



INDUSTRY RECOVERY REPORT

FEBRUARY 5, 2021



Destination Updates

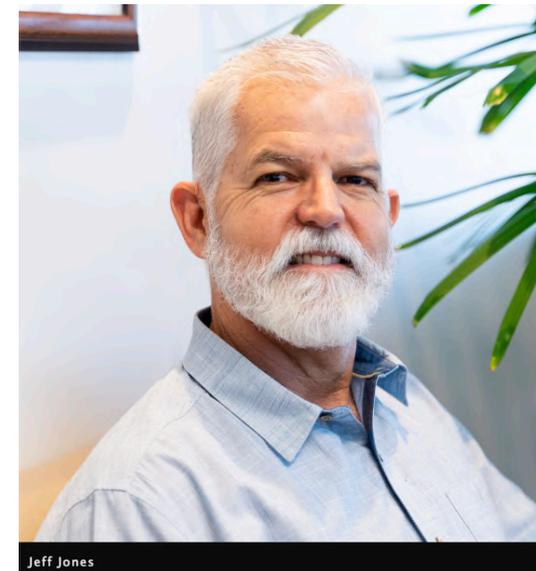
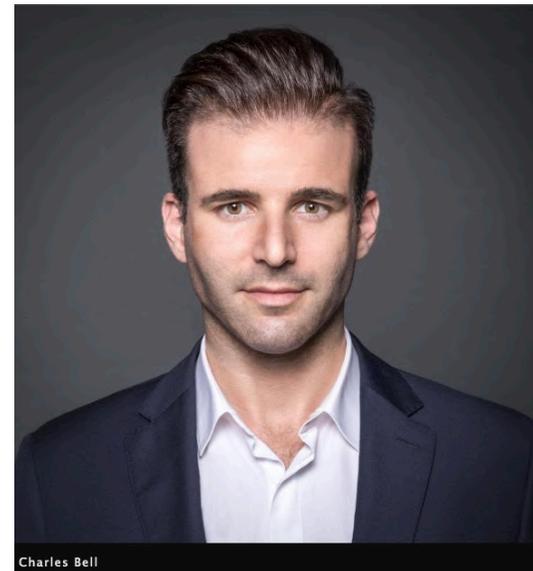
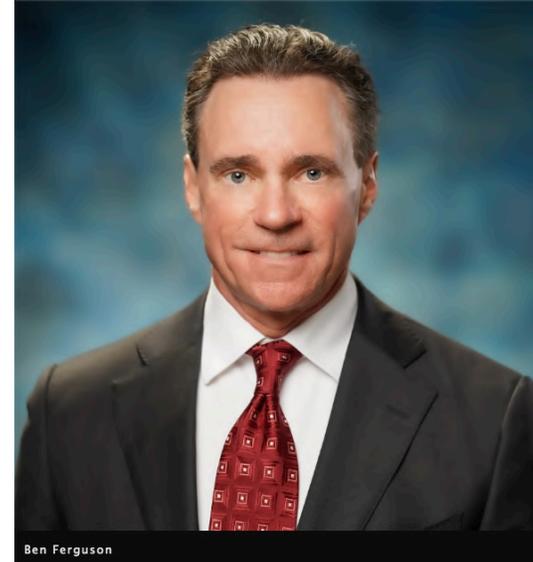
GVB Membership Election Results

The Guam Visitors Bureau (GVB) has announced that its membership has elected four members to serve on the GVB Board of Directors for a two-year term effective immediately. The election was conducted virtually through the platform Election Runner.

The board members who were elected include DFS T-Galleria Vice President for Operations Charles Bell, Triple J Group President & Chief Operating Officer Jeff Jones, Pacific Islands Club General Manager and P.H.R. Ken Micronesia, Inc. Senior Managing Director Ben Ferguson, and SGC, Gatewood Enterprises, LLC and Exporta Guam President Stephen Gatewood.

“On behalf of President & CEO Carl T.C. Gutierrez and the GVB team, we thank all the candidates for their dedication to our number one industry and also thank our members for exercising their right to vote. We very much look forward to working with the newly elected board of directors,” said Dr. Gerry Perez, GVB Vice President. “GVB values the voices that collectively represent our tourism industry, and we will make sure everyone is heard, especially as we work hard to reopen our island and rebuild our economy during this pandemic.”

The GVB Board of Directors is comprised of 13 total members including one alternate member. Four members are elected by GVB’s general membership to serve a two-year term. The Governor of Guam appoints five members, including a Mayors Council representative. The Legislative Speaker also appoints three members, including one alternate member. One member is additionally selected by at least 8 board members to serve a two-year term.



Vaccination Clinic Schedule



COVID-19 Vaccination Schedule for February 2-6

DPHSS, in partnership with the Office of the Governor, the Guam National Guard (GUNG), Guam Department of Education (GDOE), University of Guam (UOG) School of Health, Mayors' Council of Guam (MCOG), Department of Public Works (DPW), Guam Department of Labor (GDOL), Guam Fire Department (GFD), Guam Police Department (GPD), the Serve Guam Commission which oversees the AmeriCorps Guam Program and the Offices of Guam Homeland Security and Civil Defense (GHS/OCD), continues COVID-19 vaccination clinics for eligible residents.

Clinics will take place at Okkodo High School on Tuesday, February 2 from 8:30 a.m. to 3 p.m. and UOG Fieldhouse on Tuesday, February 2 through Saturday, February 6 from 1 p.m. to 7 p.m.

Eligible residents are advised to schedule an appointment online via Eventbrite at the links provided above. A limited number of walk-ins will be accepted hourly.

Please bring a digital or hard copy appointment confirmation and a photo ID. Those due for their second dose are reminded to bring their COVID-19 immunization card. This ensures quicker processing and proper documentation.

For the latest information on COVID-19, visit dphss.guam.gov or guamrecovery.com. For inquiries on COVID-19, contact 311 through a local number, or call the Joint Information Center at (671) 478-0208/09/10.

Pre-screening Eligibility Vaccinations

To take the COVID-19 vaccine, you must meet the following pre-screening eligibility criteria*:

- Must not be currently infected with COVID-19, or previously exposed within the last 14 days
- Must not have received any other vaccine, such as the flu shot, in the last 14 days

*Please note: If this is your first time receiving the COVID-19 vaccine, please make sure you have never taken other COVID-19 vaccine products.

Please visit dphss.guam.gov to view the pre-screening eligibility.

V-Safe Vaccine Symptom Monitoring

Individuals who have received the COVID-19 vaccine are encouraged to register for the tool called v-safe, offered by the U.S. Centers for Disease Control and Prevention (CDC). V-safe is a smartphone-based tool that uses text messaging and web surveys to provide personalized health check-ins after you receive a COVID-19 vaccination. Through v-safe, you can quickly tell CDC if you have any side effects after getting the COVID-19 vaccine. Depending on your answers, someone from CDC may call to check on you. V-safe will remind you to get your second COVID-19 vaccine dose if you need one. Sign up for v-safe with your smartphone's browser at <https://vsafe.cdc.gov>.

The poster features a red circular logo with a vaccine vial and the text "#COVIDStopsWithMe #VaccinateGU". The main title is "FREE COVID-19 VACCINATIONS". It is divided into two sections: "MODERNA DOSE 1 | OKKODO HIGH SCHOOL, DEDEDO" and "PFIZER-BIONTECH DOSE 2 | MODERNA DOSE 1 & 2 UOG FIELDHOUSE, MANGILAO". Each section includes dates, times, and instructions to schedule via Eventbrite, with QR codes for more information. A "WHAT TO BRING:" section lists: Immunization Card (Dose 2 Patients), Photo ID, and Appointment Confirmation (Digital or Hard Copy). A "PRE-SCREENING ELIGIBILITY FOR VACCINATIONS" section repeats the criteria from the main text. At the bottom, it lists partner logos and the contact information: "For more information, visit dphss.guam.gov or call 311".

For the latest information on COVID-19, visit dphss.guam.gov or guamrecovery.com. For inquiries on COVID-19, contact 311 through a local number, or call the Joint Information Center at (671) 478-0208/09/10

DPHSS Issues Guidance Memo 2021-04



DPHSS Issues Guidance Memo 2021-04

The Department of Public Health and Social Services (DPHSS) issued [Guidance Memo 2021-04](#), relative to restrictions and allowances for public and private operations pursuant to [Executive Order No. 2021-03](#), during Pandemic Condition of Readiness 2 (PCOR 2).

EFFECTIVE 8 A.M., FEBRUARY 1, 2021: congregation is permitted and shall be limited to no more than twenty-five (25) persons; and such that

- Running, walking, biking, and other recreation and non-contact exercise is authorized on public roadways, beaches, and parks, provided there are no more than twenty-five (25) persons per group.
- Recreational boating by single household unit, and boat charters, where 6 feet distancing can be maintained by everyone on board, is authorized. Boat charters may not permit congregations that exceed twenty-five (25) persons.
- The use of hotel ballrooms shall be restricted to a single public or private reservation to celebrate functions (i.e., anniversaries, birthdays, weddings, graduations) where the total number of guests are limited to no more than twenty-five (25) individuals.
- Public and private swimming pools allow no more than twenty-five (25) individuals per group at poolside and must remain 6 feet distance if not from the same household.

EFFECTIVE 8 A.M., FEBRUARY 1, 2021: Government of Guam parks and beaches shall be open to the public and congregations shall be limited to no more than twenty-five (25) persons.

Businesses and service not authorized for on-site operations are as follows:

- Bars and taverns;
- Contact sporting events of all types and non-contact sports competition or organized games;
- Senior Centers; and
- Other businesses and services identified by the DPHSS.

DPHSS Offers COVID-19 Vaccination Clinic Appointments Online through Eventbrite

The Department of Public Health and Social Services, in partnership with the Office of the Governor, Guam Department of Education (GDOE), Mayors' Council of Guam (MCOG), Department of Public Works (DPW), Guam Department of Labor (GDOL), Guam Fire Department (GFD), Guam Police Department (GPD), Guam National Guard (GUNG), University of Guam (UOG) School of Health, the Serve Guam Commission which oversees the AmeriCorps Guam Program and the Offices of Guam Homeland Security and Civil Defense (GHS/OCD), continues its COVID-19 vaccination clinics.

DPHSS is accepting appointments for COVID-19 vaccinations at Okkodo High School (OHS) in Dededo for individuals who fall in any of the Phase 1a, 1b, or 1c categories.

A total of 45 appointment slots and 10 walk-ins will be available hourly. Although walk-ins will be accepted, priority will be given to scheduled appointments. Patients must bring a digital or hard copy appointment confirmation and a photo ID.

Residents are advised to schedule an appointment online via Eventbrite through the below link:

COVID-19 VACCINATION CLINIC OKKODO HIGH SCHOOL, DEDEDO				
DATE	TIME	PHASE	VACCINE MAKE	REGISTRATION LINK
Tuesday, Feb. 2	8:30 a.m. - 3:00 p.m.	1a/1b/1c	Moderna & Pfizer-BioNTech	tinyurl.com/okkodoquam202
CATEGORY: Healthcare workers, local and federal law enforcement personnel, Childcare Center employees, and adults 60 years and older, and others who received dose one of Pfizer-BioNTech COVID-19 vaccination on January 12, 2021				

Application Period Open for GEDA Qualifying Certificate Community Contribution Grant Program for Workforce and Entrepreneurship Development

The Guam Economic Development Authority (GEDA) has opened its application period for the Qualifying Certificate Community Contribution (QCCC) Grant Program Series 3. The program will provide grant funding up to \$50,000 per award to non-profit organizations (NPOs) and Government of Guam departments or agencies toward eligible projects and programs with an emphasis on workforce and entrepreneurship development. This grant funding is provided by the Qualifying Certificate Community Contributions from the Guam Regional Medical City and TNN Guam dba Tsubaki Hotel.

The grant application period opens February 05, 2021 and closes on February 26, 2021 at 5:00pm.

The focus of Series 3 is on projects that aid in the re-training of unemployed or underemployed persons or development of new small businesses. Since the start of the QCCC grant program, GEDA has distributed \$600,000 to 56 of non-profit organizations (NPOs) and Government of Guam departments/agencies for projects falling into one of seven (7) categories: (1) health care, (2) public safety, (3) higher education, (4) cultural preservation, (5) tourist attractions, (6) sports tourism, or (7) economic development.

“The COVID-19 pandemic has disrupted our workforce with those in tourism being the most vulnerable. We focused this series of funding on programs to address skill development needs for our workforce and those transitioning from unemployment to employment or to being a small business owner,” stated Melanie Mendiola, CEO/Administrator. “GEDA’s Taking the Leap Conference last year indicated the desire for more information to spur economic growth for both employees and businesses. GEDA’s goal is to create community partnerships to build career pathways while further strengthening our industries.”

GEDA will be accepting grant applications via email at qcgrants@investguam.com. For more information on the QC Community Contribution Grant Program, interested applicants are encouraged to visit the GEDA website at www.investguam.com/qc-grants or contact our Grant Coordinator at qcgrants@investguam.com.

The Department of Revenue and Taxation Announces Release of Additional EIP 2 Program Payments

FOR IMMEDIATE RELEASE February 5, 2021

Barrigada, GU - The Guam Department of Revenue and Taxation (“DRT”) announced today that it has processed another 20,250 EIP 2 checks totaling approximately \$21.96 million. EIP 2 was authorized by the COVID-related Tax Relief Act of 2020 (CRTRA).

Checks were transmitted to the Treasurer of Guam for mailing this week.

To date, 36,151 EIP 2 checks totaling approximately \$42,067,662 have been processed. March 19, 2021 is the last date that EIP 2 payments will be made.

Basis for EIP 2 Program Payment Processing

EIP 2 Program payments are based on validly filed and processed 2019 Guam Individual Income Tax Returns or for non-filers, validly filed and processed Forms EIP-NF filed by November 21, 2020.

You can find DRT’s FAQ on the Guam EIP Program in the COVID-19 section of the DRT website at <https://www.guamtax.com/>.

DRT’s call center numbers are 635-1840/41/42/57 and 635-7603/04/06.

Due to high call volumes, however, DRT recommends e-mailing general questions regarding the Guam EIP Program to guameip@revtax.guam.gov.

GVB recognizes Visitor Safety Officers

The Guam Visitors Bureau (GVB) held its second annual awards ceremony to recognize the achievements of its Visitor Safety Officers (VSOs) on January 29, 2021. The VSOs were recognized for their outstanding contributions in 2020 by GVB's board, management, and staff in a small, outdoor ceremony at the Bureau's Tumon office. Since 2014, the program has seen great success in providing the presence of concierge and safety to both local residents and visitors in Tumon. It has been regarded as one of GVB's most successful destination-based programs.

"On behalf of President & CEO Carl Gutierrez, the tourism industry, and the people of Guam, we thank the Visitor Safety Officers for what they do, the exceptional way in which they carry out their responsibilities, and the many times they go above and beyond the call of duty," said Dr. Gerry Perez, GVB Vice President. "The thrust of our VSO program is centered on the safety and security of our tourists and local residents. But the issues and activities that they continue to address today have taken on new meaning in the midst of COVID-19."

Adapting in the face of a pandemic

The COVID-19 pandemic brought new challenges to Guam's tourism industry with the loss of visitors in early 2020. However, the women and men of the VSO program quickly adapted to serve the community in protecting the parks and beaches of Tumon. The VSOs documented over 12,000 reports of assisting residents with COVID-19 advisories on social distancing and use of public parks and beaches last year.

Eight VSOs commended

The GVB board and management commended the VSOs for their outstanding contributions and additionally presented eight special awards during its ceremony.

Håfa Adai Spirit Award - VSO Donnie Atoigue

Integrity Award - VSO James Rodriguez

Significant Achievement Award - VSO Frankie Borja

Leadership Award - VSO Shift Leader Christopher San Nicolas

Lifesaving Award - VSO Kylan Dohress

Rookie of the Year - VSO Mart Sablan

Beach Safety Officer of the Year - BSO Ricardo Samonte

Visitor Safety Officer of the Year - VSO Marissa Maryland-Boak



Eagle Scout Project – Ypao Beautification

The Guam Visitors Bureau (GVB) together with the Islandwide Beautification Task Force (IBTF) is proud to announce that an Eagle Scout candidate has completed a beautification project with youth volunteers at Governor Joseph Flores Memorial Park (Ypao Beach) on January 30, 2021.

Mark Wang, a sophomore from St. John's School, organized the project as part of his work as an Eagle Scout candidate in the Boys Scouts of America. A prominent requirement of being an eagle scout is to plan and execute a service project that stands to benefit a community beneficiary, which in this case, benefited the Department of Parks and Recreation.

Wang, together with scouts and students from different schools, gathered at Ypao Beach to restripe the parking lot lanes on both east and west locations using paint, materials, and supplies that were generously donated by the Home Depot.

“The idea behind doing this at Ypao is because I wanted to take this project as an opportunity to give back to the community in any small way possible. Ypao Beach is a popular destination for locals and tourists, which fuels Guam’s number one industry. With this in mind, I decided to repaint the parking lot in order to give the area a brighter look, along with improving safety since many of the parking lanes were barely visible to vehicles,” said Wang. “I want to thank everyone that helped out, including the volunteers, Islandwide Beautification Task Force, Home Depot, Department of Parks and Recreation, and Guam Visitors Bureau.”





MARKET INTELLIGENCE REPORT

As of February 4 and may be subject to change.



MARKETS AT-A-GLANCE

JAPAN

1 COVID-19 News

- Number of elderly cases continues to rise
- State of emergency in Tokyo may be extended another month
- Untraceable cases in Tokyo exceed 50% and household infections remain high
- MOFA travel advisory and warning level for US remains unchanged
- 15 million vaccine doses are expected to be imported to Japan by March

2 Market Intelligence

- Tour cancellation has extended until Mar 15 for Nippon Travel; until Mar 31 for JTB, HIS, KNT, TOBU Top, and Rakuten Travel tours; and until Apr 15 for Jalpak
- UA196/197 will operate 29 times in March (except Mar 2 & 3); UA828/827, UA873/874, UA137/136, UA171/172, UA151/150, and UA165/166 are all suspended until Mar 31; JL941/942 suspended until April 15; TW311/312 suspended until Feb 20; 7C3174/3173 suspended until Feb 28
- Air seat capacity forecast for FY21 and FY22/CY22 shown in appendix

DETAILS ARE FOUND
IN THE APPENDIX

SOUTH KOREA

1 COVID-19 News

- After the third wave, new virus infections slow down
- Current social distancing measure has been extended to Feb 14
- All foreigners are required to test negative before arrival
- Vaccination will begin late Feb or Mar to include foreign residents
- Government plans to vaccinate health care workers at hospitals and people at elderly care facilities in Q1; plans to immunize 70% of population by Q3

2 Market Intelligence

- Total February outbound seat capacity is 756 seats from Jin Air
- Hawaii expands pre-travel testing program to include South Korea
- Thailand's golf quarantine package available for Feb 18, Mar 4, and Mar 18
- Asiana Airline will reapply for Incheon to Saipan charter flight to target Feb
- Jeju Air launches 'Air Ticket' sales promotion and plans to resume ICN-GUM flight from June 1, 2021
- Some countries such as Singapore, Thailand, and Vietnam require travel insurance for all travelers

TAIWAN

* COVID-19 News

- 100,000 doses of Pfizer vaccine coming to Taiwan this week
- Taiwan will likely face delay in EU vaccine delivery
- Latest low- and high-risk countries and regions listed in appendix

APPENDIX

As of February 4, 2021 and
may be subject to change.



JAPAN

JAPAN COVID-19 NEWS

HIGHLIGHT NATIONWIDE

- The number of new cases are fluctuating around 4,000 for the past week.
- Cases are declining at a slow pace and the percentage of elderly infected is rising.
- Hospital bed occupancy rate topped 50% in 15 of 47 prefectures.
- The government may extend the state of emergency for up to another month in Tokyo and other areas affected with high number.
- Number of critically ill patients are at 974.
- Number of active cases are between 50,000 and 60,000 nationwide.
- Japan's health ministry reported another five more COVID-19 variant cases; the cumulative total of such cases are at 64.

NUMBER OF CASES PER 100,000 POPULATION

Tokyo	47.4	Saitama	25.9
Okinawa	39.3	Fukuoka	25.0
Chiba	36.5	Aichi	17.8
Kanagawa	32.8	Hokkaido	15.2
Osaka	30.2		



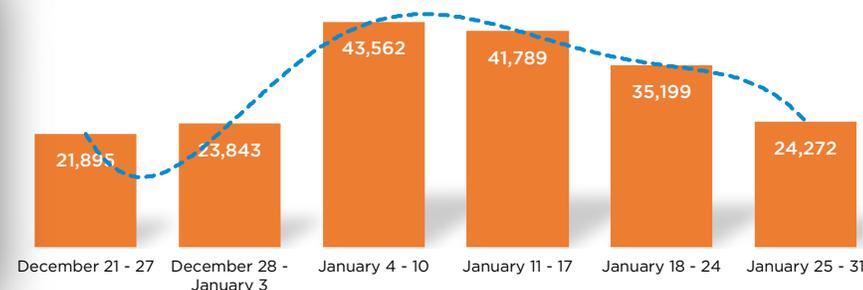
Prime Minister Yoshihide Suga

AREA / NEW CASES	JANUARY 11 - 17	JANUARY 18 - 24	JANUARY 25 - 31	CHANGES (#) VS LW	CHANGES (%) VS LW
Tokyo	10,526	8,420	5,951	-2,469	-29%
Osaka	3,644	2,565	2,319	-246	-10%
Aichi	1,854	1,569	1,186	-383	-24%
Fukuoka	2,076	1,640	1,119	-521	-32%
Okinawa	497	617	536	-81	-13%
Hokkaido	1,101	854	777	-77	-9%
Kanagawa	5,850	4,843	2,736	-2,107	-43.5%
Saitama	2,960	2,565	1,848	-717	-28.0%
Chiba	3,100	2,928	2,071	-857	-29.3%
Nationwide	41,789	35,199	24,272	-10,927	-31%



Data Source: Ministry of Health

NATIONWIDE: NEW CASES



Confirmed COVID-19

Cases: 393,836

11.1% active (43,787)

AS OF FEB 4, 2021

JAPAN COVID-19 NEWS

HIGHLIGHT T O K Y O

- Number of new cases in Tokyo has fallen since January 24th.
- Governor Koike commented the number of new cases are declining, but is around 1,000 per day.
- The number of cases for 65 and over are on the rise.
- The number of severely ill patients in Tokyo are about 144 as of Jan 30th.
- The number of patients recuperating at home in Tokyo reached 5,644.
- The number of seriously ill patients in Tokyo stood at 140.
- A total 728 people have died in Tokyo as of January 18th.
- Untraceable cases exceed 50% and household infections remains high.



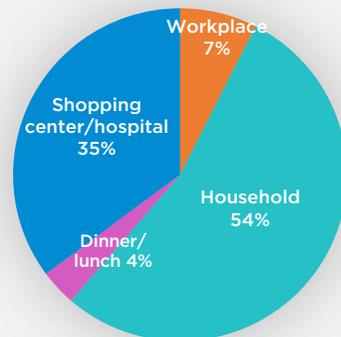
NUMBER OF SERIOUS ILL PATIENTS TOKYO



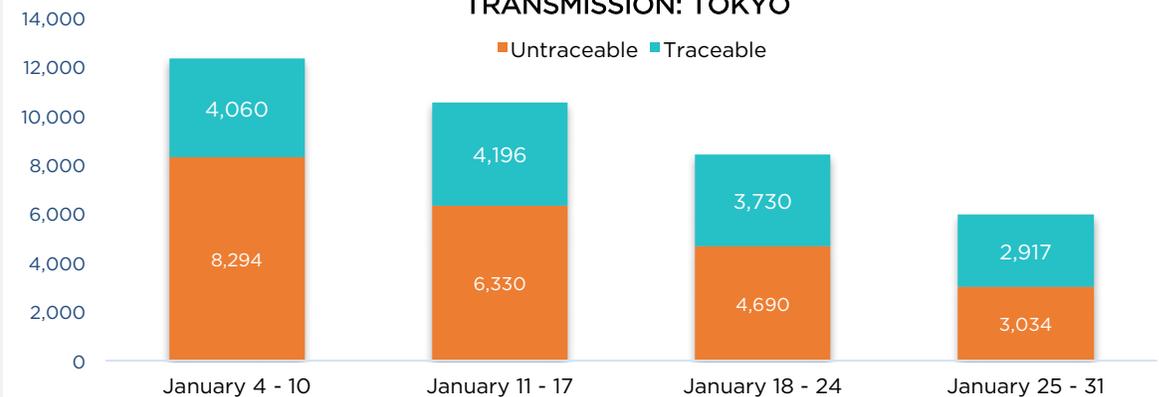
TOKYO: NEW CASES



TRANSMISSION ROUTE : TOKYO JANUARY 25 -31, 2021



TRANSMISSION: TOKYO



JAPAN COVID-19 NEWS

TIGHTENED BORDER CONTROL MEASURES

Entry from MOFA level 3 countries/regions
(152 countries)

Effective January 14
Denied to enter Japan until the state of emergency is lifted

Entry from MOFA level 2 counties/regions
(9 countries)

Effective January 14
Denied to enter Japan until the state of emergency is lifted

Business & Residence track scheme
(11 countries)

Effective January 21
Denied to enter Japan until the state of emergency is lifted

JAPANESE NATIONALS & FOREIGN NATIONALS WITH THE STATUS OF RESIDENCE.

A SPECIAL PLEDGE: (IN CASE OF VIOLATION)

CONDITIONS:

Submission of a certificate of negative test result upon arrival.

Require a Covid-19 test at airport (Antigen test) NRT,HND, KIX,NGO and FUK.

Sign a special pledge.

WHEN UNABLE TO SUBMIT THE "CERTIFICATE OF NEGATIVE TEST RESULT:

Required to self-quarantine a location designated by the quarantine station.

On the third & sixth day, required to take the COVID-19 test again.

Sign a special pledge.

THE SPECIAL PLEDGE IS REQUESTING

14 days quarantine at home or the designated location.

Refrain from using public transportation for 14 days.

Retain the location data and report to the health centers or other institutions.

JAPANESE NATIONALS

Names and other information that contributes to preventing the spread of infection may be made public.

FOREIGN NATIONALS WITH THE STATUS OF RESIDENCE:

Names, nationalities, and other information that contributes to preventing the spread of infection may be made public.

Subject to the revocation of status of residence and procedures for deportation.



JAPAN COVID-19 & MARKET NEWS

COVID-19 VACCINATION



- ✓ AstraZeneca signed a contract with the Japanese government to provide 120 million doses of vaccine in Dec.
- ✓ 15 million doses are expected to be imported to Japan by Mar.
- ✓ AstraZeneca will also start producing the vaccine in Japan by outsourcing the work to several firms.
- ✓ Up to 90 million doses of the AstraZeneca vaccine (45 million people) is expected to be made in Japan.

PRODUCER	VACCINE SUPPLY PLAN:
Moderna	For 20 million people by the end of June. For 5 million people by the end of September.
Pfizer	For 72 million people. (36 million people by end of June)
AstraZeneca	For 15 million people by the end of March. (Total 60 million people)
January to June 2021	Pfizer: 36 million Moderna: 20 million AstraZeneca: 15 million Total: 71 million people

➔ 56% OF JAPAN'S POPULATION (125 MILLION)



VACCINATION SCHEDULE:	HEALTH CARE WORKERS 1 :	HEALTH CARE WORKERS 2 :	65-YEAR-OLD AND ELDER:	PERSONS WITH UNDERLYING HEALTH CONDITIONS	GENERAL PUBLIC:
Vaccination plan by the Ministry of Health	End of February (10,000 people)	After end of March (3.7 million people)	From April 1 to third week of June (36 million people)	After April	After June

Data source: Ministry of Health



HIGHLIGHT

- MOFA travel advisory & warning level for US remains unchanged as 4, the second highest level.
- 14-day quarantine is still required for all incoming traveler when the entry of Guam.
- Strict border measures for entry Japan.
- Tour cancellation has been extended in response to flight cancellation to Guam.
- A state of emergency may be extended until March 7th.

GUAM PACKAGE SALES

TOUR SELLING (DEPARTURE DATE)

	Canceled until Mar 31	Apr 1 -
	Canceled until Mar 31	Apr 1 -
	Canceled until Mar 31	Apr 1 -
	Canceled until Mar 15	Mar 16 -
	Canceled until Apr 15	Apr 16 -
	Canceled until Mar 31	Apr 1 -
	Canceled until Mar 31	Apr 1 -

Data Source : Agency HP & MI

JAPAN MARKET INTELLIGENCE

JAPAN TO GUAM FLIGHT OPERATION

AIRLINES	DEPARTURE	FLT NBR	JPN TO GUM	FLT NBR	GUM TO JPN	FREQUENCY	CAPACITY
UNITED	NRT (Narita)	UA827	11:00 15:45	UA828	07:00 09:55	Daily	126 or 166 or 364
UNITED	NRT (Narita)	UA197	17:35 22:35	UA196	12:00 14:55	Daily	126 or 166
UNITED	NRT (Narita)	UA874	21:05 01:45+1	UA873	17:05 19:50	Daily	126 or 166 or 364
UNITED	NGO (Nagoya)	UA136	11:30 16:10	UA137	07:25 10:15	Daily	126 or 166
UNITED	NGO (Nagoya)	UA172	20:50 01:25+1	UA171	17:00 19:55	Daily	126 or 166
UNITED	KIX (Kansai)	UA150	11:05 15:45	UA151	07:10 10:10	Daily	126 or 166
UNITED	FUK (Fukuoka)	UA166	11:05 15:55	UA165	07:15 10:10	Daily	126
JAPAN AIRLINES	NRT (Narita)	JL941	09:30 14:15	JL942	16:50 19:35	Daily	199
TWAY	KIX (Kansai)	TW311	10:45 15:10	TW312	16:10 19:00	Daily	189
JEJU AIR	KIX (Kansai)	7C3174 7C3184 (Tue)	10:10 14:50 10:10 14:50	7C3173 7C3183 (Fri)	15:50 18:55 15:50 18:55	Daily	189



UNITED

UA196/197: 29 times operation (except Mar 2 & 3) in March

Suspended until March 31:
UA828/827; UA873/874; UA137/136;
UA171/172; UA151/150; UA165/166



JAL JAPAN AIRLINES

NRT:
JL941/942: suspended until April 15



JEJUair

KIX:
7C3174/3173: suspended until February 28

JAPAN MARKET INTELLIGENCE

AIR SEAT CAPACITY FORECAST FY2021 & CY2021

Total capacity: 148,181 seats
 Regular flight: 148,181 seats
 Charter flight: 0 seats

FY21 : AIR SEAT CAPACITY FORECAST

Forecast FY21	FY	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	TOTAL
Regular	FY21	3,906	4,020	3,601	3,800	2,520	4,454	4,806	7,280	16,720	28,013	38,139	30,922	148,181
	FY20	65,814	64,120	67,468	68,006	63,710	51,230	1,638	1,638	1,638	1,890	3,528	3,402	394,082
Charter	FY21	0	0	0	0	0	0	0	0	0	0	0	0	0
	FY20	5,381	11,220	12,974	19,079	18,566	9,924	0	0	0	0	0	0	77,144
TOTAL	FY21	3,906	4,020	3,601	3,800	2,520	4,454	4,806	7,280	16,720	28,013	38,139	30,922	148,181
	FY20	71,195	75,340	80,442	87,085	82,276	61,154	1,638	1,638	1,638	1,890	3,528	3,402	471,226
VS FY20 (Total)		-94.5%	-94.7%	-95.5%	-95.6%	-96.9%	-92.7%	193.4%	344.4%	920.8%	1382.2%	981.0%	808.9%	-68.6%

Total capacity: 266,530 seats
 Regular flight: 266,530 seats
 Charter flight: 0 seats

CY21 : AIR SEAT CAPACITY FORECAST

Forecast CY21	CY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
Regular	CY21	3,800	2,520	4,454	4,806	7,280	16,720	28,013	38,139	30,922	39,135	43,218	47,523	266,530
	CY20	68,006	63,710	51,230	1,638	1,638	1,638	1,890	3,528	3,402	3,906	4,020	3,601	208,207
Charter	CY21	0	0	0	0	0	0	0	0	0	0	0	0	0
	CY20	19,079	18,566	9,924	0	0	0	0	0	0	0	0	0	47,569
Total	CY21	3,800	2,520	4,454	4,806	7,280	16,720	28,013	38,139	30,922	39,135	43,218	47,523	266,530
	CY20	87,085	82,276	61,154	1,638	1,638	1,638	1,890	3,528	3,402	3,906	4,020	3,601	255,776
VS Cy20 (Total)		-95.6%	-96.9%	-92.7%	193.4%	344.4%	920.8%	1382.2%	981.0%	808.9%	901.9%	975.1%	1219.7%	4.2%

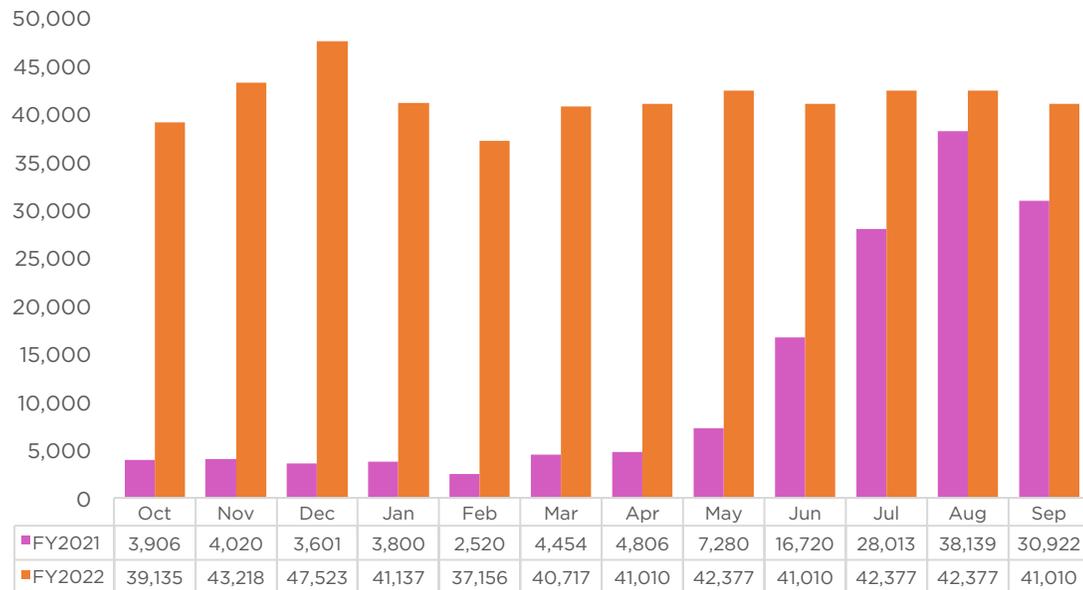
JAPAN MARKET INTELLIGENCE

AIR SEAT CAPACITY FORECAST FY2021 & FY2022

FY22: 499,047 (2,922 flights)
 FY21: 148,181 (869 flights)
 Diff: +237%

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 FY21: 148,181 (869 flights)
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AIR SEAT CAPACITY FORECAST
 FY2021 & FY2022



Data source: Airlines & Diio Mi

FY CAPACITY	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	TOTAL
FY 2017	75,884	74,649	81,293	73,831	64,712	82,444	70,962	74,878	71,063	78,285	87,074	72,076	907,151
FY 2018	69,732	63,586	64,140	61,098	54,990	71,770	53,618	51,719	45,008	52,941	72,128	59,098	719,828
FY 2019	59,569	74,047	80,287	81,855	73,268	85,861	60,917	58,820	53,920	62,608	92,816	78,268	862,236
FY 2020	71,195	75,340	80,442	87,085	82,276	61,154	1,638	1,638	1,638	1,890	3,528	3,402	471,226
FY 2021	3,906	4,020	3,601	3,800	2,520	4,454	4,806	7,280	16,720	28,013	38,139	30,922	148,181
FY 2022	39,135	43,218	47,523	41,137	37,156	40,717	41,010	42,377	41,010	42,377	42,377	41,010	499,047

SOUTH KOREA

KOREA COVID-19 NEWS

HIGHLIGHT

- South Korea's daily new coronavirus cases stayed in the 300s for the second straight day on February 1, and the tally fell back to 300s for the first time in five days.
- After the third wave of the pandemic peaked at a record high of 1,241 on December 25, **new virus infections have been slowing down.** But health authorities worry about the risk of an uptick as cluster infections have continued to pop up at religious facilities, hospitals and other risk-prone establishments.

SOUTH KOREA TO REQUIRE ALL FOREIGN ARRIVALS TO TEST NEGATIVE FOR COVID-19

- South Korea required all foreigners to test negative for COVID-19 before arrival
- Foreign arrivals must have PCR coronavirus test taken within 72 hours before their departure to South Korea



01. All Inbound Passenger

- Foreign arrivals must have PCR coronavirus test taken within 72 hours before their departure to South Korea



02. Government Facility

- Foreign arrivals will be tested automatically at their quarantine facility or airport.
- Must to be quarantined for 14-day at government facility
- Report twice a day through Self-quarantine Safety Protection App

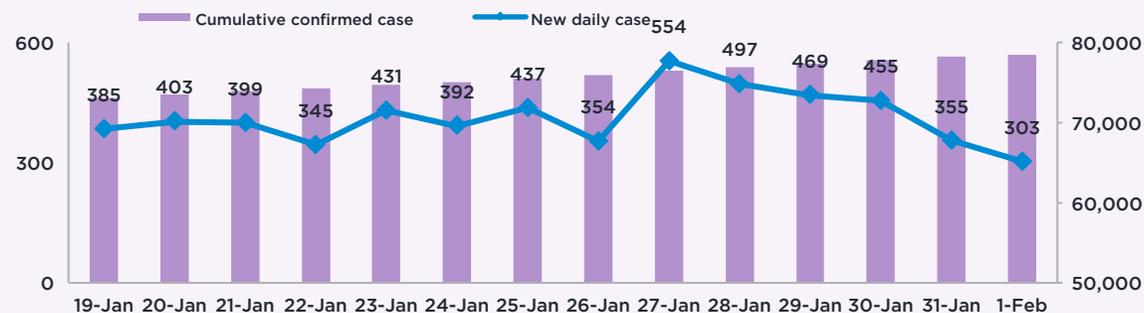


03. While Staying Korea

- Foreign arrivals have to follow the social distancing measure and protocol guidelines while staying in Korea



DAILY AND CUMULATIVE NUMBER OF CONFIRMED CASES FOR 2 WEEKS



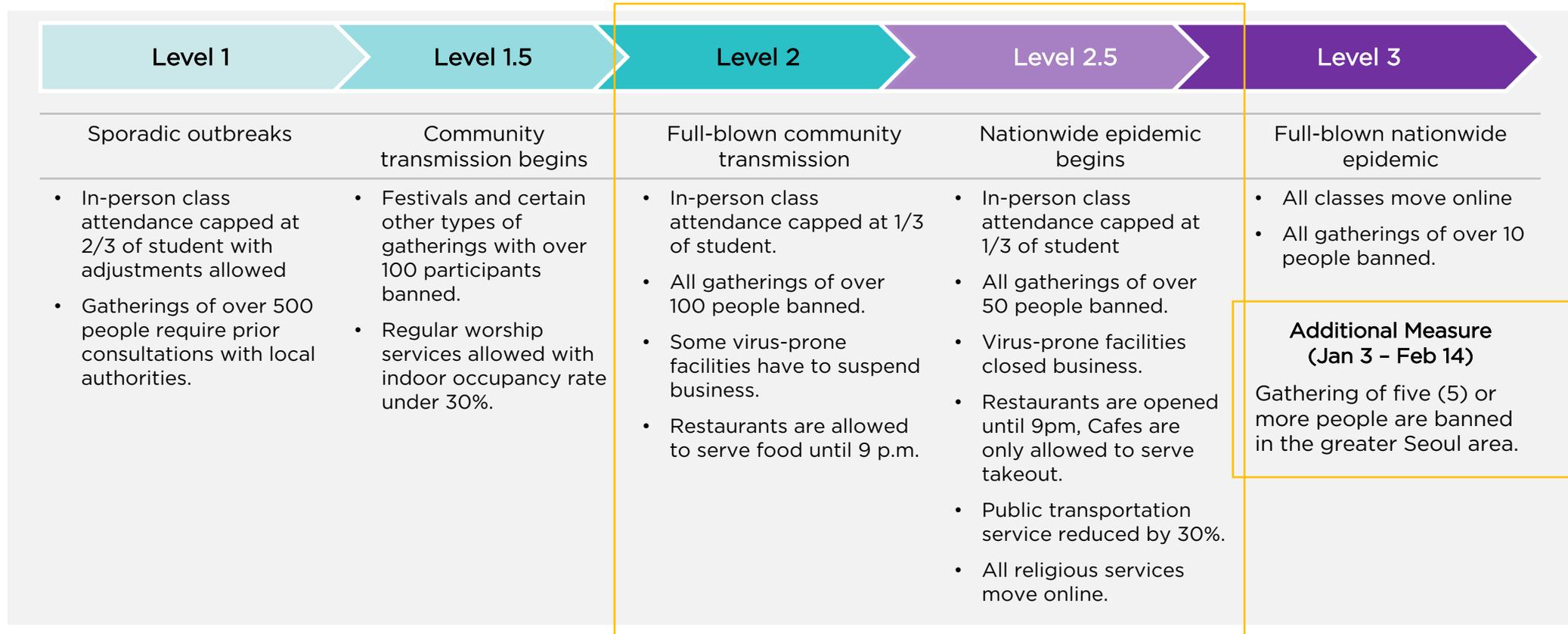
Confirmed COVID-19

CASES: 79,762

10.8% active (8,610)

AS OF FEB 4, 2021

SOUTH KOREA RAISED SOCIAL DISTANCING MEASURE (EXTENDED UNTIL FEB 14)



- The government extended the current **Level 2.5 distancing measures in the capital area and the Level 2 restrictions in the rest of the country until February 14**, as it is wary of a pileup in cluster infections ahead of the Lunar New Year holiday.
- It will also continue to **ban private gatherings of five or more people** in an effort to rein in the spread of the new coronavirus **ahead of the holiday, set for February 11-14.**

KOREA COVID-19 & MARKET NEWS

SOUTH KOREA WILL START VACCINATION IN LATE FEBRUARY OR MARCH INCLUDING FOREIGN RESIDENTS

- The Centers for Disease Control and Prevention is expanding the **requirement for a negative COVID-19 test to all air passengers entering the United States effective on January 26, 2021.**
- The testing requirement for air passengers will help slow the spread of the virus as we work to vaccinate the American public.



- The Korean government plans to start vaccinations in late February or early March and expect to complete by September.
- The government estimated to have herd immunity by November.
- Not only Korean nationals, the foreign residents in South Korea will also be given the COVID-19 vaccine for free.

COVID-19 VACCINE PROCUREMENT STATUS (TOTAL: 76 MILLION)



Expected arrival:
Q1 (Feb)
No. of vaccine:
10 million



Expected arrival:
Q3
No. of vaccine:
10 million



Expected arrival:
Q2 (May)
No. of vaccine:
20 million



Expected arrival:
Q2
No. of vaccine:
6 million



Expected arrival:
Q2
No. of vaccine:
20 million



Expected arrival
(Pfizer): **Q1 (Feb)**
No. of vaccine:
10 million

FEBRUARY AIRLINE SCHEDULE

INCHEON - GUAM

AIRLINES	FLIGHT NO.	DAYS	DEP TIME	ARR TIME	SEAT CAPACITY
Korean Air	KE113	TBD	9:45	15:15	0
	KE111	TBD	19:35	01:00+1	0
Jeju Air	7C3100	<i>Suspended until Dec</i>	6:25	12:00	0
	7C3102	<i>Suspended until Dec</i>	10:40	16:05	0
	7C3106	<i>Suspended until Dec</i>	20:20	02:00+1	0
Jin Air	LJ641	2/2, 9, 16, 23	18:50	00:15+1	756
T'way	TW301	TBD	18:00	23:40	0
Air Seoul	RS103	TBD	20:45	02:15+1	0
TOTAL					756

*LJ641 - scheduled to operate weekly flight on Feb 2,9,16, and 23.
*Korean Air is considering to resume ICN-GUM flight in February - exact dates TBD

BUSAN - GUAM

AIRLINES	FLIGHT NO.	DAYS	DEP TIME	ARR TIME	SEAT CAPACITY
Jeju Air	7C3154	TBD	22:05	03:05+1	0
Jin Air	LJ647	TBD	8:00	13:15	0
TOTAL					0

Total Outbound Seat Capacity (February): 756 seats
*Schedules and seat capacity are subject to change (as of February 1)

KOREA MARKET INTELLIGENCE

VACCINATION PLAN

- Korean government plans to vaccinate high-risk health care workers at hospitals and people at elderly care facilities in the first quarter.
- **The plan is to immunize 70% of the population by the third quarter, and achieve herd immunity by November.**



1st Quarter

- Medical professionals treating COVID-19 patients at hospitals (Feb~)
- Medical workers at general hospitals (Mar~)
- High-risk health care workers (Mar~)
- **No. of vaccination: 1,330,000**



2nd Quarter

- Individuals 65 years and older (May~)
- Other high-risk facilities for elders and disabled health care workers
- Health care workers at hospital (Mary~)
- **No. of vaccination: 8,500,000**



3rd Quarter

- Chronic patient
- Essential workers incl. police officers and firefighters / Workers at education and nursery facilities
- Individuals aged 19-64
- **Vaccination: 70% of Population**



4th Quarter

- Start Second Does who received dose One
- Those who are not vaccinated
- *Pregnant women and children under 19 are excluded from vaccination*

No. of vaccination and its plan - subject to change



HAWAII EXPANDS PRE-TRAVEL TESTING PROGRAM TO INCLUDE SOUTH KOREA

From February 5, travelers from Korea may bypass the State of Hawaii's mandatory 10-day quarantine if they take a COVID-19 test from a trusted testing partner in Korea. The test must be taken no earlier than 72 hours prior to departure and the test result must be negative.

However, Korean nationals traveling abroad are still subject to a 14-day quarantine upon their return to the country.

SAFE TRAVEL - PROTOCOL



TRUSTED TESTING PARTNER IN KOREA

- Yonsei University Health System, Severance Hospital
- Kangbuk Samsung Hospital
- Inha University Hospital
- Asan Medical Center



TRIPS

- Add upcoming trips with travel dates and flight information



HEALTH QUESTIONNAIRE

- Complete the health questionnaire 24 hours prior to the flight. Passengers will receive an email with QR code that will be scanned by a screener at the airport



DAILY CHECK-INS

- Check-in daily for 10 days and complete a simple form (*for 10-day quarantine required visitors only)



DOCUMENTS

- Upload document for trip in Hawaii
- i.e. COVID Test Result, recent picture, etc.

TRAVEL TRADE UPDATE



THAILAND ALLOWS VISITORS TO PLAY GOLF IN QUARANTINE

Thailand government approved six (6) resorts for quarantine for foreign golfers with advance arrangements. Quarantining visitors will be able to move around the resorts and also play golf, rather than just isolate in their rooms.

Travel agencies launched golf quarantine packages to target golf lovers.



Departure (Incheon-Bangkok)

January 31 (canceled)
Feb 18, Mar 4, and Mar 18



Package Price

USD 2,060 -
USD 6,040



Protocol

Must have a negative PCR test taken within 72 hours of departure as well as \$100,000 worth of insurance that covers treatment of COVID-19.

- 1) 1st PCR swab test (Day 0-1)
- 2) 2nd PCR swab test (Day 5-7)
- 3) 3rd PCR swab test (Day 13-14)

Others

Leave approved golf resorts are prohibited during quarantine period



CHARTER FLIGHT FROM INCHEON TO SAIPAN - GOLF QUARANTINE

MVA cautiously planned to reopen its tourism in January but the Ministry of Land, Infrastructure and Transport disapproved a charter flight from Incheon to Saipan scheduled on January 13.

Asiana Airline will reapply for charter flight service to target February.



Travel Period (long-term)

January 13-February 10 (23N24D)
***Postponed**



Package Price

\$6,499 (inclusive of flight, hotel, meals, PCR test - 2 times)
\$8,499 (if includes golf)



Protocol

1. Tourists prepare proof of a negative test 72 hours before arriving
2. Take 2nd PCR test upon arrival at the airport and quarantined at PIC
3. Take 3rd PCR test on the 6th day. (**if negative, tourists transfer to Kensington*)

Others

MVA is reviewing to cover medical care cost if the tourist is infected by COVID-19



TRAVEL TRADE UPDATE



JEJU AIR - AIR TICKET SALES PROMOTION

Jeju Air will launch 'Air Ticket Sales Promotion' from February 2 to February 10, prioritize Jeju Air VIPs and memberships. Consumers can book and purchase tickets through website and mobile app. Also, SNS event will be conducted to provide discount coupons and giveaways. Jeju Air plans to resume **ICN-GUM flight from June 1, 2021 but subject to change.**



PROMOTION PERIOD

February 2 - 10, 2021



TICKET PRICE

Domestic: \$8~ (one-way)
Overseas: \$36~ (one-way)



TRAVEL DEPARTURE

Domestic: April 1 - September 30
Overseas: June 1 - September 30



SOME COUNTRIES REQUIRE TRAVEL INSURANCE FOR ALL TRAVELERS

Travelers' perception of risk has changed and this is expected to give a boost to travel insurance in the coming days.

Some countries such as Singapore, and Thailand require all incoming travelers to purchase travel insurance and that it is expected that the traveler's insurance market is likely to expand rapidly.



SINGAPORE

- **Required Travel Insurance:** Guarantees USD25,000 in medical expenses (Jan 30, 2021-)
- **Medical Expense:** foreigners should cover all the expenses of COVID-19 treatment themselves (Jan, 2021-)



THAILAND

- **Required Travel Insurance:** Guarantees USD120,000 in medical expenses (Mar, 2020-)
- **Medical Expense:** foreigners should cover all the expenses of COVID-19 treatment themselves



VIETNAM

- **Required Travel Insurance:** considering introducing COVID-19 traveler's insurance to boost international tourism after the New Year's holiday in February, 2021.

TAIWAN

TAIWAN COVID-19 NEWS

100,000 DOSES OF PFIZER VACCINE COMING TO TAIWAN THURSDAY

Taiwan's Central Epidemic Command Center (CECC) has obtained over 100,000 doses of the Pfizer coronavirus vaccine and will take delivery of them on Feb 4.



As the European Union's threats of export controls on vaccines have raised fears of delayed shipments of jabs to Taiwan, UDN on Monday (Feb. 1) reported that the CECC has obtained more than 100,000 doses of the Pfizer-BioNTech COVID-19 vaccine via diplomatic channels in the U.S. It is expected that the shots will be delivered to Taiwan by Emirates Airlines on Thursday.

TAIWAN LIKELY TO FACE DELAY IN EU VACCINE DELIVERY: HEALTH MINISTER

Health Minister said on Saturday (Jan. 31) that Taiwan could face delays in the delivery of a COVID-19 vaccine from British-Swedish vaccine developer AstraZeneca, after the EU introduced tighter rules on vaccine exports a day earlier.



Health Minister Chen, who also heads the Central Epidemic Command Center (CECC), made the comment after new rules, set to be introduced from Jan. 30 to March 31, stipulate the export of COVID-19 vaccines produced in the bloc have to be approved by the EU authorities. At a press conference in Taipei, Chen said a batch of vaccine doses from AstraZeneca was scheduled to be delivered soon, but that could now be subject to change.

Confirmed
COVID-19

CASES:
917

8.2%
active
(75)

- The latest list of the risk categories for countries/regions is as follows:
 - Low-risk countries/regions: New Zealand, Macao, Palau, Fiji, Brunei, Laos, Nauru, East Timor, Mauritius, Vietnam, the Marshall Islands, Cambodia
 - Medium-risk countries/regions: Australia, Singapore
- 2021 **Taiwan** Lantern Festival has been canceled; 2021 **Taipei** Lantern Festival has been postponed
- Large-scale events without complete risk assessment are strongly suggested to be canceled by CECC Commander Chen



AS OF FEB 4, 2021

worldometer