20:45/ 1:20+1	Tue, Thu, Sat	2,158
	Route Discontinued After Oct 26, 2024	UA 16 6	FUK	11:0 5/ 16:15	Daily	0
	•	•			TTL	39,674

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY	
<b>W</b> JAL	Available	JL941	NRT	9:30 / 14:15	Daily	6,169	
CHINA AIRLINES	Available	CI	HIJ	21:00 / 1:50+1	1flight	174	
<i>JEJUair</i>	Susp end ed	7C1182	NRT	10:05 / 15:00	Daily	-	
	Susp end ed	7C3174	KIX	10:10 / 14:50	Daily	-	
	Susp end ed	7C3184	KIX	10:10 / 14:50	Tue	-	
	TTL						



# AIRLINE OPERATION - APPENDIX Japan Airlines 2024 Flight Schedule

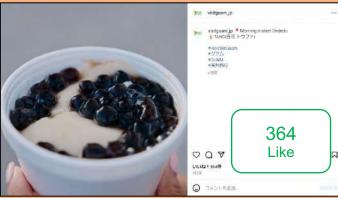
2024

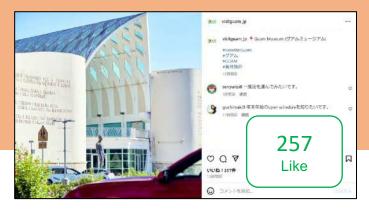
	OPERATION DATE		SEAT CAPACITY
January	1, 2, 3, 4, 5, 6, 7, 8, 9, 11, 13, 14, 16, 18, 20, 21, 23, 25, 27, 28, 30	21	4,179
February	1, 3, 4, 6, 10, 12, 13, 15, 17, 18, 20, 22, 23, 25, 27, 29,	16	3,184
March	2, 3, 5, 7, 9, 10, 12, 14, 16, 17,19, 20, 23, 24, 26, 28, 30, 31	18	3,582
April	1, 3, 4, 6, 7, 8, 10, 11, 13, 14, 15, 17, 18, 20, 21, 22, 24, 25, 27, 28, 29, 30	22	4,378
May	1, 2, 3, 4, 5, 6, 8, 9, 11, 12, 13, 15, 16, 18, 19, 20, 22, 23, 25, 26, 27, 29, 30	23	4,577
June	1, 2, 3, 5, 6, 8, 9, 10, 12, 13, 15, 16, 17, 19, 20, 21, 22, 23, 24, 26, 27, 29, 30	23	4,577
July	1, 2, 3, 4, 6, 7, 8, 10, 11, 13, 14, 15, 17, 18, 20, 21, 22, 24, 25, 27, 28, 29, 31	23	4,577
August	3, 4, 7, 8, 10, 11, 12, 14, 15, 16, 17, 18, 19, 20, 22, 23, 24, 25, 26, 27, 29, 31	22	4,378
September	1, 2, 4, 5, 7, 8, 9, 11, 12, 14, 15, 16, 18, 19, 21, 22, 23, 25, 26, 28, 29, 30	22	4,378
October	1, 2, 3, 5, 6, 8, 9, 10, 12, 13, 14, 15, 16, 17, 19, 20, 22, 23, 24, 25	20	3,980
Nobember	Daily	30	5,970
	TTL		58,307

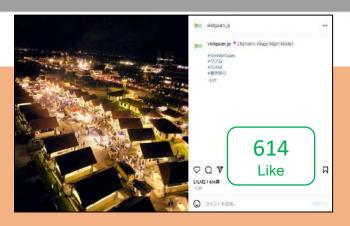
### **SNS HIGHLIGHT**

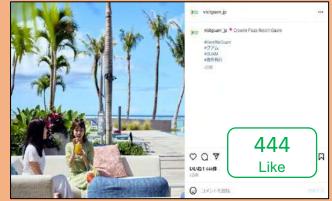


















# SOUTH KOREA



### KOREA MARKET INTELLIGENCE



### **OCTOBER AIRLINE SCHEDULE**

• INCHEON - GUAM

\*Airline schedule is flexible, subject to change.

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity	
Korean Air	KE421	DAILY	09:45	15:15	10,478	
Latin Ata	7C3102	DAILY	10:40	16:05	5,859	
Jeju Air	7C3106*	DAILY	20:20	02:00+1	4,914	
Jin Air	LJ913	DAILY	09:40	15:05	5,859	
T'way Air	TW303	DAILY	08:45	14:10	5,859	
	TOTAL					

<sup>\*7</sup>C3106: Suspended winter season operation from Oct 27

### • BUSAN - GUAM

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity		
Jin Air	LJ923*	DAILY	21:00	02:00+1	5,103		
	TOTAL						

<sup>\*</sup>LI923: 4/w schedule (Mon, Wed, Fri, Sat) starting from Oct 27, except for the winter peak season [Dec 12 ~ Mar 3 (Daily)], ferry flight on Sep 20 & Oct 24

### KOREA MARKET INTELLIGENCE



### **NOVEMBER AIRLINE SCHEDULE**

• INCHEON - GUAM

\*Airline schedule is flexible, subject to change.

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity	
Korean Air	KE421	DAILY	09:15	14:35	10,140	
Jeju Air	7C3101*	DAILY	10:05	15:25	5,670	
Jin Air	LJ913	DAILY	09:35	14:50	5,670	
T'way Air	TW303	DAILY	08:05	13:30	5,670	
	TOTAL					

<sup>\*7</sup>C3101: Flight number changed from 7C3102 to 7C3101

### • BUSAN - GUAM

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity
Jin Air	LJ921*	4/W (MON, WED, FRI, SAT)	20:00	01:10+1	3,402
TOTAL					3,402

<sup>\*</sup>LJ921: 4/w schedule (Mon, Wed, Fri, Sat) starting from Oct 27, except for the winter peak season [Dec 12 ~ Mar 3 (Daily)], flight number changed from LJ923 to LJ921

### KOREA MARKET INTELLIGENCE



### **DECEMBER AIRLINE SCHEDULE**

• INCHEON - GUAM

\*Airline schedule is flexible, subject to change.

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity
Korean Air	KE421	DAILY	09:15	14:35	10,478
Jeju Air	7C3101	DAILY	10:05	15:25	5,859
	LJ913	DAILY	09:35	14:50	5,859
Jin Air	LJ915*	DAILY	08:30	13:50	2,457
T'way Air	TW303	DAILY	08:05	13:30	5,859
TOTAL				30,512	

<sup>\*</sup>LJ915: Additional flight operation from Dec 19, 2024 ~ Mar 29, 2025

### BUSAN - GUAM

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity
Jin Air	LJ921	4W & DAILY	20:00	01:10+1	4,914
TOTAL					4,914

<sup>\*</sup>LJ921: Operating 4/W (Mon, Wed, Fri, Sat) except period of Dec 12 ~ Mar 3 (Daily)

### KOREA MARKETING ACTIVITIES















SNS WEEKLY ACTIVITY: SEPTEMBER 30-OCTOBER 4, 2024

THEME: USER GENERATED CONTENTS

### KOREA MARKETING ACTIVITIES























SNS WEEKLY ACTIVITY: OCTOBER 7-11, 2024

THEME: GVB x GOPRO EVENT/ GVB LOTTLE WORLD ADVENTURE BOOTH

### KOREA MARKETING ACTIVITIES











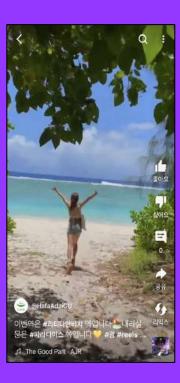












SNS WEEKLY ACTIVITY: OCTOBER 14-18, 2024

THEME: THE HYUNDAI SEOUL COLOR OF GUAM EXHIBITION/ GVB x CHA MEDICAL CENTER







# IMMERSIVE TOURISM EXHIBITION IN PARIS FOCUSES ON TAIWAN'S LANDSCAPES, CULTURAL EVENTS

An immersive exhibition opened in Paris, featuring activities such as Taiwanese tea tastings, lantern painting workshops, and immersive projections. The exhibition targets younger French travelers by promoting Taiwan's natural beauty, culture, and cuisine through interactive experiences and influencer collaborations. French arrivals to Taiwan have increased by 26.84% this year, with visitor numbers rebounding to 88% of the pre-pandemic level.





# AUSTRALIA, NEW ZEALAND TOURISTS TO TAIWAN NEAR PRE-PANDEMIC LEVELS

Tourist arrivals from Australia and New Zealand between January and May reached 54,421, nearly 97% of pre-pandemic levels for the same period in 2019. The Tourism Administration promoted Taiwan in these markets through events in Melbourne, Brisbane, and Auckland, generating strong interest. Taiwan's new tourism slogan, "Taiwan Waves of Wonder," launched in August to further stimulate bilateral exchanges and boost visitor numbers.

### TAIWAN MARKETING ACTIVITIES



### MEETING WITH CHINA AIRLINES IN TAIPEI

- October 9, 2024
- China Airlines is currently planning a red-eye flight trial from Taipei to Guam between November 27, 2024 – February 1, 2025, with 20 departures scheduled for Thursdays and Sundays.



### NATIONAL DAY RECEPTION BY MOFA

- October 10, 2024
- Felix, Director of GTO, was invited by the Ministry of Foreign Affairs (MOF) to attend the 113<sup>th</sup> National Day Reception, along with representatives from various foreign embassies and offices.
- During the reception, Felix had the opportunity to meet with AIT Director Raymond Greene and the Minister of Foreign Affairs discussing topics including the upcoming visit of the Guam Governor to Taiwan.





### TAIWAN MARKETING ACTIVITIES



### ASOA MONTHLY MEETING IN OCTOBER

- October 11, 2024
- ASOA members reviewed upcoming events, including 2024 Taichung Jazz Festival (10/12-13) and MoFA ASOA Reception (11/21). Detailed arrangements are underway, and participating states are urges to confirm their promotional materials promptly.
- ASOA had a discussion on an invest USA Committee. AIT led the initiative with AmCham executing the committee, in the hope that ASOA will join and support efforts to facilitate greater business engagement between the three parties.
- MoFA confirmed that they will sign a long-term rental contract with WTC for a conference room, primarily for MoFA's delegation meetings with ASOA, but available for ASOA's general use.
- NASME will host biotech and healthcare events on 11/25 or 11/26 and 12/5 inviting interested state rep offices to join the half-day session for presentation.



# PHILIPPINES



### PHILIPPINES MARKET INTELLIGENCE





### Manila-Guam-Manila: Terminal 1

Daily

PR110 Depart MNL 22:30 / Arrive GUM 04:15 PR111 Depart GUM 05:45 / Arrive MNL 07:30

### **Popular PAL Flights Deals to Guam!**

MNL to GUM	MNL to GUM	CEB – GUM
Oct 31-Nov 05, 2024	Nov 09-Mar 01, 2025	Dec 28-31, 2024
From US \$341 Round-trip  Economy	From US \$1,158 Round-trip  Business	From US \$583 Round-trip   Economy

https://flights.philippineairlines.com/en/flights-to-guam

\*Fares displayed have been collected within the last 48 hrs and may no longer be available at time of booking. Quoted fairs includes taxes, fees, and surcharges except PH Travel Tax paid at the airport.



### Manila-Guam-Manila: Terminal 3

Daily

UA184 Depart MNL 22:30 or 23:50 / Arrive GUM 04:15 or 5:40 UA183 Depart GUM 19:00 / Arrive MNL 21:00

Tues/Fri

UA192 (via Koror) Depart MNL 22:20 / Arrive GUM 06:10

### Featured Daily Fairs for Flights from MNL to GUM

Nov 2024	Dec 2024	Jan 2025
From US \$323* Round Trip   Economy	From US \$323* Round Trip   Economy	From US \$394* Round Trip   Economy

https://www.united.com/en-ph/flights-from-manila-to-agana-guam https://www.united.com/en-ph/flights-to-agana-guam?redirecturl=true

The eTravel Registration is required for all passengers entering or leaving the Philippines by air or sea, including Philippine passport holders.

https://etravel.gov.ph/

<sup>\*</sup>Prices have been available for round trips within the last 48 hours and may not be currently available. For Economy class, fares listed may be Basic Economy, which is our most restrictive fare option and subject to additional restrictions.

### PHILIPPINES MARKET INTELLIGENCE



### TO COVER PRICE HIKES, AIRLINES TO SLAP NEW FEE

Travelers may have to pay more for their plane tickets before the year ends, as airlines propose to collect a new fee of up to P300 per flight to cover price hikes at the Ninoy Aquino International Airport (NAIA). Domestic carriers Philippine Airlines (PAL), Cebu Pacific and AirAsia Philippines are asking the Civil Aeronautics Board (CAB) to approve the collection of a terminal enhancement fee to help recover the increasing cost of flying in NAIA.

All three carriers are seeking a terminal enhancement fee of P75 per way for domestic flights, meaning a passenger going on a local round trip may have to pay P150 more. Further, Cebu Pacific is proposing a terminal enhancement fee of P300 per way for international flights, with PAL pursuing around the same rate. AirAsia Philippines is seeking P275 per way for its foreign trips, which are mostly within Southeast Asia and Northeast Asia.





### PHILIPPINES TO BOOST TOURISM PROMOTIONS

The Philippines' Department of Tourism (DOT) is focusing its efforts to draw in more tourists from South Korea, the US, and Japan in a bid to hit its 7.7 million arrival target by the end of the year. Tourism secretary Christina Frasco admitted in an interview that external factors and limitations in visa policies are affecting the country's projected numbers for 2024.

Based on the latest DOT data, Philippines has reached 4.43M in international visitor arrivals as of September 2024, with South Korea as the top market. Meanwhile, she said the country's visitor receipts has already reached over 100% recovery from 2019.

### PHILIPPINES MARKETING ACTIVITIES





### **Top Content by Reach**



Jump into the refreshing waters of...

Mon Oct 14, 7:00pm



Follow the sign that leads to nature. Add ...

Sat Oct 12, 7:00pm





Escape to Guam, USA for the perfect...

Wed Oct 16, 7:00pm





Embark on a cultural journey in Guam, US...

Fri Oct 18, 7:00pm



### side and go on an...

### **Top Content by Interactions**



Jump into the refreshing waters of... Mon Oct 14, 7:00pm

♠ 61





side and go on an... Tue Oct 22, 7:00pm

~ 75 ♥ 73



Follow the sign that leads to nature. Add .. Sat Oct 12, 7:00pm



Escape to Guam, USA for the perfect... Wed Oct 16, 7:00pm



Fri Oct 18, 7:00pm A 5

### Social Media Postings: October 11-25, 2024





