Int	erviewer: DROP DOWN LIST (PER MARKET)
Aiı	rline: DROP DOWN LIST (PER MARKET)
ple	Ifa Adai! How was your stay on Guam? In order for Guam to develop into a more attractive tourist destination, ease complete this survey. Your honest opinions will be used as a reference that will help us to better serve you. our cooperation is greatly appreciated.
SC	REENER:
a).	How many night(s) did you stay on Guam? nights Text box/Numeric only (IF '0' TERMINATE) (MUST have stayed at least one night)
b).	Work in Visitor Industry? O Yes (STOP & TERMINATE) O No
c).	Prefecture/ Region: DROP DOWN LIST
d).	And what was your age on your last birthday: years Text box/Numeric only (MUST be 18 years or older) – DROP DOWN AGE LIST (INCLUDE 'REFUSE')
e).	Gender: Male Female
f).	Are you married or single? Married Single
g).	Tour Company DROP DOWN LIST (include 'none')
A.	I decided to visit Guam because: [CHECK ALL THAT APPLY]
В.	How did you learn about Guam on the internet? [CHECK ALL THAT APPLY] 1 Search Engines 2 Blogs/video blogs 3 Forums 4 Q & A sites 5 Social Networks 6 I do not use the internet 8 None of the above
C.	Before I came to Guam, I visited: [CHECK ALL THAT APPLY] 1 Guam Visitors Bureau Website (www.visitguam.jp) 2 Guam Visitors Bureau Facebook Fan Page 3 Guam Visitors Bureau Twitter Channel 5 Guam Visitors Bureau Instagram 4 None of the above

D. I use the following internet tool to find out what to do on G	uam: [CHECK ALL THAT APPLY]
1 Google	-
2 Yahoo	
3 Facebook	
4 Twitter	
5 I do not use the internet	
7 Instagram	
8 Online Booking Travel Website (Expedia, Trave	elocity, Trivago, Orbitz, etc.)
9 None of the above	
	
1. Please select the top 3 sources of information you used to f	ind out about Guam before your trip.
(Please check () 3 sources.)	
1 Internet	9 Friend or relative
	0 Guam Visitors Bureau promotional activities
3 Magazine (Consumer)	1 Guam Visitors Bureau Office
4 Newspaper 1	2 Radio
5 Travel agent brochure	3 Theater Ads
6 I have been to Guam before1	4 Travel Trade Shows
7 Travel Guide Book at Bookstores1	5 Consumer Travel Shows
8 Co-worker/Company travel department	
3 Signs/Advertisement 9 Local	Staff curant Staff (outside hotel) I publication er visitors
5 Taxi Drivers 11 Gua	m Visitors Bureau
6 Visitors Channel 12 Inter	rnet
13 Guid	de books I brought with me
Next, we would like to ask you some questions about	t your trip to Guam.
Tions, we would also so that you so the questions up out	your trap to summi
3. Including this trip, how many time have you visited Guam?	Text box/Numeric only
4. Please select the top 3 reasons that motivated you to trave	el to Guam. (Please check () 3 reasons)
1 A previous visit	14 Beautiful seas, beaches, tropical
2 Price of the tour package	climate
3 To visit friends or relatives	15 Shopping
4 Recommendation of friend/relative/travel agency	16 Career Certification/testing
5 Scuba diving	17 To Get Married/Attend Wedding
6 Water sports (snorkeling, windsurfing, parasailing)	18 Honeymoon
7 Short travel time (not too far from home)	19 Pleasure/ Vacation
8 To golf	20 Organized Sporting Activity/ Event
9 Just to relax	
10 Company/Business Trip	22 Incentive Trip
11 My company sponsored me	23 Government or Military
12 Convention/Conference/Trade Show/Meeting	24 School Trip
13 It is a safe place to spend a vacation	25 Adventure

	se select the top 3 sources of information which r check () 3 sources.)	notivate	d you to travel to Guam	
•		11	I have been to Guam be	- C
	GVB Japan Home Page Other Guam-related information on internet			
			Miss Guam promotion Guam Fiesta show	
	TV program			
	Magazine article		Guam Visitors Bureau	•
	Newspaper article		Guam Visitors Bureau	Office
	Travel Guide Book at bookstores		Podcasts	
	Recommendation by co-worker	1/	Advertisement	1 37
	Recommendation by friend		a. TV	d. Newspaper
	Recommendation by family or relatives		b. Internet	e. Transit
10	Travel agent brochure		c. Magazine	
5 In a	Adition to comments on this twin color areas in a	4	al manta 2 (Dlagga ab agla	(a) all those that any lay
_	ddition to yourself, on this trip, who else was in y	our trav	el party? (Please cneck	(V) all those that apply)
_	Myself only (traveled alone/ no one else)			
_	My spouse			
_	My child(ren)/ grandchild(ren) under 18 years of	_		
O	My child(ren)/ grandchild(ren) 18 years of age or	r older		
Ο	Other adult members of my family			
Ο	My friends/ associates			
Ο	My girlfriends/ boyfriend			
0	My office colleagues			
	Other (please specify):			
	(produce openity).			
	Selected My child(ren)/ grandchild(ren) under		rs of age in Q5 ask)	
	ase select the age group of children traveling with	you.		
O	0-2 years			
Ο	3-6 years			
Ο	7-12 years			
_				
O	13-17 years			
(Om .	this taim. I am a manch as of an amanisad to me			
_	this trip, I am a member of an organized tour ground	up:		
	Yes			
0	No			
7. Plea	ase describe your travel arrangements to Guam?	ONF A	NSWFR ONLY)	
_		(01121	NOW EN GIVET)	
	Online Travel Agent (HIS, Rakuten, etc.)			
_	Travel Agent/ Companies specializing in package			
Ο	Online third-party travel site (i.e. Expedia, Trave	locity, T	Trip Advisor or Orbitz)	
Ο	Direct with (Airline/ Hotel)			
			11 10	
7a. I an	n on a Prepaid Package Trip that includes at least	airtare a	and hotel?	
0	Yes			
0	No			

8. Where did you stay while on Guam?

1.	Pacific Islands Club Hotel (PIC)	18.	Onward Beach Resort
2.	Pacific Star Resort & Spa	19.	Hilton Guam Resort & Spa
3.	Leo Palace Resort	20.	Condominium
4.	Holiday Resort Guam	21.	Apartment
5.	Hyatt Regency Guam	22.	Relatives/Friends/ Home Stay
6.	Outrigger Guam Resort		
7.	Guam Reef & Olive Spa	24.	Palmridge Inn
8.	The Westin Resort Guam	25.	Days Inn (Tamuning)
9.	Lotte Hotel Guam	26.	Fiesta Resort Guam
10.	Hotel Nikko Guam	27.	Wyndham Garden Guam
11.	Bayview Hotel	28.	Hotel Santa Fe
12.	Oceanview Hotel	29.	Tumon Bay Capital Hotel
13.	Guam Plaza Hotel	30.	Verona Resort & Spa
14.	Grand Plaza Hotel	31.	Dusit Thani Guam Resort
15.	Pacific Bay Hotel	32.	Bed & Breakfast
16.	Royal Orchid Guam	33.	Guest House/ Vacation Rental
17.	Sheraton Laguna Guam Resort	34.	Timeshare

9a. Please rate your hotel/lodging:

	, , ,	Very						Very
		Satisfied			So-So			Dissatisfied
1	Room	3	2	1	0	-1	-2	-3
2	View	3	2	1	0	-1	-2	-3
3	Furnishings	3	2	1	0	-1	-2	-3
4	Cleanliness	3	2	1	0	-1	-2	-3
5	Food Quality	3	2	1	0	-1	-2	-3
6	Food Quantity	3	2	1	0	-1	-2	-3
7	Staff Friendliness/Professionalis	m 3	2	1	0	-1	-2	-3
8	Service	3	2	1	0	-1	-2	-3
9	Value for Money	3	2	1	0	-1	-2	-3

9b. Outside of your lodging facilities, how would you rate your dining experience?

	I	Very Sat	isfied		So- So		Ve	ery Dissatis	fied
1	Furnishings	3	2	1	0	-1	-2	-3	
2	Cleanliness	3	2	1	0	-1	-2	-3	
3	Food Quality	3	2	1	0	-1	-2	-3	
4	Food Quantity	3	2	1	0	-1	-2	-3	
5	Staff Friendliness/Professionalism	3	2	1	0	-1	-2	-3	
6	Service	3	2	1	0	-1	-2	-3	
7	Value for Money	3	2	1	0	-1	-2	-3	

To understand your total trip expenditures, we need to ask you about prepaid expenses as well as your expenses during your stay on Guam.

PRE-PAID EXPENSES (Paid in Japan)

10a.	for others begin with,	questions regarding how much you spent for your trip to Guam. <u>If you were responsible for paying eside yourself</u> , please indicate the total number of people included in these expenditure estimates. To how much did you pay in Japan <u>before coming to Guam</u> for the tour package(s), your airfare, eals and local transportation?
	¥	(If you paid nothing for your trip, record a zero)
10b.	How many	people were included in your prepaid expenditure estimates?People
10c.	expenditure the space p the sum of	se <u>separate</u> your <u>total pre-paid expenses</u> into the labeled categories <u>below</u> . Report all pre-paid es in Japanese Yen (all forms of payment). If nothing was spent in a category, record zero ("0") in rovided. Please make sure you <u>total all expenses</u> in the space provided below. The total should equal f all categories. PLEASE DO NOT LEAVE ANY ITEM BLANK. RECORD A "ZERO" IF G WAS SPENT IN A CATEGORY.
	¥	1 Airfare & Accommodations package only
	¥	2 Airfare & Accommodations with daily meal package only
		(Specify meal:) 1. Breakfast 2. Lunch 3. Dinner
	¥	_ 3 Airfare only
	¥	4 Accommodations only
	¥	5 Accommodations with daily meal only
		(Specify meal:) 1. Breakfast 2. Lunch 3. Dinner
	¥	_ 6 Food & Beverages in hotel
	¥	_ 7 Ground Transportation in Japan
	¥	8 Ground Transportation in Guam
		(Select all transportation included in your expense :)
		1. Car Rental
		2. Trolley/Shopping Bus
		3. Scooter
		4. Bicycle
		5. Other (Please Specify:)
	¥	9 Optional Tours/Activities
	¥	10 Other expenses not covered above

Next, we need to ask you about your expenses <u>during your stay</u> on Guam.
ON-ISLAND EXPENSES (Spending on Guam)
11a. How much in total did you spend while on Guam during this trip? (Exclude any expenditures made in Japa
\$ (Total on-island expenses) (If you paid nothing for your trip, record a zero)
11b. Counting yourself, how many people are included in your on-island expenditure estimates? If the reporting are only for you, please record "1" in the space below; (if the total also includes others, record exact number of people included in your on-island expenditure estimates).
People
11c. Next, please <u>separate</u> your <u>total on-island expenses</u> into the labeled categories below. Report all on-is expenditures in US Dollars (all forms of payment). If nothing was spent in a category, record zero ("0") is space provided. Please make sure you <u>total all expenses</u> in the <u>space</u> provided below. The total should equa sum of all categories. PLEASE DO NOT LEAVE ANY ITEM BLANK. RECORD A "ZERO" NOTHING WAS SPENT IN A CATEGORY.
AMOUNT (\$ US Dollars)
\$1 Food & Beverages in a Hotel
\$2 Food & Beverages in Fast Food Restaurants and Convenience Stores
\$3 Food & Beverages at Restaurants or Drinking Establishments Outside a Hotel
\$4 Optional Tours/Activities
\$5 Gifts/Souvenirs for Yourself or Companions
\$6 Gifts/Souvenirs for Friends or Family at Home
\$7 Local Transportation (select all transportation included in your expense)
1. Car Rental
2. Trolley/Shopping Bus
3. Taxi
4. Scooter
5. Bicycle
6. Other (Please Specify:)
\$8 Other Expenses Not Covered Above
GUAM AIRPORT PURCHASES 11d. How much in total did you spend on your <u>purchases at the Guam airport?</u> (If you paid nothing, please reco

\$_____ (Total purchases at the Guam airport)

12. Please rate your satisfaction with the following aspects of your trip to Guam.

,	Very						Very
Sati	sfied			So- So		Dis	ssatisfied
1 Quality and Cleanliness of beaches & parks	3	2	1	0	-1	-2	-3
2 Ease of getting around	3	2	1	0	-1	-2	-3
3 Safety walking around at night	3	2	1	0	-1	-2	-3
4 Quality of daytime tours	3	2	1	0	-1	-2	-3
5 Variety of daytime tours	3	2	1	0	-1	-2	-3
6 Quality of nighttime tours	3	2	1	0	-1	-2	-3
7 Variety of nighttime tours	3	2	1	0	-1	-2	-3
8 Quality of shopping	3	2	1	0	-1	-2	-3
9 Variety of shopping	3	2	1	0	-1	-2	-3
10 Price of things on Guam	3	2	1	0	-1	-2	-3
11 Quality of hotel accommodations	3	2	1	0	-1	-2	-3
12 Quality/Cleanliness of air, sky	3	2	1	0	-1	-2	-3
13 Quality/Cleanliness of parks	3	2	1	0	-1	-2	-3
14 Quality of landscape in Tumon	3	2	1	0	-1	-2	-3
15 Quality of landscape in Guam	3	2	1	0	-1	-2	-3
16 Quality of ground handler	3	2	1	0	-1	-2	-3
17 Quality/Cleanliness of transportations vehicles	3	2	1	0	-1	-2	-3

13. Overall, how satisfied are you with your experience while on Guam?

Very Sati	sfied		So - so			Very Dissatisfied
3	2	1	0	-1	-2	-3

14. Please tell us about ONE detail that made your trip to Guam excellent. (Select only on	14.	Please tell us about	ONE detail that made	your trip to Guar	m excellent.	(Select only	y one
--	-----	----------------------	----------------------	-------------------	--------------	--------------	-------

One particular rackaged rour of Activi	O	One particular Packaged Tour o	r Act	ivit
--	---	--------------------------------	-------	------

- O Nature/ Natural beauty, scenery
- O Beach/Ocean
- O Relaxation
- O Weather/ Climate/ Good atmosphere/Fresh air
- O Hotel/ Accommodations
- O Local culture/ Food/ Music
- O Events/ Celebrations with family/ friends
- O Shopping
- O Safe environment
- O Military historical sites

15. If applicable, please share the ONE thing that could be <u>improved</u> to make your stay in Guam more enjoyable. **(Select only one)**

O No negatives/everything was great

- O Food/ restaurant quality
- O Food/ restaurant variety/ dining options
- O Food/ restaurant/ poor service
- O Accommodations/not as promised
- O Accommodations/ cleanliness/ upkeep

O Events I observed or participated in

O Friendly, warm people/ Customer service/ Hospitality

O	Accommo	odations/ poor service from staff
0	Rental ca	r experience (long waits in line, condition of rental car, bad check in or out service/rental car service)
0	Driving ex	xperience (signage, road surface, traffic violations, bad drivers, street lighting)
0	Availabili taxi cabs,	ty and service of ground transportation, tour bus, trolley, shopping bus/ availability and service of etc.
0	Variety of	Factivities/attractions/ events
0	Overall cu	stomer service/ hospitality/ the people (locals, tour guide/ staff, sales clerks, etc.)
0	Would lik	e to experience more local culture
0	Immigrati	on (length of time, service)
0	Concerns	about safety
0	Traffic (co	ongested/slow)
0	Expensive	e/ high costs (general items, food, shopping, taxi fares, activities, hotel, etc.)
0	_	barrier/ communication
0	Public bat	hroom cleanliness
16.0	1	
16. Gu	am has a nu	umber of shopping malls and stores. Please check ($$) all those <u>visited</u> during this trip. ABC Stores
	1	
		Agana Shopping Center
		T-Galleria / DFS Galleria Guam Tumon
		Guam Premier Outlets
	6	JP Store (Japan Plaza Super Store)
	7	K-Mart
	8	Macy's
	9	Micronesia Mall
	10	Ross Dress for Less (at Guam Premier Outlets)
	11	The Plaza (at the Outrigger Guam Resort)
	12	Tumon Sands Plaza
	14	Pacific Place

17. How many optional (paid and ticketed) tours did you participate in during this visit to Guam?

Optional tours

17a. Please rate ONLY those optional tours that you experienced on this visit to Guam.

		Very Satis	sfied		So- so		Very Dis	satisfied
a.	Atlantis Submarine	3	2	1	0	-1	-2	-3
b.	Alupang Beach Club	3	2	1	0	-1	-2	-3
c.	Chamorro Night Market	3	2	1	0	-1	-2	-3
d.	Cocos Island	3	2	1	0	-1	-2	-3
e.	Fish Eye Marine Park	3	2	1	0	-1	-2	-3
f.	Gef Pago Inarajan Historical Park	3	2	1	0	-1	-2	-3
g.	Helicopter Ride	3	2	1	0	-1	-2	-3
h.	Spa	3	2	1	0	-1	-2	-3
i.	Sandcastle	3	2	1	0	-1	-2	-3
j.	Skydiving	3	2	1	0	-1	-2	-3
k.	Slingshot	3	2	1	0	-1	-2	-3
1.	Underwater World	3	2	1	0	-1	-2	-3
m.	Flight School	3	2	1	0	-1	-2	-3
n.	Night Clubbing	3	2	1	0	-1	-2	-3
0.	English Language Lesson	3	2	1	0	-1	-2	-3
p.	Guam Cultural & Eco Park	3	2	1	0	-1	-2	-3
r.	Tagada Guam Amusement Park	3	2	1	0	-1	-2	-3

S.	Guam Seawalker	3	2	1	0	-1	-2	-3
t.	SNUBA	3	2	1	0	-1	-2	-3
u.	BIG Sunset Cruises	3	2	1	0	-1	-2	-3
V.	Dededo Flea Market	3	2	1	0	-1	-2	-3
W.	Coco Palm Garden Beach	3	2	1	0	-1	-2	-3
X.	Fai Fai Powder Sand Beach	3	2	1	0	-1	-2	-3
y.	Ocean Jet Club	3	2	1	0	-1	-2	-3
1.	Ride the Duck Tour	3	2	1	0	-1	-2	-3
Z.	Other (Specify:)	3	2	1	0	-1	-2	-3

18. What about other activities you may have experienced on this visit to Guam? Please select only those activities you experienced on this visit to Guam.

a.	Archaeology Site Visit		Sightseeing				
b.	. Beach Resorts		Snorkeling				
c.	c. Dolphin Watching m		Water Parks				
d.	Dinner Shows	n.	Windsurfing				
e.	Parasailing	0.	River/ Jungle Cruise				
f.	Golfing	p.	Two Lovers Point				
g.	Gun Shooting	q.	Hamamoto Fruit World				
h.	Jet Skiing	r.	Other (Specify:)				
i.	Scuba Diving	S.	Valley of the Latte Adventure Park				
j.	Shopping	t.	Did not experience any other activities				

19-1. During your visit to Guam, have you experienced any of the following Chamorro culture and "Hafa Adai" Spirit such as... [PLEASE CHECK ALL THAT APPLY]

1 Listening to local music (live entertainment, recordings, etc.)
2 Attending local night market events
3 Socializing with the Local people
4 Enjoying the beautiful beaches
5 Eating local Chamorro cuisines
6 Other (Please Specify:)
7 I did not experience the island's culture and "Hafa Adai" Spirit
19-2. During your stay on Guam, did you experience any of the following cultural activities or events?
[PLEASE CHECK ALL THAT APPLY]
1 Gef <mark>Pa'go Inarajan Histo</mark> rical Park
2 Lina'La
3 Valley of the Latte Adventure Park
4 Sagan Kotturan Chamoru
5 Hotnu Bakery Inarajan
6 Two Lovers Point
7 Amot Tao'Tao Tano Farm
8 Chamorro Village
9 Guam Museum
10 Village Festivals (Agat Mango, Mangilao Donne, Talofofo Banana, Agana Heights
Coconut, etc.)
11 Chamorro Cultural Entertainment - Music or dance (Hotels, etc.)
12 I did not experience any cultural activities or events (SKIP TO 0.19-5)

19-3. How did you get information about the cultural activities or events you attended? [PLEASE CHECK ALL THAT APPLY]								
1 Travel agency2 Internet3 Hotel staff4 Travel guides/ Brochures5 Family/ Friends6 Newspapers/ Magazines7 Other (Please Specify:)								
19-4. Please rate the quality of the cultural	activity or	event(s) you att	ended?				
1-Poor 2-Average	3-G	ood	4-V	ery Goo	d	5-Excellent		
(ASK ONLY IF "did not experience any of 19-5. If you were unable to attend a cultural [PLEASE CHECK ALL THAT A	al activity					reason(s)?	
1 I was unaware a cultural activity or event was offered during my visit2 I did not know where the cultural activity or even was located3 My schedule did not allow for me to attend the activity or event4 I did not want to attend the activity or event5 Other (Please Specify:)								
S	trongly Ag	gree		So-so		Stro	ongly Disa	gree
1. Guam was better than expected.	3	2	1	0	-1	-2	-3	
2. I had no communication problems	3	2	1	0	-1	-2	-3	
3. I will recommend Guam to friends	3	2	1	0	-1	-2	-3	
4. Sites on Guam were attractive	3	2	1	0	-1	-2	-3	
5. I plan to visit Guam again.	3	2	1	0	-1	-2	-3	
6. Not enough night time activities	3	2	1	0	-1	-2	-3	
7. Tour guides were professional.	3	2	1	0	-1	-2	-3	
8. Tour drivers were professional.	3	2	1	0	-1	-2	-3	
9. Taxi drivers were professional.	3	2	1	0	-1	-2	-3	
10. Taxis were clean.	3	2	1	0	-1		-3	
11. Gu <mark>am airport</mark> was <mark>clea</mark> n.	3	2	1	0	-1	-2	-3	
21. What are your biggest concerns about	travel outs	ide of Ja	apan? (C	heck all	l that ap	oply)		
1. Terrorism2. Safety at my destination3. Expense								

22.	What would it take to make you want to stay an extra day in Guam? (Check all that apply)
	1 Nothing, spent the right amount of time on Guam
	2 Budget / Money
	2 Budget / Money 3 More things to do on Guam 4 More time 5 Less restrictions on pre-arranged travel package for extended stay 6 Flight schedule times 7 Other (Please specify:)
	4 More time
	Less restrictions on pre-arranged travel package for extended stayFlight schedule times
	7 Other (Please specify:)
	8 Packages that offered longer stays
23.	Do you think the security screening and/or immigration process here at the Guam International Airport will affect your decisions to visit Guam again in the future? (Please check only one answer)
	1. No
	2. Yes
_	
F	Finally, we would like to ask a few more questions about you.
24.	What is your occupation?
	1 Self-employed
	2 Company Employee: Office Worker Non-Managerial
	3 Company Employee: Engineer
	4 Company Employee: Salesperson
	 5 Company Employee: Manager 6 Company Employee: Executive (Company with over 30 employees)
	7 Government Employee: Office Worker Non-Managerial
	8 Government Employee: Manager
	9 Government Employee: Executive
	10 Teacher
	11 Skilled Worker (craft and related trades workers, plant and machine operators and assemblers,
	construction worker)
	12 Professional/Specialist (Doctor, Lawyer, Nurse, etc.)
	13 Free-lancer (Artist, Musician) 14 Freeter
	15 Homemaker
	16 Retired
	17 Student
	18 Unemployed
	19 Other (Please specify:)
	20 Refuse
2.5	
25.	What is your approximate annual household income, before taxes?
	1 Less than ¥2 million
	2 \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\
	3 \ \\\\\\\\\\\\\\\\\\\\\\\\\\\\\
	4 \ \\\\\\\\\\\\\\\\\\\\\\\\\\\\\
	5 \ \\\\\\\\\\\\\\\\\\\\\\\\\\\\\
	6 \times 7,000,001 \sim \times 10 \text{ million}
	7 ¥10 million or more
	8 No Income
	9 Refuse

You have reached the end of the survey.

Please select the 'next >>>>' button to submit your answers.

Thank you for your participation.

Please return ipad/tablet back to the interviewer. As a token of our appreciation for helping us, you will be given a gift.

