

# **INDUSTRY REPORT**





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# DESTINATION **UPDATES**

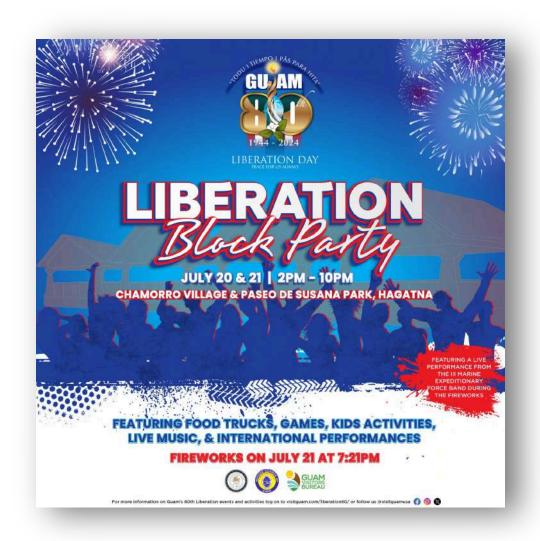


# **UPCOMING EVENTS**



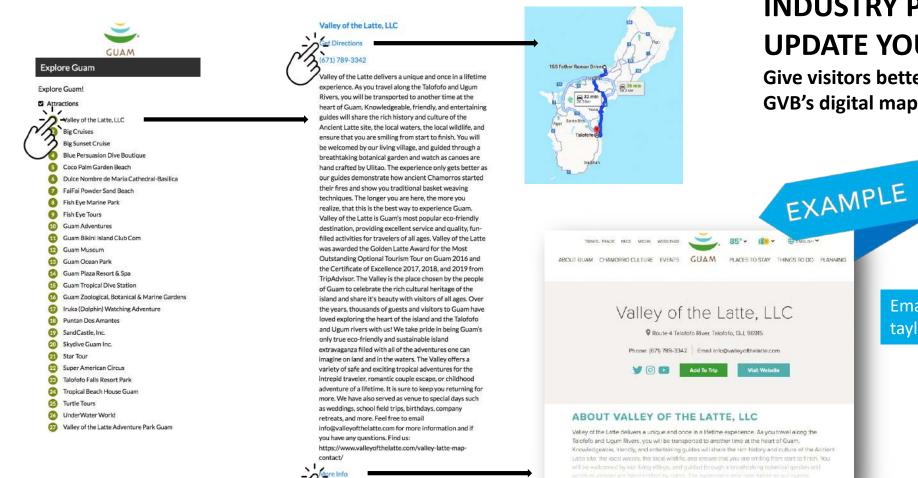
#### **GUAM'S 80th LIBERATION CELEBRATION EVENTS**

- Join us in celebrating Guam's 80<sup>th</sup> Liberation in Hagåtña.
- "Todu I Tiempo I Pås Para Hita" which translates to "Peace For Us Always" is this year's theme in commemoration of July 21, 1944 referencing the Guam Hymn.
- Block Party hosted by GVB on July 20 & 21, 2024
  - Fireworks at 7:21 pm on July 21, 2024
- Memorial Lights hosted by MCOG on July 19-21, 2024 at Plaza de España
- Liberation Parade hosted by MCOG on July 21, 2024 at Marine Corps
   Drive



# **EXPLORE GUAM - MAP**





# INDUSTRY PARTNERS: PLEASE UPDATE YOUR INFORMATION

Give visitors better access to your business, with GVB's digital map.

Email your updated info to: taylor.pangilinan@visitguam.com

as of 12 July 2024

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# BECOME A TOUR GUIDE



# CALL-OUT FOR ENGLISH & TAGALOG SPEAKING TOUR GUIDES

- GVB monitors Guam tour guides and tour sites.
- Tour Guide Certification Program (TGC) requires the training and certification of all tour guides.
- <u>GUAM COMMUNITY COLLEGE</u> conducts the instructional portion of the program, while GVB issues identification badges and handles compliance activities.

https://www.guamvisitorsbureau.com/destination/visitor-safety-satisfaction/tour-guide-certification/gvb-tour-guide-certification



If interested, please click link for more info

# CALL OUT FOR BROCHURES



#### MEMBERSHIP BENEFIT

GVB will distribute your company brochure to visitors at the GVB front office and GVB's concierge service desks located at the Guam International Airport and Guam Premium Outlets.

• Provide at least 500 brochures (each language).

The payment online via the GVB Membership Extranet. After submitting the application form below, the involve ran be found in the membership extranet. After submitting the application form below, the involve ran be found in the membership extranet. (The involve may not be readly available as it is being processed. Please log-in at a later time to chack again. If you still are unable to locate other involve, please kindly let us know.)

Click here for payment instructions. The involve in PDF format is also available for download from the extranet.

Log-in: https://guam.extranet.simpleviewerm.com/ (Bookmark this fink! We will grant you access if you have never logged-in before.)

Please let us know via email at membership existiguam.com if you do not have an account locate your FY2024 Membership Involve.

Account Information

Account Type:

Application Type:

Last Vaid Membership Year.

Account Name:

Formerly

Business Errall:

Website Address:

Download our membership application from our GVB website.

https://www.visitguam.com/membership-application/



# **MARKET INTELLIGENCE REPORT**

As of July 12, 2024 and may be subject to change.



# MARKETS AT-A-GLANCE



# MARKETS AT-A-GLANCE



#### JAPAN

- Total outbound seat capacity for July remains at 46,243; August at 41,816; and September at 41,562.
- Japan Airlines summer 2024 flight schedule shown in appendix
- Shown in appendix are: SNS performance summary and highlights; and Weekly Guam digital PR articles

# X,

#### TAIWAN

- Tourism Administration launches "Taiwan Pass"
- Shown in appendix are: airline updates; marketing activities; etc.

#### SOUTH KOREA



- Total outbound seat capacity for July remains at 35,837; August at 35,270; and September at 34,710.
- Shown in appendix are: media monitoring of press releases; and SNS weekly activity

#### PHILIPPINES

- Philippine Airlines to launch Manila-Seattle route in October 2024
- United Airlines to launch Narita-Cebu flight in July 2024
- United Airlines and Philippine Airlines continue to fly daily in July 2024 and are offering specials
- Shown in appendix: marketing activities and social media insights

DETAILS ARE FOUND IN THE APPENDIX





# **APPENDIX**

As of July 12, 2024 and may be subject to change.









#### HOSHINO RESORTS RISONARE HANEDA-GUAM OFFERS

- Hoshino Guam is offering the "Haneda-Guam Direct Flight Commemoration Plan" until September 30.
- This plan allows guests to check in from 6:00 AM for flights arriving early in the morning.
- Guests can also enjoy breakfast at the buffet restaurant "Le Premier" on the day of their arrival and use hotel's facilities including the water park, which opens at 9:30 AM.
- The 3-day plan includes early check-in, accommodation (1 night), breakfast (2 times), and use of water park.
- Rates start at \$54 per person/night.







#### JAL ANNOUNCES SUMMER TIMETABLE FLIGHT PLAN

- JAL announced its flight plan for the GUM route from Oct. 1-26, 2024
- Until September 2024, five weekly flights will operate from Narita on Tuesdays, Wednesdays, Thursdays, Saturdays, and Sundays.







#### AIRLINE OPERATION - JULY

#### Interviews with various companies

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY
UNITED AIRLINES	Available	UA827	NRT	11:50 / 16:00	Daily	5,146
5,2,44	Available	UA 197	NRT	17:00/21:45	Daily	5,146
	Suspended from May 6 - Jul 24, 2024	UA874	NRT	21:20 / 2:0 5+1	Mon, Wed, Fri, Sat	664
	Available from April 9, 2023	UA865	NRT	17:50 / 22:35	Daily	5,146
	Available from May 6 - Sep 24, 2024	UA840	NRT	17:55/ 22:40	Tue, Thu, Sat, Sun	2,822
	A vailable from May 1, 2024	UA848	HND	23:55/ 4:45+1	Daily	5,146
	Available	UA 136	NGO	11:20 / 15:55	Daily	5,146
	Suspended from May 7, 2024.	UA 172	NGO	20:50/1:25+1	Mon, Wed, Thu, Sun	0
	Available	UA 150	KIX	11:0 5/ 15:4 5	Daily	5,146
	Available	UA 178	KIX	20:55/ 1:35+1	Tue, Thu, Sat	2,158
	Available	UA 166	FUK	11:0 5/ 16:15	Daily	5,146
	1	I	•		TTL	41,666

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY		
<b>W</b> JAL	Available	JL941	NRT	9:30 / 14:15	Mon, Wed. Thu, Sat, Sun	4,577		
t'way	Suspended Suspended	TW 311	KIX	10:45 / 15:10	Daily	-		
JEJUair	Suspended	7C1182	NRT	10:05 / 15:00	Daily	-		
	Suspended Suspended	7C3174	KIX	10:10 / 14:50	Daily	-		
	Susp end ed	7C3184	KIX	10:10 / 14:50	Tue	-		
	TTL							



#### AIRLINE OPERATION - AUGUST

#### Interviews with various companies

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY
UNITED AIRLINES	Available	UA827	NRT	11:50 / 16:00	Daily	5,146
S. Aurice.	Available	UA 197	NRT	17:00/21:45	Daily	5,146
	Available	UA874	NRT	21:20/2:05+1	Mon, Wed, Fri, Sat	0
	Suspended until Oct 26, 2024.	UA865	NRT	17:50/22:35	Daily	0
	A vailable from May 6 - Sep 24, 2024	UA840	NRT	17:55/ 22:40	Tue, Thu, Sat, Sun	2,822
	A vailable from May 1, 2024	UA848	HND	23:55/ 4:45+1	Daily	5,146
	Available	UA 136	NGO	11:20 / 15:55	Daily	5,146
	Suspended from May 7, 2024.	UA 172	NGO	20:50/1:25+1	Mon, Wed, Thu, Sun	0
	Available	UA 150	KIX	11:0 5/ 15:4 5	Daily	5,146
	Available	UA 178	KIX	20:55/ 1:35+1	Tue, Thu, Sat	2,324
	Available	UA 166	FUK	11:0 5/ 16:15	Daily	5,146
		•			TTL	36,022

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY	
<b>W</b> JAL	Available	JL941	NRT	9:30 / 14:15	Mon, Wed. Thu, Sat, Sun	4,378	
	Available	OZ	KIX	21:00 / 1:00+1	6 flights	882	
_	Available	OZ	NRT	22:00 / 2:00+1	3 flights	534	
t'way	Suspended	TW 311	KIX	10:45 / 15:10	Daily	-	
JEJUair	Suspended	7C1182	NRT	10:05 / 15:00	Daily	-	
	Suspended	7C3174	KIX	10:10 / 14:50	Daily	-	
	Suspended	7C3184	KIX	10:10 / 14:50	Tue	-	
	TTL						



#### AIRLINE OPERATION - SEPTEMBER

#### Interviews with various companies

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY
UNITED AIRLINES	Available	UA827	NRT	11:50 / 16:00	Daily	4,980
5,52,68	Available	UA 197	NRT	17:00/21:45	Daily	4,980
	Available	UA874	NRT	21:20 / 2:0 5+1	Mon, Wed, Fri, Sat	2,656
	Suspended until Oct 26, 2024.	UA865	NRT	17:50/22:35	Daily	0
	Available from May 6 - Sep 24, 2024	UA840	NRT	17:55/ 22:40	Tue, Thu, Sat, Sun	2,656
	A vailable from May 1, 2024	UA848	HND	23:55/ 4:45+1	Daily	4,980
	Available	UA 136	NGO	11:20 / 15:55	Daily	4,980
	Suspended from May 7, 2024.	UA 172	NGO	20:50/1:25+1	Mon, Wed, Thu, Sun	0
	Available	UA 150	KIX	11:0 5/ 15:45	Daily	4,980
	Available	UA 178	KIX	20:55/ 1:35+1	Tue, Thu, Sat	1,992
	Available	UA 166	FUK	11:0 5/ 16:15	Daily	4,980
		•	•		TTL	37,184

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY		
<b>W</b> JAL	Available	JL941	NRT	9:30 / 14:15	Mon, Wed. Thu, Sat, Sun	4,378		
t'way	Suspended	TW 311	KIX	10:45 / 15:10	Daily	-		
JEJUair	Suspended	7C1182	NRT	10:05 / 15:00	Daily	-		
	Suspended	7C3174	KIX	10:10 / 14:50	Daily	-		
	Suspended	7C3184	KIX	10:10 / 14:50	Tue	-		
	TTL							



SEAT CADACITY

#### AIRLINE OPERATION - APPENDIX

#### Japan Airlines 2023 - 2024 Flight Schedule

FY2023

	OPERATION DATE		SEAT CAPACITY
October	1, 3, 5, 7, 8, 9, 12, 14, 15, 17, 18, 21, 22, 24, 26, 28, 29, 31	18	3,582
November	2, 3, 5, 7, 9, 11, 12, 14, 16, 17,19, 21, 23, 25, 26, 28, 30	17	3,383
December	2, 3, 5, 7, 9, 10, 12, 14, 16, 17, 19, 21, 23, 24, 26, 28, 30,31	18	3,582
January	1, 2, 3, 4, 5, 6, 7, 8, 9, 11, 13, 14, 16, 18, 20, 21, 23, 25, 27, 28, 30	21	4,179
February	1, 3, 4, 6, 10, 12, 13, 15, 17, 18, 20, 22, 23, 25, 27, 29,	16	3,184
March	2, 3, 5, 7, 9, 10, 12, 14, 16, 17,19, 20, 23, 24, 26, 28, 30, 31	18	3,582
April	1, 3, 4, 6, 7, 8, 10, 11, 13, 14, 15, 17, 18, 20, 21, 22, 24, 25, 27, 28, 29	21	4,179
May	1, 2, 4, 5, 6, 8, 9, 11, 12, 13, 15, 16, 18, 19, 20, 22, 23, 25, 26, 27, 29, 30	22	4,378
June	1, 2, 3, 5, 6, 8, 9, 10, 12, 13, 15, 16, 17, 19, 20, 21, 22, 23, 24, 26, 27, 29, 30	23	4,577
July	1, 2, 3, 4, 6, 7, 8, 10, 11, 13, 14, 15, 17, 18, 20, 21, 22, 24, 25, 27, 28, 29, 31	23	4,577
August	3, 4, 7, 8, 10, 11, 12, 14, 15, 16, 17, 18, 19, 20, 22, 23, 24, 25, 26, 27, 29, 31	22	4,378
September	1, 2, 4, 5, 7, 8, 9, 11, 12, 14, 15, 16, 18, 19, 21, 22, 23, 25, 26, 28, 29, 30	22	4,378
	TTL		47,959

OPERATION DATE

FY2024



#### TRAVEL EXPO IN UMEDA, OSAKA

- On June 29, the Japan Trade Team exhibited a booth at Travel Expo 2024, a consumer event organized by Kansai Airport in Umeda, Osaka.
- The purpose of the event was to increase awareness of Guam in the Kansai area and to increase the number of visitors to the island.
- GVB team distributed guidebooks, driving maps, tour brochures from travel agencies (JTB, HIS, etc.) and conducted a SNS follow-up campaign.
  - Followers increase by around 200
- A Guam-only seminar (150 people attended) and a PR stage presentation (200 people attended) were also held during the event









# **SNS HIGHLIGHT**

























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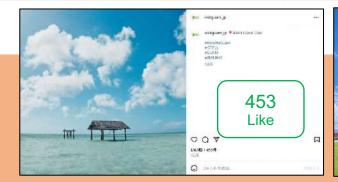
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# **SNS HIGHLIGHT**































#### WEEKLY GUAM

#### Life Four Cuts, a popular photo booth store in Korea, lands in Guam!

Life Four Cuts has opened on the first floor of the Micronesia Mall! This is the first store in Guam that specializes in taking "Purikura-like" pictures to preserve your travel memories. A number of limited time-only frames are available, including Guam's limited-edition frames and K-pop frames.

You can check out frame information on Instagram at <a href="https://www.instagram.com/life4cuts.guam">https://www.instagram.com/life4cuts.guam</a>.

There are many accessories in the store that look great, such as cat suits, sunglasses, and headgear. Prices are listed on the wall. The simple 4-cut frames are \$8, and multi-frames are \$10 to \$12. The instructions are in English only, but I think it's easy for those who are familiar with purikura.

- Step 1: Touch the screen to select the design of the photo you want to print.
- Step 2: Select the number of copies.
- Step 3: Select the background design
- Step 4: Select a payment method and pay the fee.
- Step 5: Take your photo
- Step 6: Choose your photo and filters

Once you have taken your photo and selected your filters, simply print it out!



#### 絶対見る価値あり!ビ バマジック





原理して作り上げたマルチメディアアイランドショーも見到してはしくありません。



なから次へと乗り出されらてダッツはとてセテンが換え、ナビりさんの表質。 (8の目)を、手の むなどとても自然で添ります。 本当に集造になかったような変異。 (40点 - 1)と見呼があげる としつより、一種的が位きたか無解を取り、そして次の瞬間。 (日の~1)と声が点がもような



なご、上写真でもわかるように食場まっても小さく、20名称説。最初別なら本語に日の例 2列目の表で身を乗り出して複雑しましたが、もちろんタキを仕掛いもまったくも









M、原体が手続にカサイバルロー(ACEでは作者ともできる。資本から改計は7月37日(申)で

#### WEEKLY GUAM

#### Viva Magic – Definitely worth a look!

Many of you are probably planning a summer holiday to Guam. So, what do you do at night in Guam?

You can spend a tropical evening at a dinner with a Chamorro dance or island dance show. And don't miss the multimedia island shows, created by world-class creators and performers using the latest technology.

But there is another show that is highly recommended and definitely worth seeing. That is the magic show BIBA MAGIC at the Westin Hotel.

In this article, we will show you why Viva Magic is worth seeing and why you must see it! and the reasons why we recommend

First of all, the magician Nabil's magic is just amazing!

70 minutes of surprises and laughter. The show is highly rated on the review site TripAdvisor and can be enjoyed by all ages.

It's sure to be the most memorable part of your summer holiday to Guam. We hope you will spend a wonderful night in Guam and enjoy the magic of Nabil's show!

The show will be closed from 1-24 July for the summer holidays. Please note that the first day of summer vacation is Thursday 25 July.





#### GLAM DIGITAL MEDIA

#### **GLAM Editorial Promotion**

Enjoy marine activities at Guam Ocean Park! Marine activities such as parasailing and jet skiing are essential when travelling to Guam. In Guam, many companies offer marine activities, taking advantage of the beauty of the sea.

Among them, there is an attractive facility where you can enjoy a variety of marine activities as much as you like. This is the Guam Ocean Park. Guam Ocean Park has two private beaches and offers a wide variety of marine activities that can be experienced as many times as you wish.

This time, the author visited Guam Ocean Park to see what it has to offer. Based on what she felt there, she introduces Guam Ocean Park's attractions, recommended marine activities and how to access the park.

#### **Table of Contents**

What is Guam Ocean Park like and what are its three main attractions?

- (1) Marine activities can be enjoyed all day long!
- (2) Safe and secure as it is a private beach!
- (3) Japanese language service is available.

Guam Ocean Park has two beaches.

The Guam Ocean Park has two beaches.

Guam Ocean Park Facilities and Equipment

The Guam Ocean Park has two beaches.

Access to Guam Ocean Park (Main Beach)

Summary: Experience many marine activities at Guam Ocean Park!

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# SOUTH KOREA



# KOREA MARKET INTELLIGENCE



#### **JULY AIRLINE SCHEDULE**

• INCHEON - GUAM

\*Airline schedule is flexible, subject to change.

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity	
Korean Air	KE421	DAILY	09:45	15:15	8,432	
Latin Atio	7C3102*	DAILY	10:40	16:05	3,969	
Jeju Air	7C3106	DAILY	20:20	02:00+1	5,859	
Jin Air	LJ913	DAILY	09:40	15:05	5,859	
T'way Air	TW303	DAILY	08:45	14:10	5,859	
	TOTAL					

<sup>\*7</sup>C3102: Suspended due to aircraft maintenance and insufficient aircraft (July 1 ~July 10)

#### • BUSAN - GUAM

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity
Jin Air	LJ923	DAILY	21:00	02:00+1	5,859
		TOTAL			5,859

# KOREA MARKET INTELLIGENCE



#### **AUGUST AIRLINE SCHEDULE**

• INCHEON - GUAM

\*Airline schedule is flexible, subject to change.

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity	
Korean Air	KE421	DAILY	09:45	15:15	8,432	
Latin Aire	7C3102	DAILY	10:40	16:05	5,859	
Jeju Air	7C3106*	DAILY	20:20	02:00+1	3,402	
Jin Air	LJ913	DAILY	09:40	15:05	5,859	
T'way Air	TW303	DAILY	08:45	14:10	5,859	
	TOTAL					

<sup>\*7</sup>C3106: Suspended due to aircraft maintenance and insufficient aircraft (Aug 19 ~ Sep 11)

#### • BUSAN - GUAM

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity
Jin Air	LJ923	DAILY	21:00	02:00+1	5,859
		TOTAL			5,859

# KOREA MARKET INTELLIGENCE



#### SEPTEMBER AIRLINE SCHEDULE

• INCHEON - GUAM

\*Airline schedule is flexible, subject to change.

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity
Korean Air	KE421	DAILY	09:45	15:15	10,140
	7C3102	DAILY	10:40	16:05	5,670
Jeju Air	7C3106*	DAILY	20:20	02:00+1	3,591
Jin Air	LJ913	DAILY	09:40	15:05	5,670
T'way Air	TW303	DAILY	08:45	14:10	5,670
TOTAL				30,741	

<sup>\*7</sup>C3106: Suspended due to aircraft maintenance and insufficient aircraft (Aug 19 ~ Sep 11)

#### • BUSAN - GUAM

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity
Jin Air	LJ923*	DAILY	21:00	02:00+1	3,969
TOTAL				3,969	

<sup>\*</sup>LJ923: Suspended operation for 9 days (Sep 2, 3, 6, 9, 10, 23, 24, 27, 30) in September

# KOREA MARKETING ACTIVITIES



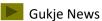
#### MEDIA COVERAGE IN JULY

Guam Visitors Bureau Seeks Market Research Firm For South Korea









The Korea Travel Biz world















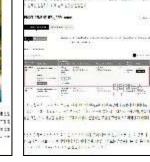




Times







단행부건강성 전투 학행 시시나 업대 공세 단말

distribution and the state of t









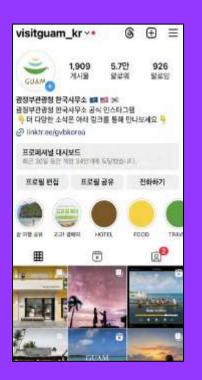
# KOREA MARKETING ACTIVITIES





















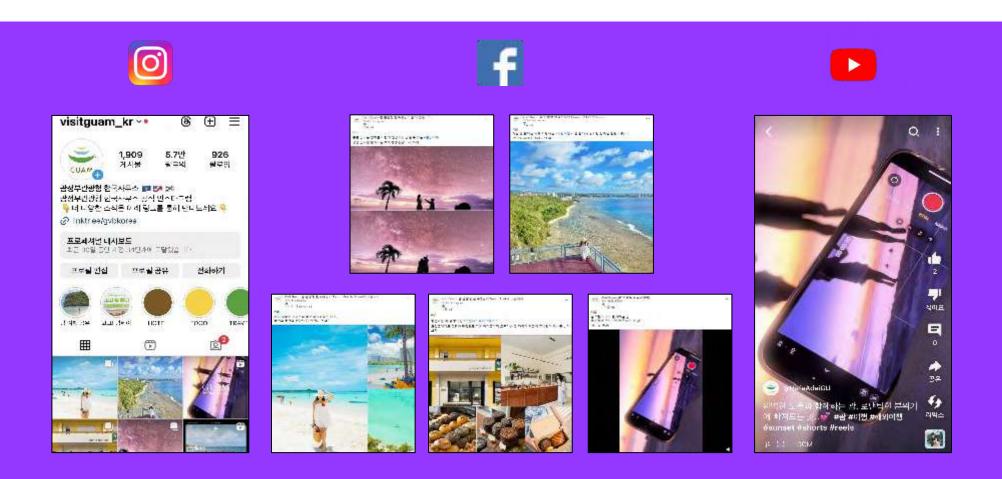


SNS WEEKLY ACTIVITY: JUNE 24-28, 2024

THEME: GUAM HOTEL BUFFETS

# KOREA MARKETING ACTIVITIES





**SNS WEEKLY ACTIVITY: JULY 1-5, 2024** 





### TAIWAN NEWS



#### **TOURISM ADMINISTRATION LAUNCHES 'TAIWAN PASS'**

The Tourism Administration on Monday launched a limited-time round-the-island travel package called the "Taiwan Pass," priced at NT\$2,800 for two travelers. The package, which integrates Taiwan Railway Corp services, local metro systems and tourist buses, would be offered through Sept. 30, the agency said. Under Taiwan Pass, available to both Taiwanese and foreign nationals, passengers can travel an unlimited number of times on Taiwan Railways trains over a five-day period either alone or with a companion.

In addition, travelers can select one regional metro travel service to use: a two-day Taipei FunPass, round-trip rides on the Taoyuan Metro, a 48-hour tourist pass for the Taichung Metro, or a two-day pass for the Kaohsiung Metro, which includes the city's light rail service. Travelers can also choose round-trip tickets to one of four Taiwan Tourist Shuttle routes: Nantou County's Cingjing Farm or Sun Moon Lake, Chiayi County's Alishan, or scenic areas in the Kenting area of Pingtung County. The Taiwan Pass must be purchased at designated outlets, Klook or Lion Travel, and be used by Nov. 30, the Tourism Administration said.

Travelers can download the Taiwan Pass mobile phone app and enter the redemption code they receive from the outlets to activate their passes, it said. However, as the pass aims to aid the economic recovery of eastern Taiwan following a massive earthquake measuring 7.2 on the Richter scale that struck Hualien County on April 3, passengers would be required, when redeeming their Taiwan Railways service, to reserve a trip anywhere between Toucheng (頭城) and Dawu (大武) stations on the Eastern Line. Those railway trips can be booked through the Taiwan Pass App at one of 18 designated train stations, it said.



# TAIWAN AIRLINE UPDATES



Airlines	GTO Contact	Updates
CHINA AIRLINES	7/5 Tao Ming Sung, Sales Manager	<ul> <li>No updates for this week.</li> </ul>
EVAAIR 長榮航空	7/5 Gary Wang, Executive Vice President	■ No updates for this week.
ST∧RLUX     星宇航空	7/5 Patience Hsu, Manager	<ul> <li>No updates for this week.</li> <li>Spunk Tour, Phoenix Tours, and Lion Travel have confirmed the CNY Starlux charter flights.</li> </ul>
Philippine Airlines	7/5 Jason Chen, Area Manager – Taiwan	<ul> <li>No updates for this week.</li> </ul>
royalair philippines	7/5 Steven Shih, General Manager	No updates for this week.

as of 12 July 2024 34

# TAIWAN UPDATES



#### FOOD TAIPEI USA PAVILION RECEPTION

- June 26, 2024
- ATO Taipei hosted a reception to welcome all US exhibitors on the opening day of Food Taipei.
- Local industry players, including importers, wholesalers and retailers were also invited to attend.
- As one of the exhibitors at the Food Taipei USA Pavilion, GTO sponsored Guam Chocolate. The set up provided an excellent opportunity to showcase Guam's products.



Chester Chu, Director of Wyoming — Asia Pacific Trade Office, Daniel Whietly, Administrator of USDA FAS, Felix, Director of GTO, Alex Lei, Director of Hawaii Office in Taipei



Felix, Director of GTO, Larry, Lt Governor of South Dakota

#### **2024 FOOD TAIPEI**

- June 26-29, 2024
- GTO participated in the 2024 Food Taipei, attracting over 600 visits and exchanging 24 name cards.
- The event promoted Guam's food products, culture, and tourist attractions, strengthening Guam's image a a holiday and culinary destination.
- GTO received 42 survey responses and 15 inquiry emails from potential business partners.





# PHILIPPINES



# PHILIPPINES MARKET INTELLIGENCE





#### Manila-Guam-Manila: Terminal 1

Daily

PR110 Depart MNL 22:30 / Arrive GUM 04:15 PR111 Depart GUM 05:45 / Arrive MNL 07:30

#### **Popular PAL Flights Deals to Guam!**

MNL to GUM	MNL – GUM	MNL – GUM
Aug 31–Sep 05, 2024	Oct 27-Nov 02, 2024	Nov 13-18, 2024
From US \$411* Round-trip   Economy	From US \$416* Round-trip   Economy	From US \$381* Round-trip   Economy

https://flights.philippineairlines.com/en/flights-to-guam

\*Fares displayed have been collected within the last 48 hrs and may no longer be available at time of booking. Quoted fairs includes taxes, fees, and surcharges except PH Travel Tax paid at the airport.

The eTravel Registration is required for all passengers entering or leaving the Philippines by air or sea, including Philippine passport holders.

https://etravel.gov.ph/

# PHILIPPINE AIRLINES TO LAUNCH MANILA-SEATTLE ROUTE IN OCTOBER 2024

Philippine Airlines (PAL) will launch nonstop flights between Manila and Seattle starting October 2, 2024. PAL is the first carrier to link the Philippines and the U.S. Pacific Northwest region with direct flights that will help stimulate business and leisure travel of U.S. residents to the Philippines. Over 9,000 Americans visited the Philippines in 2023, making the U.S. the country's second largest source of tourists.

The Philippine flag carrier will also serve the growing number of Filipinos visiting family and friends in Washington and Oregon, which are home to more than 240,000 Filipino Americans. "We are proud to welcome Seattle to our growing U.S. route network," said PAL President and Chief Operating Officer Captain Stanley K. Ng. "Our Manila-Seattle-Manila flights give us a valuable opportunity to promote our beautiful island country as a flourishing tourist and business destination for American travelers. We also look forward to serving Filipinos who hope to reunite with a family members or experience new travel adventures in the vibrant U.S. Pacific Northwest."

The PAL Manila-Seattle services will initially operate three times weekly from Manila's Terminal 1 to Seattle Tacoma International Airport.

# PHILIPPINES MARKET INTELLIGENCE



# UNITED AIRLINES TO LAUNCH NARITA-CEBU FLIGHT IN JULY 2024

United Airlines will be introducing new nonstop flights between Tokyo's Narita International Airport and Cebu, Philippines starting July 31, 2024. The daily service will make United the only U.S. carrier offering direct transpacific flights to Cebu.

The airline will utilize Boeing 737-800 aircraft on the Cebu route. The new flights will provide connections from several of United's U.S. gateways, including San Francisco, Los Angeles, Denver, Newark, and Houston via the airline's existing service to Narita.

UA currently operates daily nonstop flights between SFO and MNL, in addition to service from Guam and Palau to the Philippine capital.

Beyond Cebu, United also unveiled new international routes commencing later this year. Tickets for the new Cebu service are now available on United's website and mobile app.



#### Manila-Guam-Manila: Terminal 3

Daily

UA184 Depart MNL 22:30 or 23:50 / Arrive GUM 04:15 or 5:40 UA183 Depart GUM 19:00 / Arrive MNL 21:00

Tues/Fri

UA192 (via Koror) Depart MNL 22:20 / Arrive GUM 06:10

#### Featured Daily Fairs for Flights from MNL to GUM

Jul 2024	Aug 2024	Sep 2024
From US \$395* Round Trip   Economy	From US \$357* Round Trip   Economy	From US \$327* Round Trip   Economy

https://www.united.com/en-ph/flights-from-manila-to-agana-guam https://www.united.com/en-ph/flights-to-agana-guam?redirecturl=true

The eTravel Registration is required for all passengers entering or leaving the Philippines by air or sea, including Philippine passport holders.

https://etravel.gov.ph/

<sup>\*</sup>Prices have been available for round trips within the last 48 hours and may not be currently available. For Economy class, fares listed may be Basic Economy, which is our most restrictive fare option and subject to additional restrictions.

# PHILIPPINES MARKETING ACTIVITIES



#### **SOCIAL MEDIA INSIGHTS**



