

INDUSTRY REPORT

DEC 20, 2024



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GUAM-CNMI ETA



LESS PAPERWORK REQUIRED FOR TRAVEL TO GUAM OR CNMI UNDER VISA WAIVER PROGRAM

If you're eligible under the **Guam-CNMI Visa Waiver Program**, here's what you need to do:

- 1. Apply for a G-CNMI Electronic Travel Authorization (eTA), or
- Complete Form I-736 before traveling.

Benefits of the eTA:

- Faster entry: No paperwork upon entry to Guam-CNMI.
- **Support available**: Email and online help are available from U.S. Customs and Border Protection (CBP).
- Increased security: CBP can pre-screen travelers prior to their arrival.

When to Apply:

Recommended to apply <u>at least</u> 5 days before departure.

eTA Validity:

- Valid for **2 years** or until the **passport expires**.
- A new eTA is needed if you get a new passport or change your name, gender, or nationality.
- Passports expiring in less than 6 months are not eligible for an eTA.

HARDCOPIES OF THE i-736 FORM WILL <u>NOT BE</u>

<u>AVAILABLE OR ACCEPTED</u> AFTER NOVEMBER 30,

2024



Guam is just a click away with the new electronic travel authorization.



EXPLORE GUAM - MAP





as of 20 December 2024

5

CALLOUT FOR TOUR GUIDES



CONNECT WITH OUR VISITORS: BECOME AN ENGLISH OR TAGALOG SPEAKING TOUR GUIDE

- Participate in the Tour Guide Certification Program (TGC)
- GUAM COMMUNITY COLLEGE conducts the instructional portion of the program, while GVB issues identification badges and handles compliance activities



If interested, please click link for more info

https://www.guamvisitorsbureau.com/destination/visit or-safety-satisfaction/tour-guide-certification/gvb-tour-guide-certification

MEMBERSHIP BENEFIT



CALLOUT FOR BROCHURES

GVB will display and distribute your company brochures to visitors at the Bureau's front office and concierge service desks located at the Guam International Airport and the Guam Premium Outlets.

If interested, please provide at least 500 brochures (each language).

The payment online via the GVB Membership Extranet. After submitting the explication form below, the invoice can be found in the membership extranet. After submitting the explication form below, the invoice can be found in the membership extranet. After submitting the explication form below, the invoice can be found in the membership invoice, premise high in the invoice and you do not be transfer and in the invoice of the

Download our membership application from our GVB website.

https://www.visitguam.com/membership-application/



MARKET INTELLIGENCE REPORT

As of December 20, 2024 and may be subject to change.







MARKETS AT-A-GLANCE



JAPAN

- Total outbound seat capacity for December remains at 40,871; January at 37,543; and February at 34,456.
- Shown in appendix are: marketing activities, SNS performance summary and highlights; and Weekly Guam digital PR articles

SOUTH KOREA

- Incheon International Airport ascends as a top 3 global mega hub
- Korean Air completes \$1.4 billion merger with Asiana Airlines after 4 years
- Total outbound seat capacity for December remains at 35,426; January at 41,285; and February at 41,216.
- Shown in appendix are: media monitoring of press releases; and SNS weekly activity

DETAILS ARE FOUND IN THE APPENDIX

TAIWAN

- · Lai stops in Guam and Hawaii
- EVA Air to launch Taipei to Dallas route in 2025
- · Taiwan ranked as 'most desirable island' by UK
- · Lightshow illuminates Taipei's Four Four South Village
- China Airlines continues to fly twice weekly to Guam in December 2024 and will continue to fly in January 2025
- Shown in appendix are: airline updates; marketing activities; etc.

PHILIPPINES

- United Airlines and Philippine Airlines continue to fly daily in December 2024 and are offering specials
- Shown in appendix: marketing activities and social media insights



APPENDIX

As of December 20, 2024 and may be subject to change.







JAPAN MARKETING ACTIVITIES



GOGO! GUAM PAY RESERVATIONS OPEN

- The electronic coupon "GOGO! GUAM PAY," which can be used locally in Guam, are now available for reservations.
- This coupon can be used at popular restaurants, shops, and for optional tours in Guam.
- Customers who purchase eligible Guam travel packages offered by designated travel agencies will receive a \$30 coupon (approximately 4,500 JPY) per person, limited to the first 10,000 participants.
- Coupon usage period is from January 10 to April 30, 2025.
- A total of 15 travel agencies in Japan are distributing coupons.





SNS HIGHLIGHT























SNS HIGHLIGHT































SNS HIGHLIGHT



ヴァムおすすめディナースポット & リヤ #ヴァムヴルメ #ヴァム旅行 Mhoreweguein

https://www.fktok.com/givis/tguera.js/sylec/74. U>9&DE-

@ @ O G O +

@ @ III

A オリジナル映画 - [528] ダアム政府観光局

すてきなコメントを導く。

















グアム政府観光局(公式) © @visitguam_jp-12月7日













JAPAN MARKETING ACTIVITIES



WEEKLY GUAM

Lovely Mural in Chamorro Village

Guam is known to have many beautiful murals all around the island. Recently, the Chamorro Village in Hagåtña has been decorated with tropical themed artwork.

One mural is near the main entrance, which can be seen when driving past Chamorro Village. Visitors can see the words "TOGETHER Micronesia is STRONG," along with an illustration of stone coins from the Micronesia region.

Outside of the main pavilion is also covered with beautiful flowers found all around Guam. The walls inside are filled with illustrations of Guam's nature, culture, and legends.

Visitors can visit the area during the day to take in the beautiful artwork that may be missed during the weekly night market.

チャモロビレッジの素 敵な壁画

snesday, November 20, 2024 7:00 AM by # + 10 - 9



グアルには至るところで実験な意画を見ることができますが、廃近ハガニアにあるチャモロビ レッジでも見られるようになりました。とても重朴なクッチで、それが発調らしくグアムらし くもあり、見ていて元気になるような色彩像かな整備です。今回はチャモロビレッジの実際な



東アチャヤロビレッジの前を通っていても見ることができる子原入り口付送の存在



近寿ってみると「FIGSETHER Microsonia STRONG」という文字とさるな。グアムや北マリアナ 議島のチャモロ文化の参機であるラッテストーンの他に、そクロネシア地域のヤッア象の石貨 のイラスト、パラオ語でこんに名はと撤拝する「ALI (アリー)」という文字も振われていま

して色鮮やかな南国の花々、美しい海、力強い大爆はミクロネシアの室です。



正面入り口から入ると目の前にはメインパビリオン、グアムでよく見かける老たちが出遊えてくれます。上の方には古代、農秘や漁業を行うにあたり、着を知るのに欠かせなかった月の漢ち 欠けも聞かれています。



中の壁はグアムの台湾、文化、伝統などチャモロビレッジの名にふさわしいイラストで使めた くされています。グアムの島をそのまま表す豊かな色使いは見ていて明るい気持ちになります



グアムの人が見たらモデルが誰だか類像できそうなチャモロの見

ラッテストーンに集られ、グアムの収象が振されているのはおそらくイフィットというグアムを 代表する木。男性はイフィットの彫刻家として活動し、2年前に他しまれながら亡くなったロバ ート・タイタノ(Probert Tollono)氏と表現。現在も後の店舗がチャモロビレッジにあります。

示魔日夜のナイトマーケットでは人耳みと唱さで分かりにくいかもしれませんが、ぜひ機会が あれば壁画も楽しんでくださいね。

JAPAN MARKETING ACTIVITIES



WEEKLY GUAM

Weekend Nights with a Night Breeze and Outdoor Dinner

The BG Garden Festival is currently being held on the lawn area in front of Sand Castle in the heart of Tumon. This festival is organized by the Baldyga Group, which is known for operating the Taotao Tasi Dinner Show, Kårera Show, BIG Sunset Cruise, Anemos Restaurant, The Beach Bar, and Club ZOH.

Guests can enjoy drinks and food in the night breeze amidst the beautiful illuminated lights. Food is provided by Anemos restaurant and other food trucks. Beverages include beer, cocktails, wine, and other alcoholic beverages.

The BG Garden Festival is held Thursday to Sunday from 4:00 – 10:00pm. Beer Garden Happy Hour is held from 4:00 – 7:00pm.

Guests can enjoy a night walking around Tumon to witness the beautiful illuminations wrapped around Guam's finest hotels. We hope guests can spend a wonderful weekend night at the BG Garden Festival.

週末の夜は夜風に吹かれてアウトサイドディナーを

render, December II. 2024 800 AM ov F # F 9-9



限在、タモンの中心器にあるサンドキャッスル前の変生エリアで「GGのデデンフェスティバル (GG GGGOOFFCHAME)」が開催されています。これはサンドキャッスルを伝じめ、タオタネタ 、SG GDマンセントの一人、ライド・ゲーダウッ、地中が表現しストラン、プラモス、ホービ ーテレストラン、クラブの小を選択するバルディがグループによるもので、美しく輝くイルミネ ーションカがのか、実施に含かれながドレーシャを集め、DG ことがアルミス・



「していめい」のオプシェかるも2生エジアに、夕気になると輝き始めら乗しいグリスマスイ ルミネーション。実数な撮影スポットでもありますが、この光の中にテーブルが収置され、馬 間にはフードトラックやグアムブランド、グアムメイドのお土産店が並びます。パルディガグル 一プによる今年初の開催となる「80パーデンフェスティバル」です。



料理はフードトラックだけでなく「アネモス」からも提供され、このフェスティバル専用メニ ューが用意されています。 ピール、カクテル、ワインなど各種アルコール、モしてビザヤサンド イッチの他北、シーフードパエリア、ギリシャ瓶ドーナツなど「アネモス」らしい料理も。

ちなみに「50ガーデンフェスティバル、沙階優されているのは大曜日から日曜日までの午後5時からの時、そして本曜日の3時らの時までは「ピアガーデン・ハッピーアワー」です。上写真のメニューホるを通り、ハッピーアワーはピール料金が少し吹く讃侠されます。アクティピティを養えて強、ゲイナーまでのひと時をことで一杯やりながら過ぎてからいいからしれませんね。



フードトラックにさまざまなお店のブースが立ち並ぶのは、ローカルイベントでのお馴染みの方 製、ローカル製の手裏しみたいならフードトラックのバーベルューがおけずめです。



述った夢句、筆者はパーペキューをチョイス。人気店のフードトラックで安定のおいしき。ど 一島も匿みます。



語れた日は木曜日の平日で少し物類も早かったためか人出はまぱらでしたが、もう少し遊ぐな ると人も増えていきそうな感じ。この時間はローカルの人もクリスマスパーティーなどでクモ ンへ出かけることが多いので、クリスマスが近づくともっと振わうでしょう。

タモンでほどごのホテルも美しいイルミネーション、クリスマスデコレーションに包まれて訪れる人の音を楽しませてくれます。そして切中も美しい大に輝いています。ぜつ通末の表は「GG ガーデンフェスティバル」で素板な時次をお過ごしください。

■開催日時: 米~日曜日までの400PM~000PM 最終日は2025年/月12日(日)





KOREA MARKET INTELLIGENCE



INCHEON INTERNATIONAL AIRPORT ASCENDS AS A TOP 3 GLOBAL MEGA HUB

Incheon International Airport has successfully completed its Phase 4 expansion project. With the capacity to handle 106 million passengers and 6.3 million tons of cargo annually, Incheon Airport is now positioned as one of the top three global mega hub airports.

With this expansion, Incheon Airport becomes the first in the world to operate two major terminals. Terminal 1 and its concourse can handle 54 million passengers, while Terminal 2 can accommodate 52 million. The newly added fourth runway increases hourly flight operations from 90 to 107, significantly enhancing the airport's capacity to handle more flights and improve efficiency in managing international networks.

The introduction of the "Smart Pass" system, which utilizes AI and biometric recognition, eliminates the need for passengers to repeatedly present passports and boarding passes, greatly enhancing convenience. Additionally, automated security screening systems streamline the security process while maintaining high safety standards, ensuring faster and more secure immigration procedures.



KOREA MARKET INTELLIGENCE





KOREAN AIR COMPLETES \$1.4 BILLION MERGER WITH ASIANA AIRLINES AFTER 4 YEARS

Korean Air completed its long-awaited merger with Asiana Airlines, marking a significant step towards positioning the airline among the world's top 10 carriers and solidifying its status as the largest in Northeast Asia.

Korean Air completed payments for Asiana shares to secure a 63.9 percent stake, putting an end to the four-year-long journey on December 11. With the merger, the airline owns a total of 238 aircrafts, including 203 passenger flights and 35 cargo planes.

Over the next two years, the two airlines will still operate independently, with Asiana functioning as a subsidiary of Korean Air as they prepare for full integration.



MEDIA COVERAGE

GVB Bring the Flavors of Chamorro Cuisine at 'Taste of Guam Night' in Seoul











Dong A Ilbo



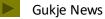






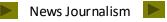
"괌 가면 뭐 먹어야해?" 괌정부관광청, 차모로 미식문화 경쟁력



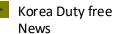


광 가서 뭘 먹지?..광정부관광정, 광 로컬 맛집' 알리기에 진심

















News Road



한껏 알려









MEDIA COVERAGE

Guam Delegate on Airline Mission to Korea





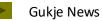


Wikitree









요 엄원단 방한

한국-광 항공 좌석 공급 확대 및 관광 협력 위해 괌 주지사 및 주



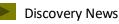


광정부관광청, 루 레온 게레로 괌 주지사 방한











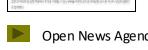
Tour Korea



TTL News





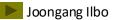




MEDIA COVERAGE

GVB launches online promotion 'Eat, Drink, and Enjoy in Guam!'





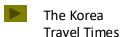


Herald Economy



Gukje News

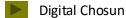




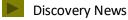




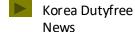






























🎍 광 정부 관광청 한국사 · · 😊

& 여행 카이드북

Hafa Adail

[광여행] 광정부관광청 공식 미식 브로셔











SNS WEEKLY ACTIVITY: NOVEMBER 18-22, 2024

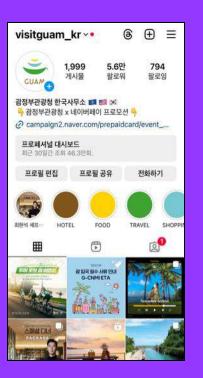
THEME: GVB F&B BROCHURE & UPDATE GUIDEBOOK/ TOUR OF GUAM EVENT























SNS WEEKLY ACTIVITY: NOVEMBER 25-29, 2024

THEME: THE TSUBAKI TOWER SPECIAL DINNER











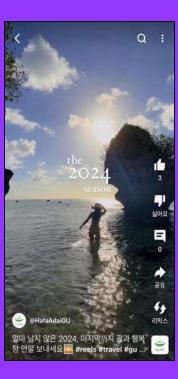












SNS WEEKLY ACTIVITY: DECEMBER 2-6, 2024

THEME: ONLINE PROMOTION























SNS WEEKLY ACTIVITY: DECEMBER 9-13, 2024

THEME: CHAMORRO EXPERIENCE





TAIWAN MARKET INTELLIGENCE



LAI STOPS IN GUAM AND HAWAII

President William Lai stopped over in Guam and Hawaii during his seven-day tour of the South Pacific, which marked his first official overseas trip since taking office in May.

The Taiwanese armed forces were on high alert for potential military drills by China in response to President Lai's visit, with the air force conducting a defense exercise involving fighter jets and surface-to-air missiles.

During his tour, President Lao strengthened ties with Taiwan's diplomatic allies by meeting with the leaders of the Marshall Islands, Tuvalu, and Palau, and visiting facilities built with Taiwanese assistance.





EVA AIR TO LAUNCH TAIPEI TO DALLAS ROUTE IN 2025

EVA Air has announced plans to launch a new route from Taipei to Dallas, Texas, starting November 3, 2025, with five weekly flights. This expansion will mark Dallas as EVA Air's ninth destination in North America, aiming to capitalize on the city's status as the world's third-busiest airport and its growing business activities, particularly due to the influx of high-tech companies relocating to Texas. The new route is expected to enhance connectivity to Central and Southern America, benefiting both passenger and cargo operations.

TAIWAN MARKET INTELLIGENCE



TAIWAN RANKED AS 'MOST DESIRABLE ISLAND' BY UK

For the second consecutive year, Taiwan has been awarded "The Most Desirable Island" by UK's travel magazine, Wanderlust. From January to October 2024, nearly 290,000 European tourists visited Taiwan, with approximately 60,000 coming from the UK, making it the top European source of tourists to Taiwan.

To promote tourism, Taiwan's Tourism Administration displayed advertisements at London's Paddington and Victoria stations and launched taxi ads in popular areas such as Oxford Street and Trafalgar Square.



LIGHT SHOW ILLUMINATES TAIPEI'S FOUR FOUR SOUTH VILLAGE

A light show titled "Amow is Coming!!" is being held at Taipei's Four Four South Village, featuring an alien cat named Amow exploring Earth through three chapters: "Discover," "Make a Friend," and "Future."

The exhibition combines science fiction, art, and history, with performances running from 7 p.m. to 8:30 p.m. at the central plaza, aiming to bridge visitors with the past and inspire visions for the future.

The Frees team created Amow as a virtual IP character, envisioned as an alien street artist curious about Earth's culture, language, and history.



TAIWAN MARKET INTELLIGENCE



CI December Operation Schedule



Location								
North America	Operation Schedule	Southeast Asia	Operation Schedule	Southeast Asia	Operation Schedule			
Los Angeles	Daily	Bangkok	Daily	Ho Chi Minh City	Daily			
Ontario	Daily	Singapore	Daily	Hanoi	Daily			
San Francisco	Daily	Jakarta	Daily	Manila	Daily			
Vancouver	Daily	Kuala Lumpur	Daily	Bali	Daily			
Seattle	5 flights/week	Penang	Daily	Da Nang	Daily			
New York	4 flights/week	Cebu	5 flight/week	Kagoshima	2 flights/week			
Guam	2 flights/week	Chiang Mai	5 flights/week	Phnom Penh	5 flights/week			
		Palau	4 flights/week	Yangon	3 flights/week			
				Brunei	3 flight/week			

TAIWAN MARKETING ACTIVITIES



CHINA AIRLINES' TAIPEI-GUAM DIRECT FLIGHTS PROMOTION

- November 26, 2024
- GTO was featured in an episode of "Breakfast Tang Xiang-Long Time" on UFO Radio, which is one of Taiwan's most popular radio stations.
- The program aired on November 29 and highlighted the launch of China Airlines' direct flights from Taipei to Guam, promoting the twice weekly flights, each lasting only 3.5 hours.
- GTO shared details about the new flight schedule, the G-CNMI ETA visa-free application process, the Guam Electronic Declaration Form, as well as Guam's unique attractions and travel tips for visitors.





NASME TAIWAN-US SMART HEALTHCARE SME EXCHANGE CONFERENCE

- November 27, 2024
- GVB was invited to participate in the NASME Taiwan-US Smart Healthcare SME Exchange and Matchmaking Conference and served as the moderator for the panel discussion.
- The conference featured discussions on smart healthcare, focusing on the trends in U.S. smart healthcare technologies and advancements.
- Opportunities for collaboration between Taiwanese and U.S. industries in the field of smart healthcare were explored during the event.



TAIWAN MARKETING ACTIVITIES



THE 68TH ANNIVERSARY CELEBRATION OF TAIWAN VISITORS AUTHORITY (TVA)

- December 9, 2024
- GTO attended the 68th anniversary celebration of the Taiwan Visitors Association (TVA) to demonstrate our strong support and partnership.
- Many officials, such as the President of the Executive Yuan, Jung-Tai, Cho and Political Deputy Minister of Ministry of Transportation and Communication (MOTC), Yen-Po, Chen, participated in the event to show their support in Taiwan's tourism industry.





GTO ATTENDS THE 12TH GOLDEN TRAVEL AWARD EVENT

- December 12, 2024
- GTO was invited as a VIP to attend the 12th Golden Travel Award to show our support to the travel agents and the Travel Quality Assurance Association.
- The Director General of Tourism Administration, MOTC also presented at the ceremony and presented the awards to each of the travel agents and showed his support to the Travel Quality Assurance Association.
- GTO met various of the Travel Associations and mentioned the current flights with China Airlines and upcoming direct flights with United Airlines.





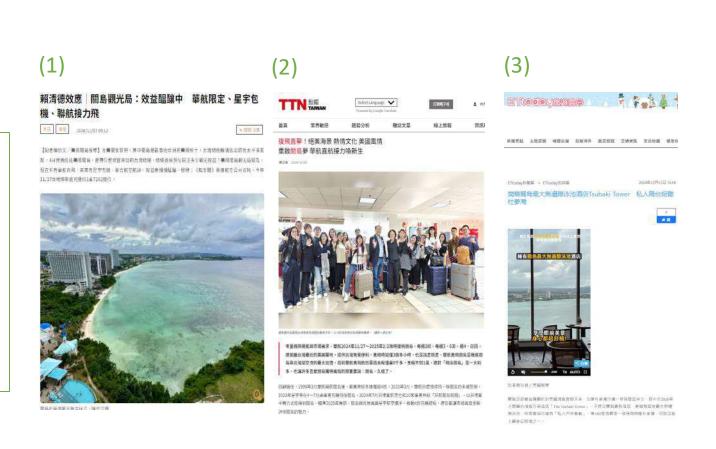
TAIWAN MARKETING ACTIVITIES



NR Monitor

For the past week (December 7-13), a total of 15 exposures were monitored.

- 1 of the news reported that President Lai's Effect | Guam Visitors Bureau: Benefits Brewing with China Airlines' Limited Flights, Starlux Charter Flights, and United Airlines' Flights
- 1 of the news reported that Explore and immerse yourself! Marvel at stunning sea views, experience the warm culture, and enjoy the unique American vibe. Rediscover the Guam dream as China Airlines' direct flights breathe new life into tourism.
- 1 of the news reported that Unveiling the Tsubaki Tower, Guam's largest infinity pool hotel, featuring private balconies with breathtaking views of Tumon Bay.







PHILIPPINES MARKET INTELLIGENCE





Manila-Guam-Manila: Terminal 1

Daily

PR110 Depart MNL 22:30 / Arrive GUM 04:15 PR111 Depart GUM 05:45 / Arrive MNL 07:30

Popular PAL Flights Deals to Guam!

MNL to GUM	MNL to GUM	MNL — GUM
Jan 16-20, 2025	Feb 06-09, 2025	Feb 21-Apr 03, 2025
From US \$744 Round-trip Business	From US \$896 Round-trip Business	From US \$897 Round-trip Business

https://flights.philippineairlines.com/en/flights-to-guam



Manila-Guam-Manila: Terminal 3

Daily

UA184 Depart MNL 22:55 / Arrive GUM 04:40 UA183 Depart GUM 19:55 / Arrive MNL 21:50

Tues/Fri

UA192 (via Koror) Depart MNL 22:40 / Arrive GUM 06:30 UA193 (via Koror) Depart GUM 19:55 / Arrive MNL 23:50

Featured Daily Fairs for Flights from MNL to GUM

Dec 2024	Jan 2025	Feb 2025
From US \$353* Round Trip Economy	From US \$353* Round Trip Economy	From US \$323* Round Trip Economy

https://www.united.com/en-ph/flights-from-manila-to-agana-guam https://www.united.com/en-ph/flights-to-agana-guam?redirecturl=true

The eTravel Registration is required for all passengers entering or leaving the Philippines by air or sea, including Philippine passport holders.

https://etravel.gov.ph/

^{*}Fares displayed have been collected within the last 48 hrs and may no longer be available at time of booking. Quoted fairs includes taxes, fees, and surcharges except PH Travel Tax paid at the airport.

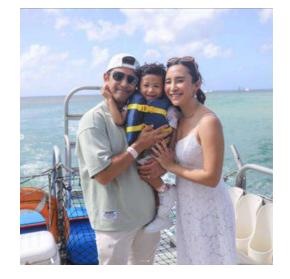
^{*}Prices have been available for round trips within the last 48 hours and may not be currently available. For Economy class, fares listed may be Basic Economy, which is our most restrictive fare option and subject to additional restrictions.

PHILIPPINES MARKETING ACTIVITIES



NACINO FAMILY'S U.S. VACATION IN GUAM

- GVB welcomed Rocco Nacino, a Filipino actor, and his family from November 26-29, 2024.
- Rocco and his wife Melissa, a Filipino athlete, have a combined following of 2M+ across IG, FB, and YT.
- GVB collaborated with the Nacino Family to promote Guam as an ideal, nearby, family-friendly, US destination.
- Thank you to all our GVB members for providing amazing service and support to this FAM visit.
 - United Airlines, Crowne Plaza, Nissan Rent A Car, Fish Eye Marine Park, Pacific Islands Club, Håfaloha, and Aquarium of Guam







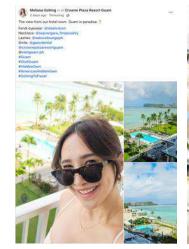














PHILIPPINES MARKETING ACTIVITIES



GVB EXTENDS MARKETING EFFORTS TO CEBU

- GVB traveled to Cebu, Philippines from December 2-6, 2024 to meet with airline representatives, travel agents and associations, and other industry stakeholders to promote Guam in Cebu.
- Meetings were held with United Airlines, Land and Sky Travel Service, Golden JC Holiday Travel, and the Cebu Travel and Tours Association.
- Discussions included promoting the newly launched United Airlines CEB-NRT route as an alternative way to travel to Guam.
- As Cebu is one of the top cities with US Visa holders, it is GVB's aim to extend its marketing efforts beyond Metro Manila.









Routes	Flight No.	Departs	Arrives	Frequency	
CEB - NRT	UA 33	9:30 AM	3:15 PM	Everyday	
NRT - GUM	UA 197	5:00 PM	9:45 PM	Everyday	
CEB - NRT	UA 33	9:30 AM	3:15 PM	Mon/Wed/Fri/Sat	
NRT - GUM	UA 865	5:55 PM	10:40 PM		
GUM - NRT	UA 196	12:45 PM	3:35 PM	Everyday	
NRT - CEB	UA 32	5:30 PM	10:05 PM		
GUM - NRT	UA 864	1:35 PM	4:25 PM	Tue/Thu/Fri/Sat/Sun	
NRT - CEB	UA 32	5:30 PM	10:05 PM	rue/ mu/m/ Sat/ Sum	