



**GVB RESPONSE TO QUESTIONS FOR**  
**GVB RFP 2018-002**  
**TOURISM DESTINATION MARKETING REPRESENTATION SERVICES IN TAIWAN**  
**and**  
**AMENDMENT NO. 1**


July 18, 2018

**Question 1. IS THERE A RETAINER SERVICE QUOTATION NEEDED ALONG WITH THE PROPOSAL? OR SHOULD IT BE PROVIDED AFTER THE BEST QUALIFIED OFFEROR IS SELECTED?**

**GVB Response:** The RFP states that the best qualified offeror will be notified to submit their fee prior to negotiations. See Item 1.23 Submission of Fees in Section I: Request for Proposals Overview.

**Question 2. UNDER CLAUSE 1.10 CERTIFICATES ON PAGE 22, IT IS WRITTEN THAT THE "OFFEROR SHALL ATTACH A COPY OF ITS GUAM BUSINESS LICENSE." PLEASE ADVISE IF A TAIWAN BUSINESS LICENSE IS ACCEPTABLE.**

**GVB Response:** Yes. Please see Amendment No. 1 (attached).

  
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**JON NATHAN DENIGHT**  
President and CEO

JULY 18, 2018

AMENDMENT NO. 1

GVB RFP 2018-002


TOURISM DESTINATION MARKETING REPRESENTATION SERVICES IN TAIWAN

GVB revises Item 1.23 Submission of Fees in Section I: Request for Proposals Overview to read:

**1.10 Certificates**

GVB reserves the right to require proof that the Offeror is an established business and is abiding by the regulations and laws of Guam, such as but not limited to occupational licenses and business licenses.

Offeror shall attach a copy of its business license. Offeror shall include all current licenses, certifications, and any additional documentation that illustrates the Offeror's qualifications to perform the services specified in this RFP.

  
**JON NATHAN DENIGHT**  
President and CEO 